





Guidelines For Estimating

Beef Replacement Heifer Costs

For Weight Range of 550 - 1200 lbs Based on 30 Head

Date: September, 2025

This guide is designed to provide you with planning information and a format for calculating costs of production of a replacement heifer enterprise in Manitoba. General Manitoba Agriculture recommendations are assumed in using feed and veterinary inputs. These figures provide an economic evaluation of the livestock and estimated prices required to cover all costs. Costs include labour, investment and depreciation, but do not include management costs, nor do they necessarily represent the average cost of production in Manitoba.

Replacement heifers generally refers to the feeding of heifer calves from weaning until they are put onto pasture for breeding. An example of a typical replacement heifer operation would be, feed 550 pound heifers to gain 1.25 to 1.75 pounds per day for approximately 200 to 250 days and put on pasture for 120 to 140 days to gain 1.25 to 1.75 pounds per day to produce a 1200 pound bred replacement heifer.

These budgets may be adjusted by putting in your own figures. As a producer you are encouraged to calculate your own costs of production. Good management is assumed in that a balanced ration is being fed, livestock are on a herd health program and handling facilities are included.

This tool is available as an Excel worksheet at:



<u>The Farm Machinery Custom and Rental Rate Guide</u> determine machinery costs.

is also available to help

Note: This budget is only a guide and is not intended as an in-depth study of the cost of production of this industry. Interpretation and use of this information is the responsibility of the user. If you need help with a budget, contact a Farm Management Specialist.

Replacement Heifer Product Based on 30 heifers fo			
A. Operating Costs	Cost/Head	Total Cost	Your Cost
1. Feed Costs			
1.01 Ground Barley	\$136.50	\$4,095	
1.02 Hay	\$243.26	\$7,298	
1.03 Supplement	\$67.20	\$2,016	
1.04 Other Feed Total Feed Costs	<u>\$0.00</u> \$446.96	<u>\$0</u> \$13,409	
2. Other Operating Costs	 \$440.30	\$13, 4 09	_
2.01 Heifer Cost	\$3,427.20	\$102,816	
2.02 Breeding Cost	\$45.04	\$1,351	
2.03 Straw	\$31.36	\$941	
2.04 Veterinary Medicine & Supplies	\$19.20	\$576	
2.05 Annual Fuel & Repair Costs	\$8.33	\$250	
2.06 Utilities	\$4.37	\$131 _	
2.07 Replacement Heifer Selling Cost	\$58.30	\$1,749	
2.08 Insurance	\$21.93	\$658	
2.09 Manure Removal	\$11.67	\$350	_
2.10 Pasture Costs 2.11 Barn & Office Supplies	\$147.50 \$1.20	\$4,425	
2.11 Barri & Office Supplies 2.12 Death Loss	\$1.20 \$42.84	\$36 \$1,285	
Subtotal Operating Costs	\$4,265.90	\$1,265 \$127,977	
2.13 Operating Interest	\$258.93	\$7,768	
Total Operating Costs	\$4,524.83	\$135,745	
B. Fixed Costs	• •	·	
3. Depreciation			
3.01 Buildings	\$16.28	\$488	
3.02 Machinery & Equipment	\$52.00	\$1,560	
4. Investment			
4.01 Buildings	\$6.96	\$209	
4.02 Machinery & Equipment	\$13.65	\$410	
4.03 Pasture Land Total Fixed Costs	\$0.00	<u>\$0</u> \$2.667	
Total Operating and Fixed Costs	<u>\$88.89</u> \$4,613.72	<u>\$2,667</u> \$138,412	
		-	
C. Owners - Labour & Living	\$60.67	<u>\$1,820</u>	
Total Cost of Production	\$4,674.39	\$140,232	
Profitability and B	reakeven Analysis		
Estimated Farmgate Gross Revenue		<u>Total</u>	
26 Bred Heifers @ \$5200/hd market price		\$135,200 \$45,840	
4 Cull Heifers @ \$3960/hd (\$330/cwt) market price	,	<u>\$15,840</u> \$151,040	
		ψ131,040	
	Breakeven	Breakeven	
	Heifer Calf Purchase	Bred Heifer Selling	
Breakeven Price	Price (\$/cwt) @ \$5200/hd market price	Price (\$/hd) @ \$620/cwt heifer price	
Operating Costs	\$715.82	\$4,611.73	
Operating Costs Operating Costs & Labour	\$715.62 \$704.79	\$4,611.73 \$4,681.73	
Operating Costs & Labour	\$699.66	\$4,714.30	
Total Costs	\$688.63	\$4,784.30	
Marginal Poturna		- · · ·	
Marginal Returns Over Operating Costs Per Bred Heifer \$675.17	Per Cull Heifer (\$564.83)	Total Return \$15,205	
Over Operating Costs \$675.17 Over Operating Costs & Labour \$614.50	(\$564.83) (\$625.50)	\$15,295 \$13,475	-
Over Operating & Fixed Costs \$586.28	(\$653.72)	\$12,628	
Over Total Costs \$525.61	(\$714.39)	\$10,808	
·	7.7%	· ,	
Estimated Return on Investment (ROI) Estimated Return on Asset (ROA)	7.7% 42.4%		
C	ost Summary		
	Cost/Heifer/day		
Summer grazing (based on 140 days)	\$1.05		
Winter feed (based on 224 days)	\$2.00		
Yardage (based on 224 days)	\$0.92		

Note: This budget is only a guide and is not intended as an in-depth study of the cost of production of this industry. Interpretation and utilization of this information is the responsibility of the user. No liability for decisions based on this publication is assumed.

Replacement Heifer Production Costs

Assumptions

- 1. This budget outlines the cost of production for a replacement heifer enterprise.
- 2. Buildings and equipment are valued at new cost.
- 3. All feed is purchased.

н	erd	P	rofi	ile

Number of Replacement Heifers Purchased	30	head
Number of Bulls	1	bulls
Heifer Mortality Rate	1.00	%
Heifer Purchased Weight	550	lbs
Heifer Calf Price	\$620	/cwt
Days on Feed (feedlot)	224	days
Average Daily Gain (feedlot)	2.00	lbs/day
Replacement Heifer Ending Feedlot Weight	998	lbs
On Pasture Weight	1,000	lbs
Days on Pasture	140	days
Average Daily Gain (pasture)	1.43	lbs/day
Off Pasture Weight	1,200	lbs
Estimated Culling rate Bred Replacement Heifers	12.00	%
Calculated culling rate Bred Replacement Heifers	13.33	% (due to rounding)
Number Bred Heifers Marketed	26	
Number Cull Heifers marketed	4	
Bred Replacement Heifer market value	\$5,200	/head
Cull heifer market price	\$330	/cwt
Cull heifer market value	\$3,960	/head
Herd Replacement (Bulls)		
		• /

Bull Replacement Rate	25.0 %
Original Cost	\$6,000.00 /bull
Price Received/Cull Bull	\$4,700.00 /bull

Pasture Costs

Pasture Costs		Usage
Rented Pasture Costs (per head per day)	\$1.00	100 %
Owned Pasture Land Value (per acre)	\$2,000.00	<u>0</u> %
Owned Pasture Carrying Capacity (acres/head)	2.50	100
Owned Pasture Property Taxes (per acre)	\$10.00	
Pasture checking costs (ie. fuel)	\$225.00	

Feed Costs

	Market <u>Price</u>		Replacement Heifer <u>Requirement</u>	Days on <u>Feed</u>
Ground Barley	\$4.50	/bu	6.50 lbs/day	224
Hay	\$120.00	/ton	18.10 lbs/day	224
Mineral/Rumensin Pre Mix	\$600.00	/ton	1.00 lbs/day	224
Other Feed #1	\$0.00	/ton	0.00 lbs/day	0
Other Feed #2	\$0.00	/ton	0.00 lbs/day	0

FOOTNOTE: 1 bushel (bu) barley = 48 lbs = 21.8 kg 1 kilogram (kg) = 2.2046 pounds (lbs) 1 tonne (t) = 1,000 kg

Other Operating Costs

Operating Interest Rate

Heifer Purchase Costs		
Buying Commission	\$5.00	
Trucking-in Insurance fee	\$1.90 \$1.75	
ilisurance ree	φ1.73	/IIcau
Straw Bedding	4.00	/I I
Heifers number of lbs/day Bulls - number of tons/Bull/Year	4.00 1.0	/head
Cost/Ton	\$70.00	/ton
	·	
Veterinary Medicine & Supplies Cattle Medication		
IBR,BVD,PI3,BRSV, Pasteurella	\$5.00	/head
Vitamin A-D	\$0.50	
External & Internal Parasites	\$0.72	
Blackleg & Haemophilus	\$1.65	
Antibiotics	\$0.00	/head
Herd Health Program		
Professional Services		
Total Yearly Hours		hours
Rate	\$240.00	/hour
Transportation Total Kilometres (round trip)	80.0	km
Rate	\$1.00	
Number of Yearly Visits	2	
Annual Fuel & Paneir Costs		
Annual Fuel & Repair Costs Repairs (Machinery, Equipment & Facilities)	\$100.00	
Fuel Costs	\$150.00	
	,	
Utilities	40.00-0-	
Hydro - Rate	\$0.09587	/ kWh
12 kWh per heifer 0.25 1000 watt waterer	\$34.51 <u>\$96.64</u>	
Total Hydro	\$131.15	
	V 101110	
Trucking Cost		
Average Weight Trucking Cost	1,200 \$1.90	/lbs per head
Trucking Cost	\$1. 3 0	/CWI
Marketing Cost		
MBP/NCO Levy \$/Head	\$5.50	
Commission on Sales	\$30.00	
Market Value	\$433.33	/cwt
Manure Removal		
Annual Cost for Removal	\$350.00	
In a sure of a		
Insurance Cost per \$100 Capital Invested in		
a) Livestock	\$0.45	/\$100
b) Building & Equipment		/\$100
Additional Coverage for Liability	\$49.00	
Barn & Office Supplies		
Total yearly expense relating to barn	\$36.00	
	+30.00	
O	A ==	0/

6.75 %

Investment Interest Rate	3.50 %
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Feed Requirement Per Bull

Barley 7.00 lbs/day
Days/Year on Barley 120 days
Hay (Good Quality) 4.00 tons/yr

Breeding Costs

Labour Rate

Health Management Costs \$10.00 /bull Semen Test \$60.00 /bull

FOOTNOTE: cwt = hundred-weight = 100 lbs

Capital Costs Buildings, Corrals & Water System	Original <u>Value</u>	Salvage <u>Value</u>	Useful <u>Life</u>
Windbreak fence	\$800	10 %	20 voore
_	•		20 years
Pens	\$800	10 %	- ,
Handling Facilities	\$2,000	10 %	20 years
Waterers	\$1,200	10 %	20 years
Gates	\$300	10 %	20 years
Feeders	\$500	10 %	20 years
Bunk Feeders	\$1,250	10 %	•
Well & Pressure System	\$2,000	10 %	20 years
Grain Bin	\$1,000	10 %	20 years
Landscaping	\$1,000	10 %	20 years
Total	\$10,850		,
Machinery & Equipment			
Tractors & Loader (\$175,000 @ 4%)	\$7,000	20 %	10 years
Miscellaneous	\$12,500	20 %	10 years
Total Investment	\$30,350		
Labour Costs		<u>Total</u>	
Feedlot Labour - Hours/heifer		1.00 ho	urs
Pasture Labour - Hours/day		0.25 ho	urs

\$28.00 /hour

Replacement Heifer Production Cost Worksheet

Assumptions

- 1. Feedlot average daily gain (ADG) was assumed to be 2 lbs/day. Pasture average daily gain (ADG) was assumed to be 1.43 lbs/day.
- 2. It was assumed the heifer calves weighed in at 550 lbs shrunk weight, and was raised to 998 lbs (feedlot) and 1200 lbs (pasture).
- 3. Days on feed was 224 and days on pasture was 140.
- 4. Investment in facilities and equipment was assumed to handle 30 head.

A. Operating Costs			Your Cost
1. Feed Costs			
1.01 Ground Barley			
•	224.00	days on ground barley	
X	6.50	lbs/heifer/day	
÷	48.00	lbs/bu	
<u>x</u>	\$4.50	/bu	
=	\$1 <mark>36.50</mark>	/heifer	
1.02 Hay			
	224.00	days on hay	
X	18.10	lbs/heifer/day	
÷	2000.00	lbs/ton	
<u>×</u>	<u>\$120.00</u>	<u>/ton</u>	
=	\$243.26	/heifer	
1.03 Supplement (Salt, N			
	224.00	days on supplement	-
X	1.00	lbs/heifer/day	
÷	2000.00	lbs/ton	
<u>X</u>	<u>\$600.00</u>	<u>/ton</u>	
=	\$67.20	/heifer	
1.04 Other Feed			
	0.00	days on other feed	
X	0.00	lbs/heifer/day	
÷	2000.00	lbs/ton	
<u>X</u>	<u>\$0.00</u>	/ton	
=	\$0.00	/heifer	
	0.00		
	0.00	days on other feed	
X	0.00	lbs/heifer/day	
÷	2000.00	lbs/ton	
<u>X</u>	<u>\$0.00</u>	/ton	
= T-4-1 =	\$0.00	/heifer	
Total =	\$0.00	/heifer	
2. Other Operating Costs			
2. Other Operating Costs 2.01 Heifer Cost			
Commission	\$5.00	/heifer	
		/heifer	
Insurance	\$1.75	/Hellel	
Trucking-in	\$1.90	/cwt	
X	φ1.90 550	/heifer	
* <u>÷</u>	100	Ibs/cwt	
<u>-</u> =	\$10.45	/heifer	
_	ψ10. 4 3	AIGHGI	

Heifer x ± ± Total =		550 \$620.00 <u>100</u> \$3,410.00 \$3,427.20	lbs/heifer /cwt <u>lbs/cwt</u> /heifer /heifer	
2.02 B.	anding Conta			
Feed for	eeding Costs Bulls			
F	lay			
		4.00	tons good quality	
	X	\$120.00	/ton	
	X	1.00	bulls	
	<u>÷</u> =	<u>30.00</u> \$16.00	replacement heifers /heifer	
	-	φ10.00	/ileilei	
Е	Barley	7.00	lbs barley/bull/day	
	x	120.00	days	
	÷	48.00	lbs/bu	
	X	\$4.50	/bushel	
	X	1.00	bulls	
	<u>÷</u>	<u>30.00</u>	replacement heifers	
	=	\$2.63	/heifer	
Total	=	\$18.63	/heifer	
Total	_	ψ10.03	Heliei	
Straw fo	r Bulls			
		1.00	tons/bull/year	
	Χ	\$70.00	/ton	
	X	1.00	bulls	
	<u>÷</u>	<u>30.00</u>	replacement heifers	
	=	\$2.33	/heifer	
\/a+ 0 \/.	adiaina far Dulla			
vel & ivi	edicine for Bulls	\$60.00	semen test	
	+	\$10.00	total vet cost/bull	
	X	1.00	bulls	
		30.00	replacement heifers	
	<u>÷</u> =	\$2.33	/heifer	
Replace	ment of Bulls			
		\$6,000	bull cost	
	-	\$4,700	bull salvage value	
	X	25.00 1.00	% replacement rate bulls	
	X	30.00	replacement heifers	
	<u>÷</u> =	\$10.83	/heifer	
		ψ10.00	/Helici	
Investme	ent in Bulls			
		\$6,000	bull cost	
	+	\$4,700	bull salvage value	
	÷	2.00	average	
	X	3.50	% investment rate	
	X	1.00	bulls	
	<u>÷</u> =	30.00 \$6.24	replacement heifers /heifer	
	_	φυ.∠4	/ileilei	

Pasture	Costs for Bulls			
		\$140.00	/bull pasture cost	
	X	1.00	bulls	
	<u>÷</u>	30.00	replacement heifers	
	=	\$4.67	/heifer	
Total	=	\$45.04	/heifer	
2.03 Stra	2147			
	eifers	4.00	lbs/heifer/day	
X		224.00	days on feed	
<u>x</u>		\$70.00	/ton	
=		\$31.36	/heifer	
2.04 Vet	erinary Medicine 8	& Supplies		
Cattle Mo				
		\$5.00	IBR,BVD,PI3,BRSV,Pasteurella	
+		\$0.50	Vitamin A-D	
+		\$0.72	External & Internal Parasites	
+		\$1.65	Blackleg & Haemophilus	
<u>+</u> =		\$0.00	<u>Antibiotics</u>	
=		\$7.87	/heifer	
	alth Program			
Profess	ional Services	\$180.00	/hauraharga	
v		Ф100.00 1.00	/hour charge hours	
Х <u>÷</u>		30.00	replacement heifers	
<u>-</u>		\$6.00	/heifer	
		Ψ0.00	, monor	
Transpo	ortation Costs			
•		\$1.00	/km charge	
Х		80	kilometres	
Х		2	visits	
÷		<u>30</u>	replacement heifers	
=		\$5.33	/heifer	
Total -		£40.00	lla a i fa u	
Total =		\$19.20	/heifer	
2.05 An	nual Fuel & Repair	r Costs		
		\$100.00	repairs	
+		\$150.00	fuel costs	
<u>÷</u>		<u>30</u>	replacement heifers	
=		\$8.33	/heifer	
2.06 Uti	lities	¢404.45	anathunar	
		\$131.15	cost/year	
<u>÷</u>		30 \$4.37	replacement heifers /heifer	
=		\$4.37	/Heffer	
2.07 Hei	fer Selling Cost			
Trucking				
		1,200	lbs/heifer	
÷		100	lbs/cwt	
<u>x</u>		<u>\$1.90</u>	trucking cost/cwt	
=		\$22.80	/heifer	

MBP levy, selling commission						
	+	\$5.50	MBP Levy			
	<u>+</u>	\$30.00	commission			
	=	\$35.50	/heifer			
Total	_	\$58.30	/heifer			
I Otal	_	φ30.30	Menei			
2.08 I	nsurance					
		\$30,350	building & equipment investment			
	X	\$0.40	/\$100 capital			
	÷	100	/\$100			
	<u>÷</u>	30	replacement heifers			
	=	\$4.05	/heifer			
		\$108,300	herd investment			
	X	\$0.45	/\$100 capital			
	÷	100	/\$100			
	<u>÷</u>	<u>30</u>	replacement heifers			
	=	\$16. 25	/heifer	-		
		\$49.00	additional coverage for liability			
	<u>÷</u>	<u>30</u>	replacement heifers			
	=	\$1.63	/heifer			
Total	=	\$21.93	/heifer			
2.00	Manure Removal					
2.09 1	vialiure Reiliovai	\$350	annual removal cost			
	÷	3 <u>0</u>	replacement heifers			
	<u>+</u> =	\$11. 67	/heifer	·		
		•		-		
2.10 F	Pasture Costs					
	Pasture Rental	\$1.00	cost/head/day rental			
	÷	140	days on pasture			
	<u>X</u>	<u>100</u>	pasture usage			
	=	\$140.00	/heifer			
	Pasture Checking	\$225.00	cost per year			
	<u> </u>	<u>30</u> \$7.50	replacement heifers /heifer			
Total		\$1 47.50	/heifer			
lotai		Ψ1-11.00	All clients			
2.11 E	Barn & Office Suppli	es				
		\$36.00	total barn expenses			
	<u>÷</u>	<u>30</u>	replacement heifers			
	=	\$1.20	/heifer			
2 42 1	Death Loss					
4.14 L	Jeani LUSS	\$3,427.20	heifer cost			
	+	\$5,200.00	maximum value			
	-	\$58.30	selling costs			
	÷	2.00	average			
	<u>x</u>	<u>1.00</u>	% mortality rate			
	=	\$42.84	/heifer			

2.13 Operating Interest (Operating interest is charged on one half the subtotal operating costs)

+ X	\$3,427.20 \$419.35 6.75	heifer cost ½ of feed & other costs % operating interest							
X	364.00	days on feed & pasture							
<u>÷</u>	<u>365.00</u>	<u>days /year</u>							
=	\$258.93	/heifer							
Capital Costs									
Buildings,Corrals	Buildings,Corrals & Water System								
Windbreak fence	•	\$800							
Pens		\$800							
Handling Facilitie	S	\$2,000							
Waterers		\$1,200							
Gates		\$300							
Feeders		\$500							
Bunk Feeders		\$1,250							
Well & Pressure	System	\$2,000							
Grain Bin		\$1,000							
Landscaping		<u>\$1,000</u>							
Total		\$10,850							
Machinery & Equi	pment	\$7,000							
Tractor & Loader		\$7,000							
Miscellaneous Total		\$12,500 \$40,500							
iotai		\$19,500							
Total Investment		\$30,350							
B. Fixed Costs									
	iginal Cost - Salvage	<u> Value</u>							
	iginal Cost - Salvage Useful Life	<u> Value</u>							
		<u> Value</u>							
3. Depreciation <u>Or</u>	Useful Life \$10,850	original cost							
3. Depreciation <u>Or</u>	Useful Life \$10,850 \$1,085	original cost salvage value							
3. Depreciation Or 3.01 Buildings - ÷	Useful Life \$10,850	original cost salvage value years useful life							
3. Depreciation Or 3.01 Buildings - ÷	\$10,850 \$1,085 20.00 30.00	original cost salvage value years useful life replacement heifers							
3. Depreciation <u>Or</u>	\$10,850 \$1,085 20.00	original cost salvage value years useful life							
3. Depreciation Or 3.01 Buildings - ÷	\$10,850 \$1,085 20.00 30.00 \$16.28	original cost salvage value years useful life replacement heifers							
3. Depreciation Or 3.01 Buildings - ÷ ± =	\$10,850 \$1,085 20.00 30.00 \$16.28	original cost salvage value years useful life replacement heifers							
3. Depreciation Or 3.01 Buildings - ÷ ± =	\$10,850 \$1,085 20.00 30.00 \$16.28 Equipment \$19,500 \$3,900	original cost salvage value years useful life replacement heifers /heifer original cost salvage value							
3. Depreciation Or 3.01 Buildings - ÷ ± = 3.02 Machinery & B	\$10,850 \$1,085 20.00 30.00 \$16.28 Equipment \$19,500 \$3,900 10.00	original cost salvage value years useful life replacement heifers /heifer original cost salvage value years useful life							
3. Depreciation Or 3.01 Buildings - ÷ ± =	\$10,850 \$1,085 20.00 30.00 \$16.28 Equipment \$19,500 \$3,900 10.00 30.00	original cost salvage value years useful life replacement heifers /heifer original cost salvage value years useful life replacement heifers							
3. Depreciation Or 3.01 Buildings - ÷ ± = 3.02 Machinery & B	\$10,850 \$1,085 20.00 30.00 \$16.28 Equipment \$19,500 \$3,900 10.00	original cost salvage value years useful life replacement heifers /heifer original cost salvage value years useful life							
3. Depreciation Or 3.01 Buildings	\$10,850 \$1,085 20.00 30.00 \$16.28 Equipment \$19,500 \$3,900 10.00 30.00 \$52.00	original cost salvage value years useful life replacement heifers /heifer original cost salvage value years useful life replacement heifers /heifer							
3. Depreciation Or 3.01 Buildings	\$10,850 \$1,085 20.00 30.00 \$16.28 Equipment \$19,500 \$3,900 10.00 30.00 \$52.00	original cost salvage value years useful life replacement heifers /heifer original cost salvage value years useful life replacement heifers /heifer							
3. Depreciation Or 3.01 Buildings 3.02 Machinery & E	\$10,850 \$1,085 20.00 30.00 \$16.28 Equipment \$19,500 \$3,900 10.00 30.00 \$52.00	original cost salvage value years useful life replacement heifers /heifer original cost salvage value years useful life replacement heifers /heifer							
3. Depreciation Or 3.01 Buildings	\$10,850 \$1,085 20.00 30.00 \$16.28 Equipment \$19,500 \$3,900 10.00 30.00 \$52.00 al Cost + Salvage Va	original cost salvage value years useful life replacement heifers /heifer original cost salvage value years useful life replacement heifers /heifer lue x Investment Rate							
3. Depreciation Or 3.01 Buildings 3.02 Machinery & E	\$10,850 \$1,085 20.00 30.00 \$16.28 Equipment \$19,500 \$3,900 10.00 30.00 \$52.00 al Cost + Salvage Va 2	original cost salvage value years useful life replacement heifers /heifer original cost salvage value years useful life replacement heifers /heifer lue x Investment Rate original cost							
3. Depreciation Or 3.01 Buildings - ÷ = 3.02 Machinery & E - ÷ = 4. Investment Origina 4.01 Buildings	\$10,850 \$1,085 20.00 30.00 \$16.28 Equipment \$19,500 \$3,900 10.00 30.00 \$52.00 al Cost + Salvage Va	original cost salvage value years useful life replacement heifers /heifer original cost salvage value years useful life replacement heifers /heifer lue x Investment Rate original cost salvage value							
3. Depreciation Or 3.01 Buildings	\$10,850 \$1,085 20.00 30.00 \$16.28 Equipment \$19,500 \$3,900 10.00 30.00 \$52.00 al Cost + Salvage Va 2 \$10,850 \$1,085	original cost salvage value years useful life replacement heifers /heifer original cost salvage value years useful life replacement heifers /heifer lue x Investment Rate original cost							
3. Depreciation Or 3.01 Buildings	\$10,850 \$1,085 20.00 30.00 \$16.28 Equipment \$19,500 \$3,900 10.00 30.00 \$52.00 al Cost + Salvage Va 2 \$10,850 \$1,085 2.00	original cost salvage value years useful life replacement heifers /heifer original cost salvage value years useful life replacement heifers /heifer lue x Investment Rate original cost salvage value average							
3. Depreciation Or 3.01 Buildings - + + + + + + + + + + + + + + + + + +	\$10,850 \$1,085 20.00 30.00 \$16.28 Equipment \$19,500 \$3,900 10.00 30.00 \$52.00 al Cost + Salvage Va 2 \$10,850 \$1,085 2.00 3.50	original cost salvage value years useful life replacement heifers /heifer original cost salvage value years useful life replacement heifers /heifer lue x Investment Rate original cost salvage value average % investment rate							

4.02	Machinery &	Equipment
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		\$19,500	original cost	
	+	\$3,900	salvage value	
	÷	2.00	average	
	Χ	3.50	% investment rate	
	<u>÷</u>	30.00	replacement heifers	
	=	\$13.65	/heifer	
4.03 Pasture				
	Land	2.50	acres/head	
	X	\$2,000.00	/acre	
	Χ	3.50	% investment rate	
	<u>x</u>	<u>0</u>	pasture usage	
	=	\$0.00	/heifer	
	Taxes	2.50	acres/head	
	X	\$10.00	/acre	
	<u>X</u>	<u>0</u>	<u>pasture usage</u>	
	=	\$0.00	/heifer	
Total	=	\$0.00	/heifer	
C. Labour				
Feedlot		1.0	hours/heifer	
	<u>X</u>	<u>\$28.00</u>	<u>/hour</u>	
	=	\$28.00	/heifer	
Pasture		0.25	hours/day pasture	
	X	140.0	days on pasture	
	<u>÷</u>	30.00	replacement heifers	
	<u>X</u>	<u>\$28.00</u>	<u>/hour</u>	
	=	\$32.67	/heifer	
Total	=	\$60.67	/heifer	

Profitability and Breakeven Analysis:

Breakeven Bred Heifer Price (\$/hd) = (total cost - cull heifer revenue) / # bred heifers sold eg.(\$140,232 - \$15,840) / 26 = \$4,784.3

Breakeven Heifer Price (\$/cwt) =(((gross revenue / # heifers) - (total cost - heifer cost)) / (heifer purchase wt. / 100)) eg.(((\$151,040 / 30) - (\$4,674.39 - \$3,427.2)) / (\$50 / 100)) = \$688.63

Return on Investment (ROI) = (Gross Revenue - Total Cost) / Total Cost (eg. (\$151,040 - \$140,232) / \$140,232 = 7.7%

Return on Asset (ROA) = ((Margin Over Operating - Labour - Building Depreciation - Machinery Depreciation) / Building, Machinery & Equipment Investment) (eg. ((\$15,295 - \$1,820 - \$488 - \$1,560) / \$30,350) = 42.4%

Cost Summary:

Summer Grazing Cost Per Heifer Per Day = pasture cost \div days (eg. \$147.50 \div 140 = \$1.05) Winter Feed Cost Per Heifer Per Day = feed cost \div days (eg. \$446.96 \div 224 = \$2.00)

Yardage Cost Per Heifer Per Day = (\$31.36 straw + \$8.33 fuel & repair + \$4.37 utilities + \$11.67 manure removal + \$16.28 building depreciation + \$52.00 machinery depreciation + \$6.96 building investment + \$13.65 machinery investment + \$60.67 labour) ÷ 224 days = \$0.92

September, 2025

Contact Us

For more information, contact a Farm Management Specialist.

- manitoba.ca/agriculture
- mbfarmbusiness@gov.mb.ca
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