
MANITOBA

Farm Cash Receipts 2020



Manitoba posted 2020 farm cash receipts of \$7.02 billion, up \$380 million or 5.7 per cent from 2019 and a new record! Canola, wheat, hogs, cattle and soybeans were the top five sectors for cash receipts. Crop receipts contributed 62.1 per cent of total receipts for 2020 and livestock brought in 33.7 per cent while direct payments provided 4.2 per cent of receipts.

Canola had a banner year in 2020, generating \$1.62 billion in farm cash receipts for Manitoba, a big new record. This represents 23.1 per cent of total Manitoba farm cash receipts and almost 84 per cent of the increase in crop receipts for 2020 versus 2019. Wheat was stable year-over-year at \$1.13 billion, while hogs took third spot with receipts of \$1.05 billion for 2020, slipping 3.8 per cent from 2019.

Crop receipts grew 9.2 per cent to \$4.36 billion in 2020. Canola, wheat, soybeans and potatoes kept their top four positions while oats moved ahead of grain corn for fifth spot in 2020. Soybeans recovered 18.2 per cent from the recent low in 2019 to log \$513 million in receipts. Potatoes also enjoyed a strong recovery year after the disastrous 2019 harvest. Potato cash receipts achieved a new record of \$280 million while production also set a record of 24 million hundredweight, edging out Prince Edward Island for top producing province for the first time ever!

Oats took fifth place in 2020 with receipts of \$169 million, up 12.2 per cent while grain corn slipped 7.3 per cent to sixth place with \$160 million in receipts. Dry beans set a new record with receipts of \$118 million, up a remarkable 70.2 per cent from 2019, good for seventh highest among the crops. Dry pea cash receipts rose 40.9 per cent to a record \$41 million for 2020. Sunflowers also shone brightly with \$27 million in receipts, up 67.7 per cent from 2019.

Total livestock receipts decreased 1.2 per cent in 2020 to \$2.36 billion compared to 2019. COVID-19 caused production and supply chain disruptions particularly in the first half of the year.

Farm cash receipts for hogs decreased 3.8 per cent to \$1.05 billion, for 2020, however this value is 1.2 per cent above the five-year average. Lower prices in the hog sector (prices declined by 8.3 per cent) were the reason for the lower receipts as the number of head marketed increased 6.4 per cent in 2020 compared to 2019. The number of Manitoba hogs processed in Canada and Manitoba international exports increased 5.6 per cent and 8 per cent, respectively in 2020.

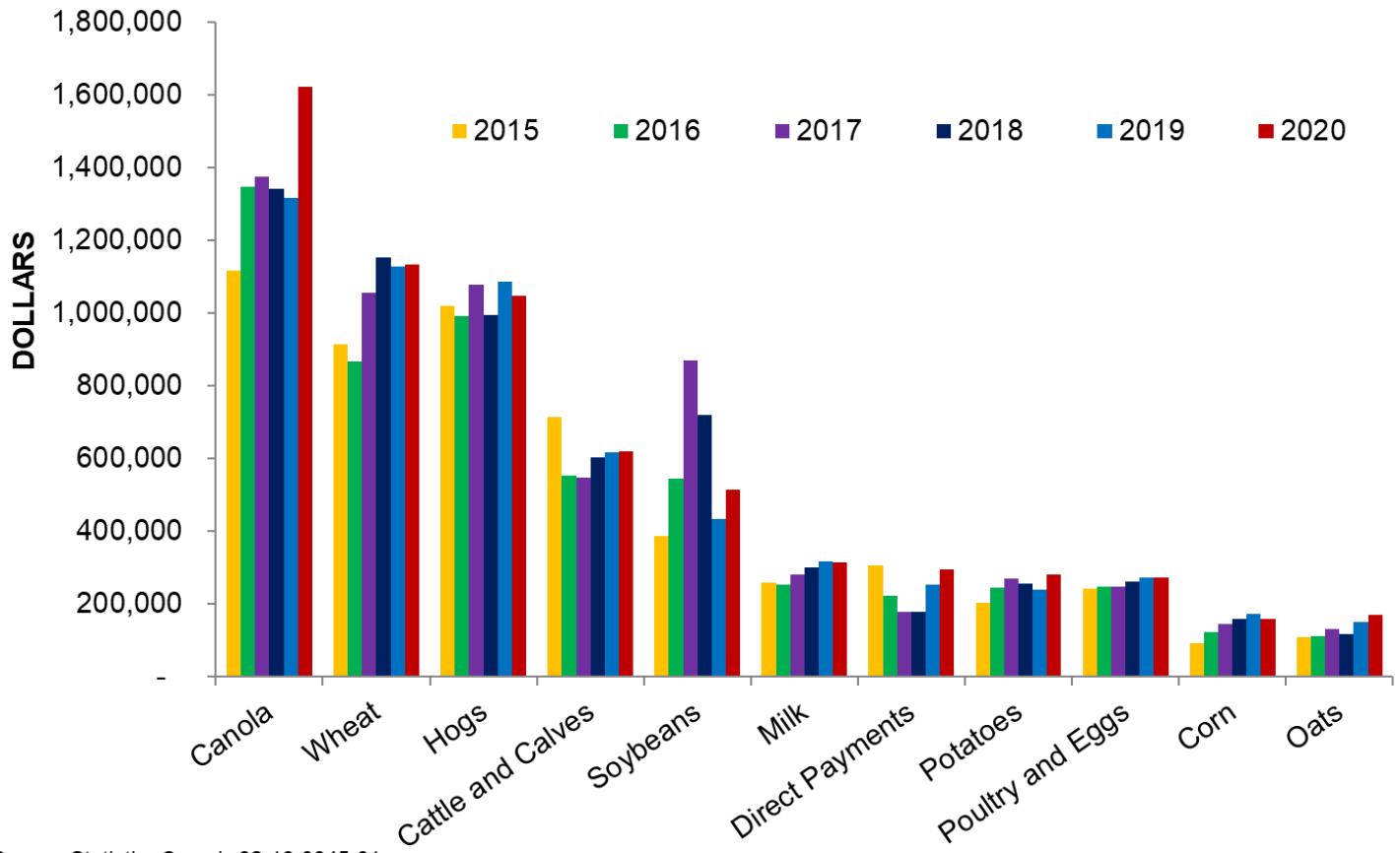
Cattle and calf receipts increased by 0.4 per cent to \$619 million in 2020, prices were down 2.1 per cent, however the number of head sold went up by three per cent. The "Buy Canadian Beef" promotions and COVID-19 disruptions south of the border may have increased sales in Canada. The value of interprovincial exports were up 16.7 per cent, which make up the majority of marketings. The value of international exports declined by 27.7 per cent and value of cattle and calves processed was down 6.7 per cent.

Receipts from supply-managed commodities were \$591 million in 2020, up less than one per cent compared to 2019. Supply managed commodities make up 25 per cent of total livestock cash receipts, milk sales contributing \$315 million, down 0.8 per cent while poultry contributed \$163 million, up 0.3 per cent and eggs contributed \$130 million, up 1.8 per cent.

Honey made money - \$43 million in 2020, which was an increase in receipts of 31 per cent compared to 2019. Manitoba ranked second only to Alberta, with 22 per cent of the Canadian honey receipts. Sheep and lambs receipts, at \$13.3 million, were 17.2 per cent higher than last year mainly due to a higher lamb prices.

Manitoba farmers received \$295 million in program payments in 2020, an increase of 16.1 per cent compared to 2019, led by Crop Insurance payments at \$172 million, private hail insurance at \$18 million, Agri-Invest at \$32 million and AgriStability payments at \$60 million. Direct payments comprised 4.2 per cent of total farm cash receipts.

MANITOBA FARM CASH RECEIPTS ESTIMATES BY COMMODITY, 2015-2020



Source: Statistics Canada 32-10-0045-01

Manitoba Agriculture and Resource Development, Foresight and Analysis 2021-03-11

MANITOBA FARM CASH RECEIPTS

March 12, 2021	2016	2017	2018	2019	2020	20/19
	- 000 dollars -					%
Wheat, excluding Durum	866,829	1,054,048	1,153,702	1,128,358	1,132,867	100
Oats	111,057	131,847	118,425	150,218	168,547	112
Barley	80,777	58,210	62,959	69,913	67,785	97
Deferred Grain Receipts	-465,041	-457,461	-420,872	-319,009	-375,822	118
Liquidation of Deferred Receipts	426,232	466,462	463,972	424,325	314,216	74
Rye	19,217	18,974	20,203	26,061	28,187	108
Flaxseed	29,831	29,265	11,173	17,772	25,593	144
Canola	1,348,124	1,375,400	1,341,075	1,314,969	1,622,045	123
Soybeans	544,949	869,681	720,523	433,979	513,023	118
Corn	123,536	144,894	159,945	172,581	160,053	93
Potatoes	244,792	270,658	256,440	240,296	279,854	116
Cannabis	x	x	x	x	34,334	NA
Greenhouse Vegetables	1,074	1,082	1,340	1,511	1,547	102
Field Vegetables	46,980	52,584	49,688	52,713	49,692	94
Total Fresh Fruit	2,296	2,794	2,135	2,211	1,687	76
Floriculture and Nursery	45,304	45,725	49,130	48,287	44,617	92
Sunflower Seed	16,821	8,733	13,865	16,338	27,399	168
Dry Beans	58,340	70,216	73,517	69,232	117,806	170
Dry Peas	37,744	28,983	18,507	29,298	41,276	141
Forage & Grass Seed	41,177	58,918	53,991	54,310	55,034	101
Hay	10,619	9,347	12,594	13,281	14,733	111
Forest Products	1,405	1,464	1,606	1,558	1,496	96
Miscellaneous crops	x	x	x	x	32,315	NA
Christmas Trees	329	464	527	578	674	117
TOTAL CROPS	3,621,999	4,276,385	4,200,956	3,992,026	4,358,958	109

Source: Statistics Canada 32-10-0045-01

R Revised. P Preliminary. X Suppressed data

MANITOBA FARM CASH RECEIPTS

March 12, 2021	2016	2017	2018	2019	2020	20/19
	- 000 dollars -					%
Cattle	481,283	463,220	526,563	524,787	533,655	102
Calves	71,046	83,971	77,483	91,887	85,694	93
Hogs	990,307	1,078,784	994,249	1,086,794	1,045,994	96
Sheep	x	x	51	179	228	127
Lambs	9,904	10,578	11,608	11,204	13,111	117
Milk	252,249	279,722	300,272	317,271	314,880	99
Chickens for meat	108,272	112,374	118,349	121,724	122,942	101
Turkeys for meat	22,948	22,608	22,228	22,001	21,025	96
<i>Eggs for Consumption</i>	113,775	112,242	119,495	125,933	128,435	102
<i>Eggs for Hatching</i>	1,464	1,531	1,149	1,558	1,392	89
Total Eggs	115,238	113,774	120,644	127,491	129,827	102
Hatcheries (chicks and poults)	12,866	12,344	16,098	18,665	18,918	101
Honey	25,218	28,099	32,594	32,919	43,040	131
Furs	x	x	2314	1,495	..	NA
Miscellaneous Livestock	28,165	29,734	29,931	31,735	31,370	99
TOTAL LIVESTOCK	2,119,460	2,237,519	2,252,384	2,388,153	2,360,682	99
AgriInvest	33,968	32,873	36,022	31,244	32,207	103
AgriStability	38,967	36,917	34,371	43,443	60,290	139
Crop Insurance Payments	68,289	73,777	63,488	110,357	172,459	156
Private Hail Insurance	74,073	25,662	40,366	48,390	17,914	37
Other Payments	6,507	8,912	5,328	21,080	12,619	60
TOTAL DIRECT PAYMENTS	221,804	178,141	179,575	254,514	295,489	116
TOTAL CASH RECEIPTS	5,963,263	6,692,046	6,632,914	6,634,693	7,015,129	106
Source: Statistics Canada 32-10-0045-01						

R Revised. P Preliminary. X Suppressed data. .. data not available.

TOTAL CASH RECEIPTS, CANADIAN SUMMARY BY PROVINCES

March 12, 2021	2016	2017	2018	2019	2020	20/19
	- 000 dollars -					%
British Columbia	3,119,144	3,242,508	3,451,494	3,926,657	3,910,726	100
Alberta	13,492,416	14,131,400	13,519,696	15,008,492	15,466,982	103
Saskatchewan	14,208,152	14,212,776	14,046,052	14,084,537	16,638,868	118
Manitoba	5,963,263	6,692,046	6,632,914	6,634,693	7,015,129	106
Ontario	13,261,340	13,375,015	14,015,179	14,859,153	16,145,022	109
Quebec	8,775,542	8,782,029	8,891,584	9,663,944	10,325,820	107
New Brunswick	584,730	615,652	700,853	872,490	877,639	100
Nova Scotia	594,752	566,939	576,188	608,708	598,289	98
Prince Edward Island	483,544	499,054	513,145	565,341	604,725	107
Newfoundland	132,134	138,626	138,873	142,168	129,899	91
CANADA	60,615,017	62,256,045	62,485,976	66,366,183	71,713,098	108
Source: Statistics Canada 32-10-0045-01						

A record was set for Canadian farm cash receipts at \$71.7 billion in 2020. This was an increase of 8.1 per cent compared to 2019. Crop receipts were up 14.2 per cent partly due to higher exports and prices while livestock receipts were down 0.8 per cent, due to disruptions caused by COVID-19. Direct payments to producers were up 10.9 per cent. Manitoba's share of receipts was 9.8 per cent.

Farm cash receipts were up in seven provinces, led by Saskatchewan (+\$2.6 billion) and Ontario (+\$1.3 billion). These two provinces accounted for over two-thirds (71.8 per cent) of the national increase. Receipts were down in British Columbia (-\$15.9 million), Newfoundland and Labrador (-\$12.3 million) and Nova Scotia (-\$10.4 million).

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