RESPONSIBLE PROGRESS

Manitoba's Economic, Fiscal and Borrowing Program Update

December 2019

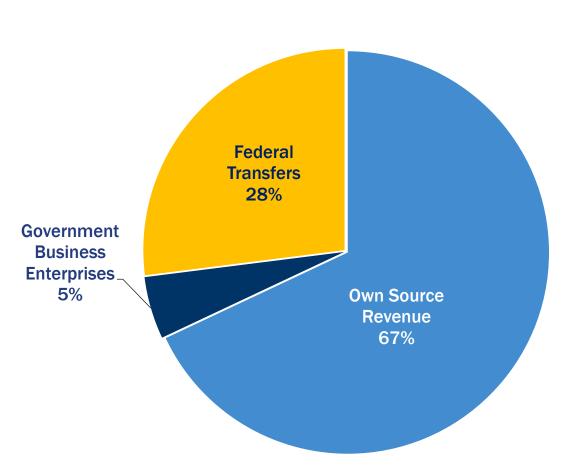


PROVINCE OF MANITOBA

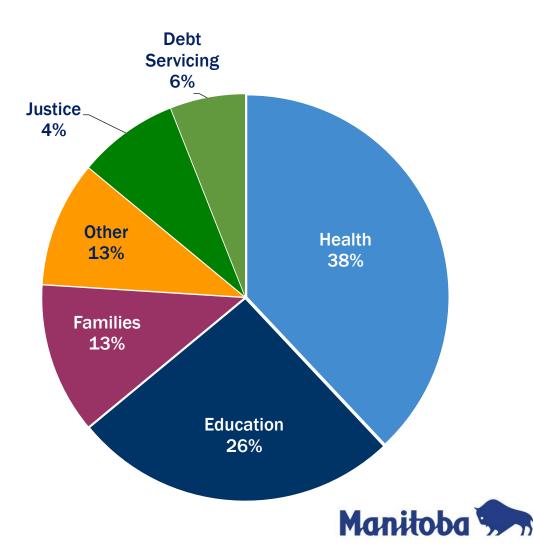
- ✓ Central geographical location
- ✓ Fifth-largest provincial population at almost 1.4 million and one of the fastest growing in Canada
- ✓ Nominal Gross Domestic Product is \$72.4 billion in 2018, among the most diversified and most stable economies in Canada
- ✓ Sound credit rating
 - Moody's: Aa2 (stable)
 - o <u>S&P</u>: A+ (positive)
 - o DBRS: A (high)
- ✓ The Progressive Conservative Party of Manitoba was elected to a second consecutive majority with 36 of 57 seats on September 10, 2019
- ✓ Next provincial election is on or before October 3, 2023





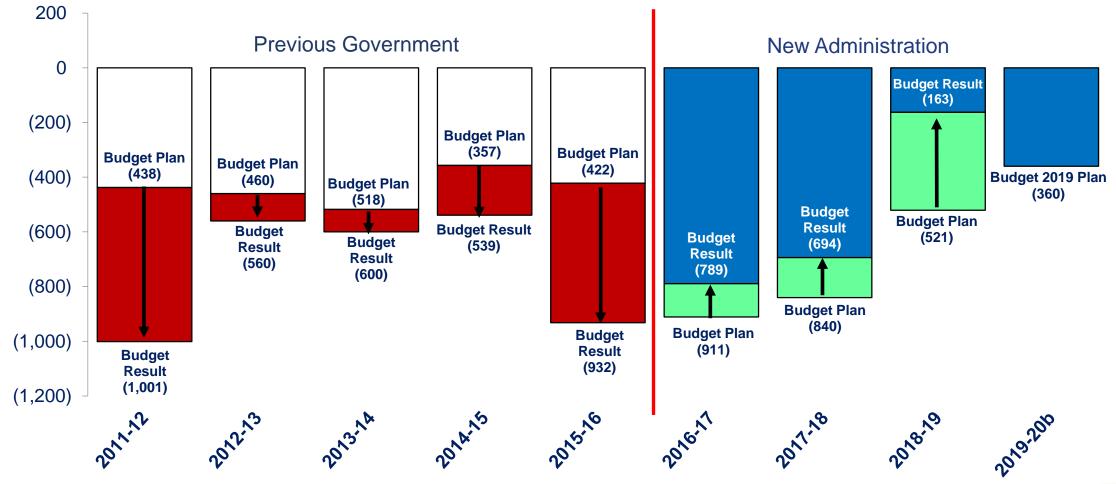


Expenses



Summary Budget Plan vs. Budget Result of Net Income (Deficit), 2011-12 to 2019-20b

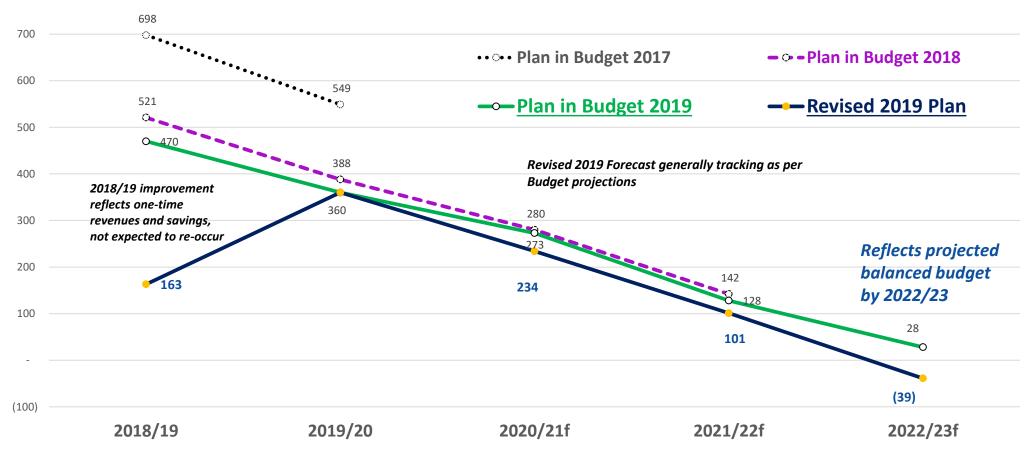
(Millions of Dollars) (f = forecast and b = budget)





Summary Budget Net Income Projection

(Millions of Dollars) (f = forecast)

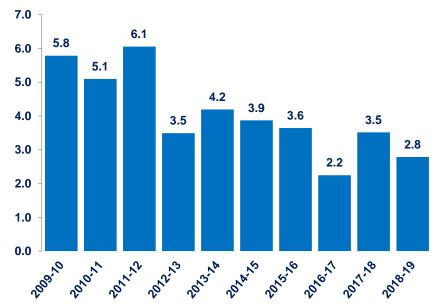




Manitoba Expenditures and Net Debt are Middle Among Canadian Provinces:

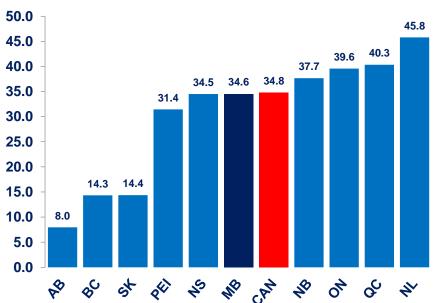
- ✓ Per capita total expenditures at \$12,633 per person in 2018/19, ranked 6th lowest among 10 provinces
- ✓ Five year average growth at 2.8% is fifth among provinces

Total Expenditures, 5-Year Average Annual Growth, 2009/10 – 2018/19 (Compounded Average Annual Per Cent)



- ✓ Manitoba's net debt to GDP ratio was 34.6% in 2018/19. 6th lowest among provinces
- ✓ Manitoba's net debt to GDP ratio is below the federal level

Net Debt to GDP, Provinces and Federal Government, 2018/19 (Per Cent)





MANDATE TO RESTORE CREDIT RATING

RESPONSIBLE PROGRESS | DECEMBER 2019

"On Oct. 4, 2019, S&P Global Ratings revised its outlook on the Province of Manitoba to a positive from stable."

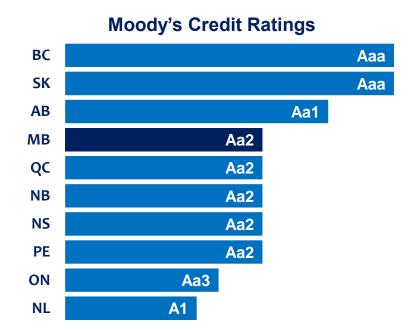
(S&P - October 4, 2019)

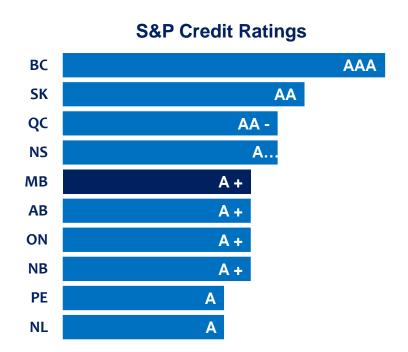
"Strong cost containment is helping to reduce after-capital deficits while the wind-down of large-scale capital projects at Manitoba Hydro should lessen the utility's borrowing needs in the next few years. We are therefore revising our outlook to positive from stable.

(S&P - October 4, 2019)

"The gradual pace of deficit reduction reflects the government's objective of balancing the budget in a measured and responsible fashion without jeopardizing service delivery, while reducing the overall tax burden and making life more affordable for Manitobans."

(DBRS Rating Report – May 2, 2019)





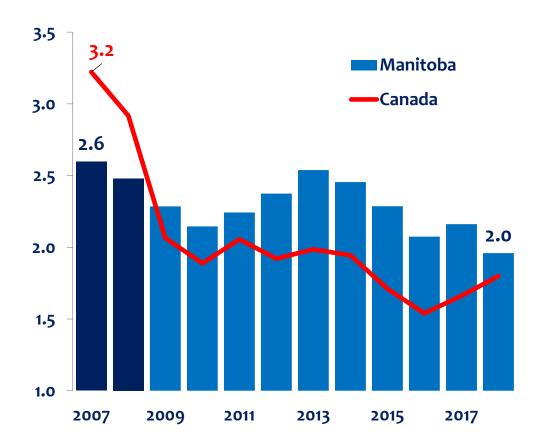


STRONG ECONOMIC GROWTH

RESPONSIBLE PROGRESS | DECEMBER 2019

- Jobs and growth are not concentrated in a single sector
- ✓ Long-term economic development is balanced by growth among various medium-sized sectors.
- ✓ The most stable economic growth among Canadian provinces
- Manitoba is now consistently posting among the fastest average annual real GDP growth in Canada
- ✓ Long-term growth above the national average since 2009 (10-year average annual real GDP growth)

10-Year Average Annual Growth in Real GDP: Manitoba and Canada, 2007 - 2018 (Compounded Average Annual Per Cent)





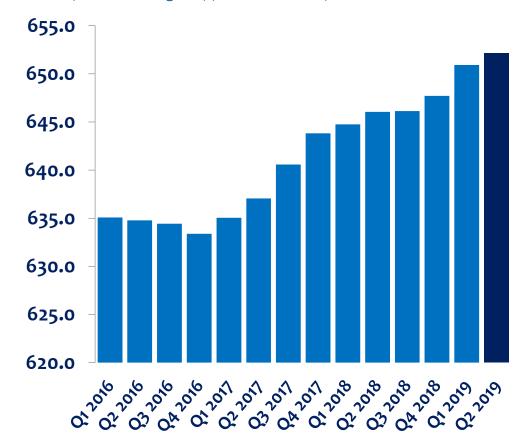
JOBS AND LABOUR MARKET

RESPONSIBLE PROGRESS | DECEMBER 2019

- ✓ Employment growing by 1.2% so far in 2019
- ✓ Unemployment rate is averaging 5.4% in 2019, below Canada's 5.7% rate and down from 6.0% in 2018
- ✓ Number of unemployed persons has fallen by 10.4%, one of the largest reductions among provinces (3rd best in Canada)
- ✓ Private sector employment growing by 1.5% in 2019
- ✓ Manufacturing employment is up 5.6% this year, the second strongest among provinces and much higher than Canada's growth of 0.5%

Manitoba Employment Level, Q1 2016 -Q2 2019

(12-month rolling total) (Thousands of Jobs)



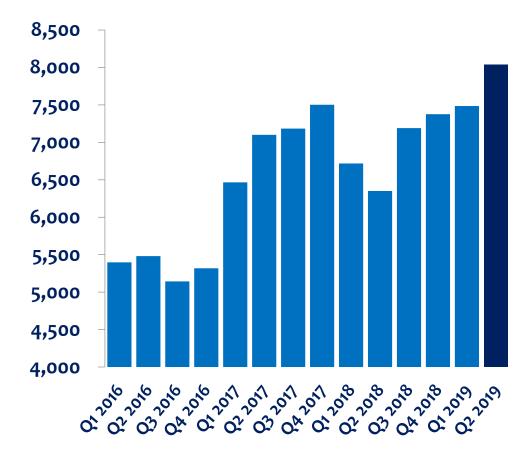


POPULATION AND HOUSING

RESPONSIBLE PROGRESS | DECEMBER 2019

- Manitoba's population has increased by 1.4% annually over the last five years, third highest in Canada and well above Canada at 1.2% annual growth
- ✓ Housing starts have increased 22.5% through the first half of 2019, the second strongest increase among the provinces
 - 14,877 new housing units started in the last two years (2017/18), best two year total in 31 years
 - 5,836 apartment units added in the last two years (2017/18), best two year total in 39
 years

Manitoba Housing Starts, Q1 2006 –Q2 2019 (12-month rolling total) (Number of Housing Units Started)



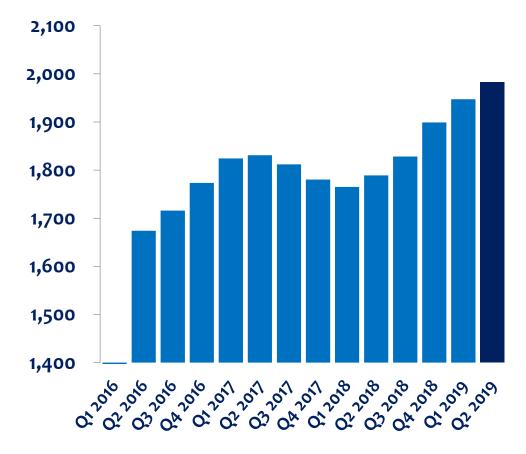


CONSTRUCTION AND INVESTMENT

RESPONSIBLE PROGRESS | DECEMBER 2019

- ✓ **Building permits** are up 15.6% this year, on track for a 48% increase since 2015
- ✓ Private sector capital investment increased by 10.1% in 2018, the strongest increase among provinces
- ✓ Statistics Canada estimates that Manitoba's private capital investment will grow 4.5% this year, the third year in a row that private investment has outpaced Canada
- ✓ Capital spending on machinery and equipment is expected to grow 6%, the strongest increase among provinces

Non-Residential Capital Investment in Buildings, Q1 2016 –Q2 2019 (12-month rolling total) (Millions of Dollars)





ENCOURAGING PRIVATE SECTOR INVESTMENTS

RESPONSIBLE PROGRESS | DECEMBER 2019

- ✓ Reduced the number of red tape regulatory requirements by more than 24,000
- ✓ Leading the nation in private sector capital investment in 2018
- ✓ Leading the nation in manufacturing capital spending since 2015
 - Canada Goose
- > Roquette

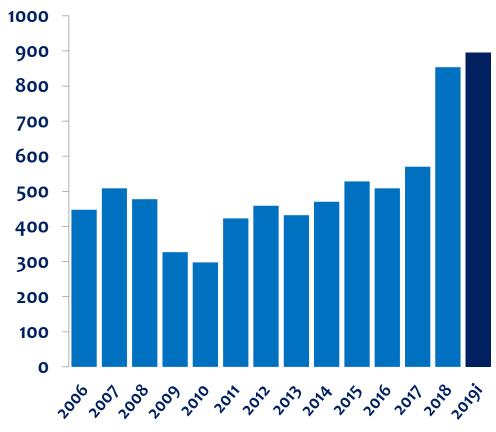
Ubisoft

- Simplot
- Amazon Web Services
 BellMTS
- Maple Leaf Foods
- o CN Rail

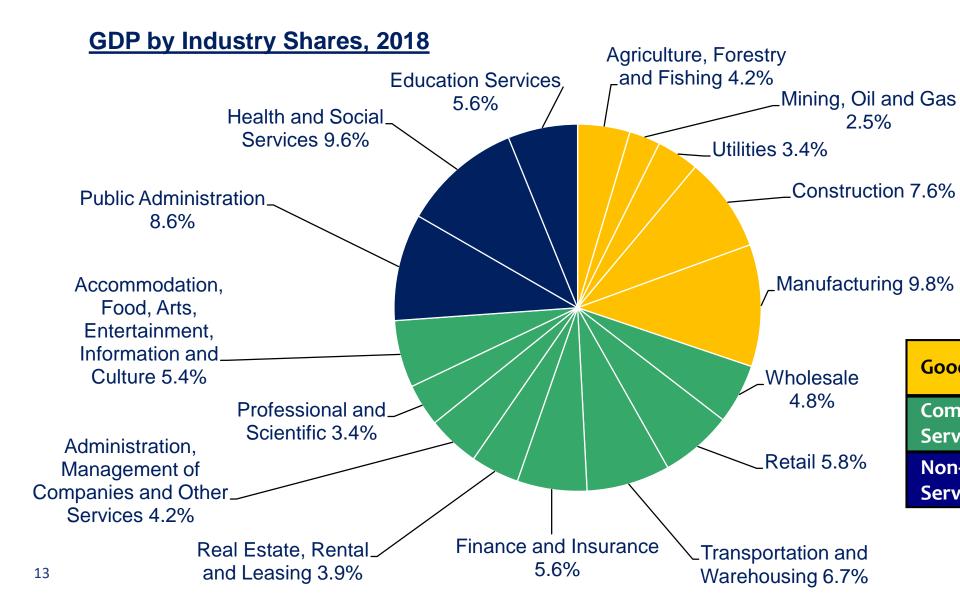
McCain Foods

- True North Square
- ✓ Film industry growing; \$250 million worth of production expected for 2018/19

Capital Investment In Manufacturing, 2006-2019 (Millions of Dollars) (i = intentions)







- Economic activity and jobs are not focused on one particular sector.
- ✓ Long-term progress is balanced by growth across different sectors.

Goods-Producing

Commercial Services

Non-Commercial Services



MANITOBA'S BROAD EXPORT BASE

- ✓ Grains, Oilseeds and Livestock
- ✓ Aerospace Components and Service
- ✓ Transit and Inter-City Buses
- ✓ Processed Food Products
- ✓ Machinery and Equipment
- ✓ Mining and Oil Extraction
- ✓ Electricity (Mostly Hydro)
- ✓ Industrial Chemicals
- ✓ Pharmaceuticals













ECONOMIC OUTLOOK 2019F-2020F

RESPONSIBLE PROGRESS | DECEMBER 2019

- ✓ Forecasts reflect moderating growth in Canada, U.S. and China, which are Manitoba's key export markets
- ✓ Manitoba has a number of large commercial and industrial capital projects currently underway and recently announced that will offset some of the downward pressure

Manitoba Finance Survey of Economic Forecasts

(As at December 2019)

	2019 f		2020f	
	Manitoba	Canada	Manitoba	Canada
	Per Cent Growth Unless Noted (f = forecast)			
Real GDP	1.2	1.5	1.3	1.7
Nominal GDP	2.8	3.3	3.3	3.7
Employment	1.1	2.0	0.6	0.9
Unemployment Rate (%)	5.5	5.7	5.7	5.8
Consumer Prices	2.2	2.0	2.0	2.0

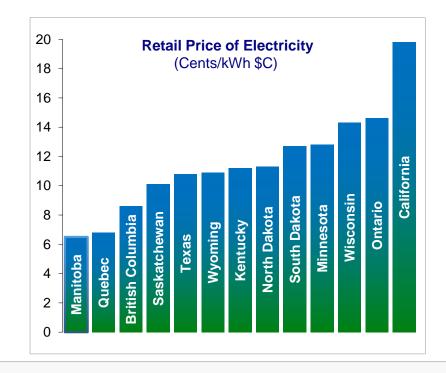


NORTH AMERICA'S CLEAN ENERGY LEADER

RESPONSIBLE PROGRESS | DECEMBER 2019

- √ 97.2% of electricity generation is hydro, 2.7% is wind and 0.1% is thermal.
- ✓ Roughly 1/5 of the electricity generated is exported outside of Manitoba (U.S., Canada).
- ✓ Manitoba Hydro's current generation capacity is 5,561 MW, with an additional 5,110 MW more of potential generation identified.

Manitoba Hydro is currently investing in a major generation project and has put into service a major transmission project.





Keeyask

Hydro Generating Station Project

Design Capacity:

695 MW

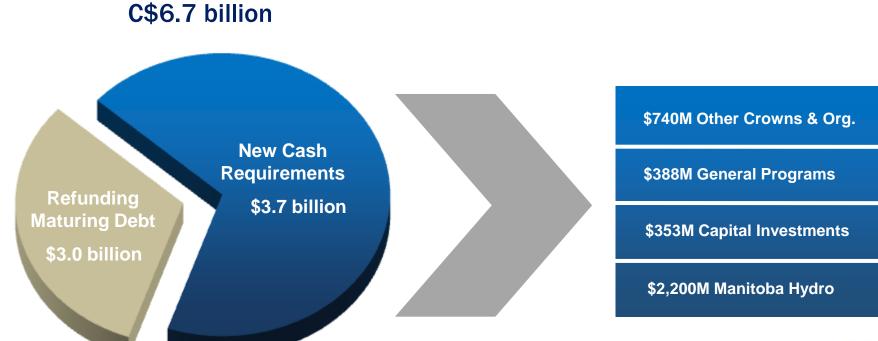
Anticipated First Unit in Service Date: Fall 2020

Anticipated Cost: \$8.7B

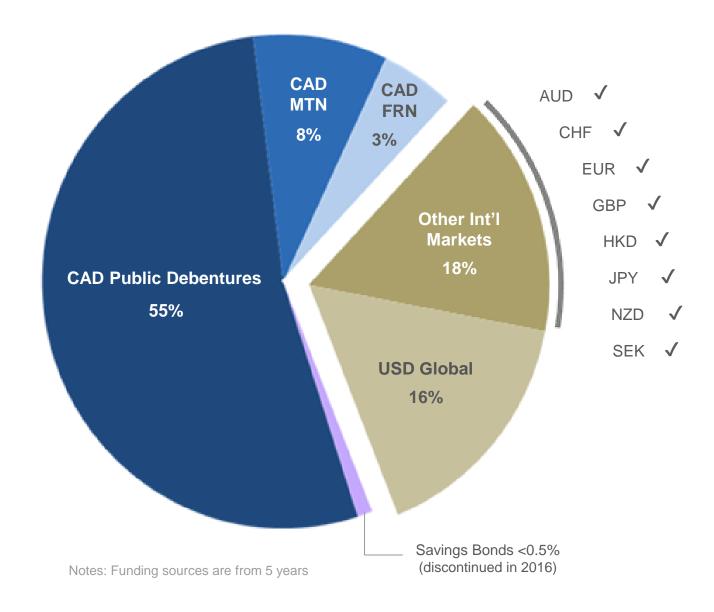


BORROWING REQUIREMENTS

- ✓ Budget 2019 was passed October 10,
- ✓ Expected borrowing requirements for budget 2019/20 are C\$6.7 billion.
- ✓ Planned funding through both domestic and international capital markets.
- ✓ To date, we have funded C\$5.0 billion, 84.4% of our needs for fiscal 2019/20.



FUNDING SOURCES





RESPONSIBLE PROGRESS

More information at: www.manitoba.ca/finance/

Thank you!

