

Manitoba Association for Resource Recovery Corp.



New Business Plan Submission for Used Oil & Antifreeze Products Stewardship Programs

August 2017

Manitoba Association for Resource Recovery Corp. (MARRC)

New Business Plan Submission for Used Oil & Antifreeze Products Stewardship Programs

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GLOSSARY OF TERMS

- (a) "Act" means *The Waste Reduction and Prevention Act* (Manitoba), as the same may be amended from time to time, and including any act of the legislature enacted in replacement thereof;
- (b) "Applicable Laws" means, with respect to any person, property, transaction or event, all laws, by-laws, rules, regulations, orders, judgments, decrees, decisions or other requirements having the force of law relating to or applicable to such person, property, transaction or event;
- (c) "Applicable Material" means Automotive Antifreeze, Automotive Antifreeze Containers, Used Oil, Used Oil Filters and Used Oil Containers;
- (d) "Applicable Year for EcoCentres" means the 12 month period commencing August 1 and ending July 31;
- (e) "Automotive Antifreeze" means ethylene or propylene glycol used as an engine coolant but does not include antifreeze used for plumbing, windshield washers, lock de-icing, fuel line or aircraft de-icing;
- (f) "Automotive Antifreeze Stewardship Program" shall mean the household hazardous material or prescribed material stewardship program in respect of automotive antifreeze and automotive antifreeze containers operated by the Corporation pursuant to the Regulations;
- (g) "Automotive Antifreeze Container" means a container that is manufactured for the purposes of holding household hazardous material or prescribed material or in which household hazardous material or prescribed material is supplied in respect of Automotive Antifreeze;
- (h) "Agreement" means the subject agreement and all preambles, recitals and schedules hereto, along with any amendments hereto or thereto;
- (i) "Board" means the Board of Directors of the Corporation;
- (j) "CPPI Director" shall mean a director of the Corporation who is a member of or an employee of a member of the Canadian Petroleum Products Institute (now called the Canadian Fuels Association or CFA) or a successor industry association:
- (k) "Chair" means the Chair of the Board;
- (I) "Chartered Accountants" means a firm of chartered accountants as selected by the Board from time to time;

- (m) "Collector" means an organization which is licensed to collect used lubricating and antifreeze products from generators, return depots and EcoCentres and transport them to approved recycling processors;
- (n) "Consignor" means a Generator, Return Depot, EcoCentre or Intermediary from which a collector obtains used lubricating products;
- (o) "Container" means a container with a capacity of less than 30 litres that is manufactured for the purpose of holding oil or antifreeze, in which oil or antifreeze is supplied;
- (p) "Corporation" means the Manitoba Association for Resource Recovery Corp. and, for certainty, whenever herein a decision, determination or election is to be made by the Corporation, such decision, determination or election shall be made by and through the Board;
- (q) "Designated Material" means those lubricating and antifreeze products subject to our Environmental Handling Charge and to a Return Incentive and includes automotive antifreeze and automotive antifreeze containers as well as oil, oil filters and containers:
- (r) "EcoCentre" means a depot which is affiliated with MARRC and which accepts used lubricating and antifreeze products from small volume generators free of charge;
- (s) "EcoCentre Location" means the location for the EcoCentre as described in Schedule "A" attached to the Agreement;
- (t) "Environmental Handling Charge (EHC)" shall mean the Environmental Handling Charge(s) assessed by the Corporation for the Designated Materials sold or supplied in Manitoba by a Member, as from time to time amended, save that no increase in EHC shall become effective unless and until it is approved by the Members, by ordinary resolution, at a duly convened meeting of the Membership;
- (u) "EHC Payment Schedule" shall mean the schedule periodically issued by the Corporation detailing the EHC payable on Designated Materials and the method of calculating EHC remittances to the Corporation;
- (v) "EHC Compliance Review" shall mean a review of the records of the Member, through the use of the firm of Chartered Accountants, with respect to the sale or supply of Designated Materials and remittance to the Corporation of EHC, as more particularly described in Article 7.01 of the Membership Agreement; and
- (w) "EHC Compliance Review Letter" shall mean the written summary of the EHC Compliance Review sent to the Member by the Corporation that specifies the date(s) of the review, the findings of the review, the actions required of the Member to comply with the review and the date by which the actions must be completed by.

- (x) "End-User" means an organization which is licensed to receive used lubricating and antifreeze products for its own, internal use:
- (y) "Environmental Laws" means all Applicable Laws concerning pollution or protection of the natural environment or otherwise relating to the environment and the health and safety of people, animals and vegetation, including Applicable Laws pertaining to (i) reporting, licensing, permitting, investigating and remediating the presence of Applicable Material or other Hazardous Substances, and/or (ii) the storage, generation, use, handling, manufacture, processing, transportation, treatment, release and disposal of Applicable Material and/or other Hazardous Substances:
- (z) "Environmental Liability" means any claim, legal proceeding, fine, cost, assessment of damages or liability whatsoever arising out of, relating to, or resulting from: (i) any breach of Environmental Laws by the Owner/Operator or any of its employees, agents or representatives; (ii) the presence or release of any Hazardous Substances in, on, at, under, to or from the EcoCentre Location or the lands or waters adjacent to, or in the vicinity of the EcoCentre Location; or (iii) any other circumstance, condition, matter, occurrence, issue, event or requirement relating to the environment, environmental assessment, health, occupational health and safety, transportation of dangerous goods or the existence or presence of Hazardous Substances that arises from, is caused (directly or indirectly) by, or relates to, the ownership, use, misuse or operation of the EcoCentre or the collection, storing or otherwise dealing with of Applicable Material or other Hazardous Substances by the Owner/Operator or by any other person on its behalf;
- (aa) "Generator" means an individual or organization which generates used lubricating and antifreeze products;
- (bb) "Governmental Authority" means, the government of Canada, the government of Manitoba and each ministry, department, commission, board, bureau or other agency of, or municipality, regional district or other local governing body established by, any such government, or other political subdivision thereof, and includes any person exercising executive, legislative, judicial, regulatory or administrative functions of, or pertaining to, any such government;
- (cc) "Hazardous Substances" means any substance or material that is prohibited, controlled or regulated by any Governmental Authority pursuant to Environmental Laws, including contaminants, pollutants, dangerous substances, dangerous goods, liquid wastes, industrial wastes, hauled liquid wastes, radioactive wastes, toxic substances, hazardous wastes, hazardous materials or hazardous substances as defined in any Environmental Laws and including specifically Applicable Material;
- (dd) "Member" shall mean a member of the Corporation;
- (ee) "Membership" shall mean the members of the Corporation;
- (ff) "Membership Agreement" shall mean the form of agreement providing for membership of the Corporation as adopted by the Board from time to time;

- (gg) "Oil" means any petroleum or synthetic crank case oil, engine oil, hydraulic fluid, transmission fluid, gear oil, heat transfer fluid, or other fluid capable of use for lubricating purposes in machinery and equipment;
- (hh) "Oil Container" means a container with a capacity of 30 litres or less that is manufactured for the purposes of holding Oil or in which Oil is supplied;
- (ii) "Oil Container Processor" Means a processor that converts used oil container source material (loose containers, baled containers or shredded containers) into:

 (a) oil free plastic flake or pellets, using cleaning procedures which remove residual oil bearing plastic clean enough to be sold into value-added recycled plastic applications; or (b) value-added consumer products, made directly from the used oil container source material;
- (jj) "Oil Filter" means any spin-on or element style oil filter that is used in hydraulic transmission or internal combustion engine applications and includes a diesel fuel filter, but does not include a gasoline fuel filter;
- (kk) "Processor" means a government-approved receiver of used oil and antifreeze products that recycles and changes them into value-added products;
- (II) "Registered Collector" means a collector which is licensed by the Government and registered with MARRC so as to be eligible to receive Return Incentive payments;
- (mm) "Regulations" means the *Regulations* passed pursuant to the Act, as same may be amended from time to time, and including any successor or supplemental regulations enacted under the Act in replacement thereof;
- (nn) "Return Depot" means a service station, quick lube, mass merchandiser, etc... which accepts used lubricating and antifreeze products from consumers;
- (oo) "Return Incentive (RI)" means a payment by MARRC to registered collectors (serving mainly medium to large volume industrial, commercial and institutional (ICI) generators, return depots and EcoCentres) based on the volumes of used lubricating and antifreeze products delivered to government-approved processors of used lubricating products;
- (pp) "Steward of Oil, Oil Filters, Containers, Antifreeze and Antifreeze Containers" is: (i) the first person who, in the course of business in Manitoba, supplies oil, oil filters, containers, automotive antifreeze or its containers, as defined in the Act and the Regulations, to another person; or (ii) a person who, in the course of business in Manitoba, uses these products obtained in a supply transaction outside of Manitoba.
- (qq) "Term (for an EcoCentre Agreement)" means the period commencing Aug. 1, and ending on July 31, subject to early termination pursuant to Section 12 hereof and renewal pursuant to Section 5, of the EcoCentre Agreement.

- (rr) "Used Oil" means Oil that through use, storage, handling, defect, damage, expiry of shelf life or other similar circumstances can no longer be used for its original purpose;
- (ss) "Used Oil Container" means an Oil Container that through use can no longer be used for its original purpose; and
- (tt) "Used Oil Filter" means an Oil Filter that through use, storage, handling, defect, damage or other similar circumstances can no longer be used for its original purpose.
- (uu) "Used Oil & Antifreeze Products & Material Stewardship Program" means a waste reduction and prevention program for used oil, used oil filters, antifreeze and containers;

Appendix

- 1. By-Law Number One Amended and Re-stated, May 3, 2011
- 2. Governance MARRC Director Manual
- 3. MARRC Membership Agreement, Updated May 2011
- 4. Nationally Harmonized EHC Rate Schedule
 EHC Applicable Products List
- Newsletters 5 Issues
- 6. Collector Application Agreement and license reference Sample
- 7. MARRC's Collector and Processor Operating Manual Updated June 2017
- 8. Return Incentive (RI) Rates
 - MARRC Rates and Increases
 - National Rates by Association
- 9. EcoCentre Government License and MARRC Agreement Location sample
- 10. EcoCentre Operator Training and Procedures Manual Table of Contents
- 11. Approved EcoCentre Depot License Amendments Sample, Canadian Tire

Manitoba Association for Resource Recovery Corp. (MARRC)

Application for Renewal

EXECUTIVE SUMMARY

Introduction

The Manitoba Association for Resource Recovery Corp. (MARRC) is a non-profit corporation established in 1997 by the manufacturers and marketers of lubricating products in Manitoba. MARRC was incorporated under The Corporations Act of Manitoba on April 1, 1997. Its mandate was to develop, implement and administer a cost-effective, sustainable, user-financed, province-wide stewardship program for used oil, used oil filters and used oil containers.

MARRC applied to Manitoba Environment (now Conservation) to operate a *Used Oil Products and Material Stewardship Program* ("Program") in accordance with the requirements of the *Used Oil, Oil Filters and Containers Stewardship Regulation* ("Regulation"). The original application was from August 1997 to August 2002. MARRC received a Letter of Approval issued by Manitoba Environment on February 26, 1998 under Section 7 of the Regulation of the Waste Reduction and Prevention Act.

That approval expired on August 11, 2002. As per Section 5 (4) of the Regulation, MARRC applied for a 5 year renewal and received a letter of approval dated January 24, 2003, from the Minister of Conservation extending the Stewardship Plan for an additional 5 years to December 14, 2007. Within the approval was the condition that an application for renewal was to be submitted no later than August 31, 2007.

MARRC applied for a 5 year renewal and received a letter of approval dated December 21, 2007. Within the approval was the condition that an application for renewal was to be submitted no later than August 31, 2012.

On April 14, 2011, MARRC received a letter from the Minister approving a 5 year term for the Antifreeze Products Stewardship Program expiring on December 31, 2016.

On September 25, 2013, MARRC received a letter from the Minister approving a 5 year term for the Used Oil Products Stewardship Program expiring on December 15, 2017.

On October 22, 2015, MARRC received a letter of approval from the Minister (see next page) to extend the Antifreeze Stewardship Program expiry date of December 31, 2016 to coincide with the Used Oil Products expiry date of December 15, 2017.



MINISTER OF CONSERVATION AND WATER STEWARDSHIP

Legislative Building Winnipeg, Manitoba, CANADA R3C 0V8

OCT 2 2 2015

Mr. Ron Benson Executive Director Manitoba Association for Resource Recovery Corp. (MARRC) 35-1313 Border Street Winnipeg MB R3H 0X4

Dear Mr. Benson:

Thank you for your letter dated September 25, 2015 regarding extension to the approval of the Antifreeze Stewardship Program of the Manitoba Association for Resource Recovery Corp. (MARRC) under *The Waste Reduction and Prevention Act (WRAP Act)*.

I am hereby providing an extension to the "Conditions of Approval" as identified in your Letter of Approval, dated April 14, 2011. All other terms and conditions will remain in force without change. Furthermore, pursuant to Section 7(4) of the *Household Hazardous Material and Prescribed Material Stewardship Regulation*, this approval shall expire on December 15, 2017. In accordance with this extension, please submit a new consolidated plan including used oil, oil filters and containers and antifreeze for your organization on or before August 31, 2017.

Note that any notices to be provided to department officials pursuant to this approval shall be submitted in writing to: Christina McDonald, Chief Operating Officer, Green Manitoba, Manitoba Conservation and Water Stewardship, 160-123 Main Street, Winnipeg MB, R3C 1A5.

As we consult broadly on ways to further reduce waste in Manitoba, we will seek MARRC's advice on how to expand the opportunities for Manitobans to safely dispose of household hazardous wastes including the materials presently being collected by MARRC, particularly in northern and remote communities.

We look forward to our continued discussions and collaboration and I trust that this extension will allow MARRC to plan for further expansion into these communities. Thank you for providing an important environmental service to Manitobans.

Yours sincerely,

Tom Nevakshonoff Minister

e: Christina McDonald

This document represents the formal application for a further renewal of 5 years. The intent of the document is to:

- 1. Examine the accomplishments of the Program to date;
- 2. Assess the Program's progress in achieving its goals;
- 3. Outline the challenges
- 4. Enlist plans for the future

This document has several parts. Following the Executive Summary is a narrative explaining the background to used oil stewardship, the industry's stewardship program and the results to date of the efforts. Projections for the future are also included.

Background

The disposal of used lubricating oil was a problem in Manitoba for decades. The need for this program was illustrated by the fact that, of the approximately 16 million litres of used oil generated each year in Manitoba, only 6 million was being collected and recycled. The fate of the balance – about 10 million litres – was largely unknown, though much of it was thought to be improperly discarded. A *single* litre of used oil has the potential to contaminate up to one *million* litres of fresh water. In addition, millions of used oil containers and used oil filters were being discarded into landfills.

In 1996 the Manitoba Government brought together representatives of a number of interested parties to discuss ways of improving the collection and use of used lubricating products. The Used Oil Management Committee achieved a large degree of consensus on an overall goal for the program and a series of expectations on how a stewardship program should work. Those expectations were adopted as per the Statement of Principals by the government as the Guideline for the Approval of a Stewardship Program and are specifically addressed later in this document. The overall goal of the program was identified as:

Overall Goal of the Lubricant Stewardship Program:

To maximize diversion of used oil, filters and containers in an economically sustainable manner in order to protect the environment from contamination.

Antifreeze

On behalf of the Antifreeze industry, MARRC applied in July of 2010 and received approval from the Minister of Conservation on April 14, 2011, to operate the Antifreeze Stewardship Plan in accordance with the requirements of the Household Hazardous Material and Prescribed Material Stewardship Regulation.

Components of MARRC's Stewardship Program

The Corporation derives revenue principally in the form of Environmental Handling Charges (EHCs) applied to the sale or consumption of selected lubricating products in Manitoba. The Corporation's primary expenses are related to the:

- establishment and operation of a publicly-accessible network of licensed collection activities for used lubricating products,
- payment of Return Incentives to companies licensed by the province and registered with MARRC to collect used lubricating products and transfer them to approved processors and end-users,
- payment of Processing Incentives to companies licensed by the province and registered with MARRC to recycle used oil & antifreeze containers, and
- development and distribution of public education materials.

ORGANIZATION AND MANAGEMENT TEAM

MARRC's Mandate

Oil and filter manufacturers and marketers recognized that they had the primary responsibility to exercise active product stewardship throughout the life cycle of their products. In 1993, a group of industry stakeholders under the sponsorship of the Canadian Petroleum Products Institute (CPPI), formed the Western Canada Used Oil/Filter/Container Task Force (WCTF) to determine how to best address this responsibility.

The WCTF considered a range of options before adopting the strategy reflected in the programs in place in Manitoba (MARRC), Saskatchewan (SARRC) and Alberta (AUOMA). They were followed by British Columbia (BCUOMA) in 2003 and Quebec (SOGHU) in 2004, in Ontario for filters and containers only in 2008, New Brunswick in 2014 (SOGHUOMA) and PEI in 2015 (SOGHUOMA)

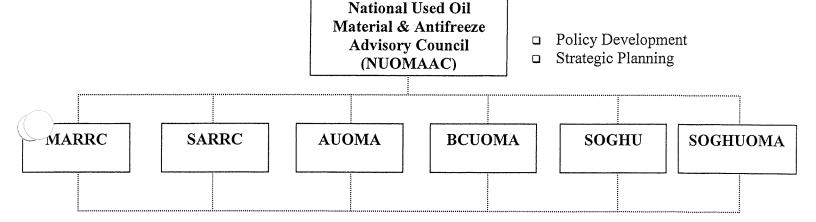
MARRC's Mandate

To develop, implement and administer a cost-effective, sustainable, user-financed and province-wide stewardship program to maximize the collection of used oil, used oil containers and used oil filters on behalf of its members.

MARRC's Program is intended to have the following attributes:

- Reflect the overall strategy originally adopted by the WCTF then followed by the National Used Oil Management Advisory Council (NUOMAC) formed in September 2004. The Council consists of the Chairman and the Executive Director of each of the Associations.
- □ Maximize commonality with the programs of AUOMA, SARRC, BCUOMA, SOGHU and SOGHUOMA (which includes New Brunswick and PEI)
- □ Reflect the Statement of Principles of the multi-stakeholder Manitoba Used Oil Management Committee.
- □ Comply with the Used Oil, Oil Filters, Antifreeze and Containers Stewardship Regulation.

The Figure below illustrates the relationship amongst NUOMAAC, MARRC, SARRC, AUOMA, BCUOMA, SOGHU & SOGHUOMA.



Organization of MARRC

MARRC was incorporated on April 1, 1997 under The Corporations Act of Manitoba as a non-profit organization. The following document was prepared at that time and included with MARRC's original Application.

By-Law Number One – Amended and Re-stated (See Appendix 1)

MARRC's affairs are managed by a 6 member Board of Directors currently comprised as follows:

Joe Casciano (Canadian Tire Corporation, Limited) – Chairman

Lutz Ehrentraut – Representing the Public – Secretary Treasurer

Paul Linchuang (FRAM Group Canada Inc.) – Representing Oil Filter Stewards

Richard Waller (Imperial Oil) – A Member of the Canadian Fuels Association (CFA)

Keith Penner – Non Lubricating Product Stakeholder – Representing the Public

Manny Micklash - Valvoline Canada Ltd. - Steward of Oil

The By-Laws require that the Board shall have not less than three (3), nor more than eleven (11), Directors. A Director is not required to be a member or a director, officer, employee or consultant of a Member of the Corporation, but at least one director must reside in Manitoba and at least 25% of the Directors must be resident Canadians. A retiring director shall be eligible for re-election. Not less than a majority of the Board shall be nominees or representatives of Stewards of oil, oil filters and containers, one of whom shall be a nominee or representative of a Steward of Filters.

Although not a requirement, to the extent such persons are available at least two directors should be a member of the Canadian Fuels Association, formerly the Canadian Petroleum Products Institute (CPPI).

Although not a requirement, to the extent such person is available, at least one director should be a nominee or representative of a Steward of Antifreeze and Antifreeze Containers.

The Officers of the Corporation consist of the Executive Director, Chairman and Secretary/Treasurer.

- □ Executive Director: Ron Benson
- □ Chairman: Joe Casciano (Canadian Tire Corporation, Limited)
- □ Secretary/Treasurer: Lutz Ehrentraut Representing the Public

The Executive Director is a full-time officer of the Corporation, with chief duties as follows:

- □ Develop, implement and administer MARRC's Program
- □ Develop and manage MARRC's Annual Business Plan
- □ Liaise with SARRC, AUOMA, BCUOMA & SOGHU
- □ Liaise with the Department of Sustainable Development and submit reports as required.
- □ Liaise with current and potential Members of MARRC
- Develop informational and educational materials for distribution to stakeholders

Governance – See Appendix 2 – confirming MARRC's commitment to overall Governance involving the Board of Directors, Chairman and Executive Director with reference also to code of conduct, conflict of interest and ethics policy

Membership of MARRC - See Appendix 3 – MARRC's Membership Agreement updated May 2011

As per MARRC's Amended and Restated By-Law Number One in effect as of May 3, 2011, the following persons or organizations are eligible for membership.

"Any Steward of Designated Material, as defined in the Act and Regulations shall, subject to section 2.03, be eligible for Membership in the Corporation upon payment by it of the Membership fee, the signing by it of the Membership Agreement and the Board having confirmed its acceptance as a new Member, in the Board's sole discretion. In addition, any other person or organization approved and accepted by the Board may be a Member on condition that the Membership fee is paid and the Membership Agreement signed and that the person or organization either: (a) purchases Designated Material from a Steward of Oil, Oil Filters and Containers or from a steward of Antifreeze and Antifreeze Containers and re-sells or otherwise supplies those Designated Material in Manitoba; or (b) in the course of business, uses in Manitoba Designated Material obtained in a supply transaction outside of Manitoba."

A Member's obligations and responsibilities include the following:

- □ Pay initial membership fee (currently \$200.00)
- □ Remain a member of MARRC for at least (3) years
- Remit EHCs as agreed by the Membership Agreement

Each Member company declares at time of Registration with MARRC either monthly or quarterly remittances. An Environmental Handling Charge Payment Schedule is submitted with each remittance specifying the number of litres of oil, and the various filter/container sizes. This payment schedule is also submitted with each remittance for antifreeze and its containers.

The management of the remittances is handled by the KPMG office in Winnipeg.

In addition, each Member is subject to a Compliance Review Audit with respect to its EHC remittances. In 1999, audits were completed with all Members in the 3 Provinces. Starting in the year 2000, a 3 year cycle was undertaken. The audits are currently conducted by: IntegriServ Consulting Ltd. 10050 – 112 St NW #903, Edmonton, AB.

STRATEGY FOR MARRC'S STEWARDSHIP PROGRAM

Market Focus

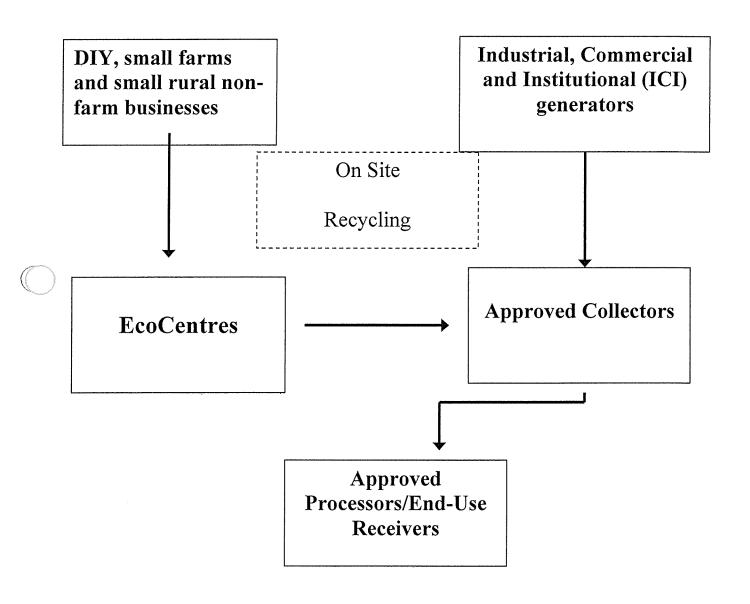
As previously stated, MARRC's mandate was to develop, implement and administer a cost-effective, sustainable, user-financed and province-wide stewardship program for used oil, used oil containers, used oil filters, antifreeze and antifreeze containers on behalf of its members. Key to the accomplishment of this mandate was the need to have used lubricating products effectively and economically flowing from generators to approved end-use receivers.

The market for lubricating products is quite diverse and it defies simple categorization. For example, a small business may use a relatively large volume of lubricating oil products; while a large manufacturer may use a relatively small volume. However, for the purpose of this Program the market has been split into the following two segments.

Customer groups (examples)	Primary focus of collection depots	Primary focus of collectors
□ Do-it-yourselfers	✓	
□ Small farm business	✓	
□ Small non-farm business in rural areas	✓	
□ Manufacturers		✓
□ Transportation firms		✓
 Construction firms 		✓
 Utilities 		✓
□ Mining/forestry firms		✓
□ Car/truck dealerships		✓
□ Repair garages/fast lubes		✓
Municipalities		✓

The following page represents a schematic of the product flow.

Simplified Schematic of the Flow of Used Oil & Antifreeze Products from Generators to Approved Processors/End-Use Receivers



Manitoba Association for Resource Recovery Corp.

Financial Model

Statement of Operations - Components

Revenue

Environmental Handling Charges

Membership Fees

Expenses

Return and processing incentives

EcoCentre support costs

Ambassador program

Wages, contract and benefits

Professional fees

Container freight and plastic processing costs

Rent

Public relations and promotion

Compliance reviews

Green Manitoba agreement

Office and administration

Director fees and expenses

Meetings

Travel and automobile

Telephone and fax

Insurance

Amortization

Bursaries

Bank charges and interest

MARRC Cash Flow Report Oil Products \$K

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Table Tabl	iPi Audit	2.5		2,5	13.8	5.5 5.5	7	12.6	3	14.5	27.2	26.8	30.2	7.4	3.4	26.8	26.8	26.8		26.8	26.8	26.8
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1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	Container Rentals and Services					32.2		32.2					,	Š	(1	i					
2384 2484 <th< th=""><th>Container Freight</th><th></th><th></th><th></th><th>100.0</th><th>118.1</th><th></th><th>103.8</th><th>136.4</th><th>145.3</th><th>93.8</th><th>62.1</th><th>120.0</th><th>25.0</th><th>30.0</th><th>5.3</th><th>E, 6</th><th>7.3</th><th>Local Processor in place</th><th><u>-</u></th><th></th><th></th></th<>	Container Freight				100.0	118.1		103.8	136.4	145.3	93.8	62.1	120.0	25.0	30.0	5.3	E, 6	7.3	Local Processor in place	<u>-</u>		
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	RI Containers				*****							į		•	2		O'O'					
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	DI Containers					~~~			•			465.0	518.0	1.4		465.0		3265[9 565.0		565.0	565.0	565.0
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	- Communes					_					36	113.6	٠	11.4		113.6		- 143.6				143.6
224 (8) 2250 (8) 2250 22	Keturn and processing incentives	2,884.7		2,884.7	2,930.3	2,883.9	58.7	2,825.2	2,849.5	2,942.1	3,074.3	.2,507.3	2,557.3	•	•	2,557.3	2,557.3	2.557.3				, 657.3
100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 200.00 200.0	EcoCentre support costs	232.4	(9.5)	222.9	225.0	235.9	22.4	213.5	207.9	204.0	195.0	212.5	323.0	25.0	80.8	242.2	242.2	242.2				242.2
96.2 98.2 98.2 98.2 19.2 <th< th=""><th>Communications</th><th>100.8</th><th></th><th>100.8</th><th>105.0</th><th>139.1</th><th>18.5</th><th>120.6</th><th>51.5</th><th>34.5</th><th>45.2</th><th>25.7</th><th>58.</th><th>40.0</th><th>22.4</th><th>33.7</th><th>33.7</th><th>33.7</th><th></th><th>_</th><th>1 12</th><th>111</th></th<>	Communications	100.8		100.8	105.0	139.1	18.5	120.6	51.5	34.5	45.2	25.7	58.	40.0	22.4	33.7	33.7	33.7		_	1 12	111
1857 (28) (72) (28) (72)	Ambassador	96.2		96.2	100.0	104.7		104.7	131.3	93.9	6.66	121.6	125.0	40.0	20.0	75.0	75.0	75.0			7.5.	25.5
1.20 1.20 1.20 2.50	Wages, contract and benefits	185.7	(9.6)	175.9	180.0	181.6	17.3	164.3	164.4	150.7	145.9	145.9	195.0	25.0	48.8	146.3	146.3	146.3			7 7 7	0.07
318 (6.7) 20.0 21.0 21.0 31.0 <th< th=""><th>Professional fees</th><th>29.8</th><th>(2.9)</th><th>26.9</th><th>30.0</th><th>48.3</th><th>7.8</th><th>40.5</th><th>42.8</th><th>56.4</th><th>1.08</th><th>86.3</th><th>64.0</th><th>1.4</th><th>7.3</th><th>286.7</th><th>299</th><th>2 5</th><th>_</th><th></th><th>40.5</th><th>20.3</th></th<>	Professional fees	29.8	(2.9)	26.9	30.0	48.3	7.8	40.5	42.8	56.4	1.08	86.3	64.0	1.4	7.3	286.7	299	2 5	_		40.5	20.3
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	Compilance audits	33.8		33.8	30.0	23.3	2.2	21.1	32.9	28.5	38.1	29.8	37.0	20.0	7.4	29.6	20 6	900			7. 6	è
1.7 1.7 1.7 1.7 1.7 1.7 1.7 1.7 1.7 1.7	Office and administration	21.0	(0.7)	20.3	20.0	21.6	2.0	19.6	20.7	19.5	17.5	19.0	21.4	11.4	2.4	19.0	0 65	2 0 0			2 0	2.62
200 (14) 186 100 162 175 <th>Survey</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>•</th> <th>,</th> <th></th> <th></th> <th>!</th> <th></th> <th></th> <th>!</th> <th>;</th> <th>9</th> <th>9.5</th> <th>9.6</th> <th></th> <th>19.0</th> <th>19.0</th> <th>19.0</th>	Survey						•	,			!			!	;	9	9.5	9.6		19.0	19.0	19.0
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	GST Review						,	,							•	•				•	•	•
200 (14) 166 (180) 220 220 162 162 162 162 162 162 162 162 162 162 162 162 162 162 163 163 163 164 163 164 163 164 163 164 163 164 163 164 163 164 163 164 163 164 163 164 163 164 163 164 163 164 163 164 164 163 164 163 164 163 164<	Consumed in Use	77		1.7	1.7	•	•	•				-			•	•	•				•	•
113 113 120 125 123 123 143 9.8 443 46.8 6.3 14,1 9.8 110 114 113 120 45.5 35.5	Directors	20.0	(1.4)	18.6	18.0	22.9	2.2	20.7	15.2	12.9	16.2	17.5	19.7	11,4	2.2	17.5	17.5	17.5	-	17.5	17.5	17.6
215 (9.9) 20.6 22.5 24.3 22.0 34.4 39.4 40.6 45.5 51.4 11.4 5.9 45.5 35.5	Travei	11.8		11.8	12.0	12.5	1.2	11.3	8.6	8.3	7	8.6	11.0	11.4	1.3	9.7	9.7	9.7			2.6	2 6
7.8 (9.5) 7.2 (9.5) 7.3 (9.5) 7.3 (9.5) 7.4 (9.5) 7.5 (9.5) 7.2 (9.5) <t< th=""><th>Rent</th><th>21.5</th><th>(6:0)</th><th>20.6</th><th>22.5</th><th>24.3</th><th>2.3</th><th>22.0</th><th>34.8</th><th>39.4</th><th>40.8</th><th>45.5</th><th>51.4</th><th>11.4</th><th>5.9</th><th>45.5</th><th>35.5</th><th>35.5</th><th></th><th></th><th>35.5</th><th>35.5</th></t<>	Rent	21.5	(6:0)	20.6	22.5	24.3	2.3	22.0	34.8	39.4	40.8	45.5	51.4	11.4	5.9	45.5	35.5	35.5			35.5	35.5
5.6 6.0 5.7 0.0 5.1 5.4 5.5 5.0 5.1 <th>Telephone and fax</th> <th>7.8</th> <th>(0.5)</th> <th>7.3</th> <th>8.0</th> <th>9.6</th> <th>0.8</th> <th>7.8</th> <th>7.4</th> <th>7.2</th> <th>6.9</th> <th>7.2</th> <th>8.1</th> <th>11.4</th> <th>6.0</th> <th>7.2</th> <th>7.2</th> <th>7.2</th> <th></th> <th></th> <th>12</th> <th>7.2</th>	Telephone and fax	7.8	(0.5)	7.3	8.0	9.6	0.8	7.8	7.4	7.2	6.9	7.2	8.1	11.4	6.0	7.2	7.2	7.2			12	7.2
11 (0.2) 0.09 1.0 0.06 0.1 1.0 1.0 0.0 0.1 1.0 0.0 0.1 1.0 0.0 0	Insurance	5.6		5.6	6.0	5.7	9.0	5.1	5.4	5.4	5.5	5.1	5.7	1.4	9.0	5.1	5.1					: :
28	Amortization	7	(0.2)	6.0	0:1	0.8	0.1	0.7						1.4		•	•	•			-	;
20 2.0 2.0 1.2 2.5 2.5 2.0 2.2 2.8 1.7 0.9 3.5 11.4 0.4 2.8 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0	Meetings	2.8		2.8	7.0	11.9	7	10.8	41.4	6.7	5.0	11.3	5.6	1,4	9.0			5.0		5.0	20	0
10 10 20 . 45 27 35622 (25.59) 3.5636.3 3.5136 3.5713 3.7713 3.7714.8 3.9170 3.914.2 4.294.4 315.3 3.958.1 4.039.3 4,	Bank charges and interest	2.0		2.0	77	2.5	0.2	2.3	2.2	2.8	1.7	6.0	3.2	11.4	7.	2.8	2.8	2.8		2.8	28	
3,662.2 (25.9) 3,636.3 3,813.6 1,530.6 3,771.3 3,774.8 3,917.6 3,914.2 4,294.4 335.3 3,586.7 4,099.3 A,099.3 A	Bursaries	1.0		1,0	2.0			•	4.5	2.7	3.8	1.3	4.5	11.4	0.5	4.0	4.0	0,4		0,4	9	1 5
188.4 214.3 66.4 (163.4) (30.4) 32.9 388.4 198.5 (210.5) (118.7) (148.7) (148.9) halfve 2,596.1 2,596.1 2,591.6 2,592.5 3,185.0 3,185.0 3,039.9 2,297.2 2,772.3 2,772.3 2,772.3 2,277.2 2,772.3		3,662.2	(25.9)	3,636.3	3,813.6	3,891.8	153.0	3,738.8	3,771.3	3,774.8	3,917.0	3,914.2	4,294.4		335.3	3,959.1	4,039.3	4,029.3	3,9	3,982.0 3,982.0	Ļ	3.982.0
1884 214.3 66.4 (183.4) (30.4) 32.9 32.9 (210.5) (18.7) (148.7) (148.9) (118.7) (118.7) (1	,													-						L	L	
2.596.1 2,622.0 (3.4) Inv. 65.4 Inv. 65.4 (3.4) Inv. 65.4 (3.4) 2.591.6 2,591.	Excess of revenue over expenses	188.4	1	214.3	66.4	(183.4)		(30.4)	32.9	368.4	195.5	(210.5)				(118.7)	(148.9)	(88.9)		(41.6)	(41.6)	(41,6)
2.596.1 2,622.0 2,591.6 2,624.5 2,998.5 3,185.0 3,039.9 2,021.2 2,772.3			1							(3.4)	트	- 1		-						L	L	T
	SALIMANIA	2,596.1		2,622.0				2,591.6	2,624.5	2,989.5	3,185.0	3,039.9		-		2,921.2	2,772.3	2,683.4	2,6	2,641.8 2,600.2	L	2,558.6

Antifreeze - Annual Report

Total Expenses Antifreeze Fluid + Bank Charges Net Allocation

288.5 -111.1 177.4

488.8 -134.2 354.6 436.3 -96.2 340.1 378.9 -94.6 284.3

MARRC

Return Incentive (RI) and Processing Incentive (PI) expenses reflecting recovery rate increases (Post Antifreeze Allocation)

(\$K)

,	1	1343.8	43.8	1169.7	2557.3	565.0	143.6	3265.9		75	02		70
2022	3			£	1					75	20		0,
2024	404	1343.8	43.8	1169.7	2557.3	565.0	143.6	3265.9		7	7		7
2020		1343.8	43.8	1169.7	2557.3	565.0	143.6	3265.9		75	70		70
2019		1343.8	43.8	1169.7	2557.3	565.0	143.6	3265.9		75	70	· · · · · · · · · · · · · · · · · · ·	70
						Containers from 43 to 50%						90	20
2018		1343.8	43.8	1169.7	2557.3	515.0	128.6	3200.9		75	70		83
						Containers from 38 to 43%			Recovery % rate			43	20
2017 Est. Actual		1343.8	43.8	1169.7	2557.3	465.0	113.6	3135.9		75	70		28
		•		Filters from 65.5 to 70%								38	20
	Post	1343.8	43.8	1119.7	2507.3	465.0	113.6	3085.9					
2016 Actual	Allocation			I.		60.1	14.7	74.8		75	99		28
	Allocation rate %					11.4	11.4				***************************************	38	20
	Pre	1343.8	43.8	1119.7	2507.3	525.1	128.3	3160.7		ïō	Filters	Containers	Re-Use
		Oil	Burning	Filters		RI Containers	PI Containers	TOTAL					

MARRC Cash Flow Report Antifreeze \$K

•	2022				490,0		165.0									0000			354.2				7.7						40	ل	519.2		(29.2)	281.8
,	7071				O'OSE		1929	· 89	18.4	2.9	30.0			227	200	80.8	48.8	254.2 7.3		7.7			7.7	- "		90		0.6	4.0	5:0	519.2		(29.2)	311.0
666	7070			0.007			150.0	68.0	18.4	2.9	30.0			22.4	20.0	80.8	48.8	25.4 2 7.3		2.4		ç	7 7		60	9.0	}	0.6	4.0	0.5	514.2		(24.2)	340.2
999	E102			ABEO			190.0	68.0	18.4	2.9	30.0			22.4	20.0	80.8	48.8	3547 7.3	•	2.4		·	7	5	6.0	0.6		0.6	0.4		514.2		(29.2)	364.4
9018	2010			485.0		760 0	3.4	63.0	16.4	2.9	30.0			22.4	50.0	80.8	48.8	247 7 7.3		2.4			1 1	6 5	6.0	9.0		9.0	0.4	-	507.2		(22.2)	393.6
2017 E/A	V/2 1702	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		485.0		460	3.4	53.0	14.4	2.9	30.0			22.4	50.0	80.8	48.8	335,7 7.3		2.4		2.2	13	6,5	6.0	9.0		9.0	7.0	1 25	495.2		(10.2)	415.8
2016A				478.3		124.9	<u> </u>	60.1	14.7		*******						279.8	9	f r											<u></u> 	488.8		(10.5)	426.0
2015A				453.9		95.2	<u> </u>	52.4	12.4								275.3	354.6	<i></i>				*****						·		435.3		18.6	436.5
2014A		462.7	9	468.3		94.6	<u> </u>	52.9	12.8								218.5	340.1	····												378.8		89.5	417.9
Dec. 31 2013 A 20	_	443.0	}	446.5		11.1		55.8	13.0								108.4	284.3											**********		288.3		158.2	328.4
	<u></u>	383.7	1 .	385.9		90.4	<u>6</u>	59.6		. ;	· ·		-	20.1		22.4	17.3	7.8 177.4	2.2	2.0	22.5	2.2	12	23	9.0	9.0	<u></u>	7	0.2		268.4		117.5	170.2
Plus 9.5% A/F Allocation 2012 NET							13	58.7		;	<u>.</u>			18.5		22.4	17.3	7.8	2.2	2.0		22	1.2	2.3	9.0	9.0	0.1	7	0.2		153.0		(153.0)	
Ph 2012 All		383.7	١,	385.9		90.4		6.0	•					1.6							22.5										115.4	-	270.5	
Year 2 2012 B		481.1		481.1	_	181.4		59.3	6.6					32.0																68.0	350.6		130.5	
TOTAL		153.7		153.7								29.6		30.6		9.5	8.8	18.3		0.7		7.		0.9	0.5		0.2				101.5		52.2	52.2
Plus 13% A/F Allocation																9.5	9.8	2.9		0.7		4.1		6.0	0.5		0.2				25.9			
2011A		153.7		153.7								29.6		30.6				15.4													75.6		78.1	
2011 B 4 months	÷12×4	160.5		160.5								62.1	2.5	21.7			6.0		3.2			0.5	0.4	0.7	0.2	0.2	0.1	0.2			111.4		49.1	
Year 18		481.1		481.1								186.5	7.7	65.0		24.0	18.0	15.0	5.6	6.7		4.	1.1	2.0	9.0	9.6	0.2	0.7	0.1		333.9		147.2	
	Revenue	Environmental Handling Charges Interest income	Membership fees		Expenses	RI Fluid	Green Manitoba	RI Containers	Pi Containers	Container Freight	Carrier Services & Supplies	Return Incentives	Processing Incentive	Communications	Ambassador	EcoCentre support costs	Wages, contract and benefits	Professional fees	Compliance audits	Office and administration GST Review	Consumed in Use	Directors	Travel	Rent	Telephone and fax	Insurance	Amortization	Meetings	Bank charges and interest	Management/Admin			Excess of revenue over expenses	Cumulative

AMBASSADOR PROGRAM - Budget / Actual (\$K)

7 (1111B) 10 07 1B	<u> </u>	- O . W W.		00771000	4. 14.17		
		2015		2016	Sep-30	<u>Dec-31</u>	2017
		ACTUAL	!	BUDGET	YTD	Year-End Act.	BUDGET
Trade Show Supplies	7.5		5.0		8.2	8.5	8.5
Trade Show Insurance	0.3		0,3		0,3	0.3	0.3
Trade Show Print & Copy	3.3		3.5		0.4	0.4	0.4
Trade Show Uniforms	0.4		3.5		3.5	3.5	3.5
Trade Show Fee	4.5	16.0	4.5	16.8	6.0	6.0	6.0
Ambassador Wages	57.0		58,1		52.1	54,4	54.4
Ambassador CPP	6.3		6.5		4.4	5.4	5.4
Ambassador El	3,0		3.1		2.3	2.8	2.8
Ambassador Fed Tax	3.1		2.6		2.5	2.7	2.7
Ambassador Mascot Temp Help	1.2		1.2		0.8	0.8	0.8
• • •	2.5				0.0	2.1	2.1
Ambassador Vacation Pay AMBASSADOR WAGES TOTAL		73.2	2.5	74.0	62.1	68.2	68.2
Ambassador Meals	5.1		5.0		4.5	5.4	5.4
Ambassador Mileage	3.4		1.6		0.3	0.3	0.3
Ambassador Hotel	4.0		4.0		3.5	4.5	4.5
Ambassador Prize Giveaways	0.5		2.5		1.9	1.9	1.9
Ambassador Parking & Car Wash	0.1		0.2				
Ambassador Recruitment			0.1				
Ambassador Fuel for Vehicle	2.2		3.0		1.3	1.7	1.7
Bookmarks & Art	0.5						
Ambassador Car Rental (+ ad contract 2017)	12.8		10.0		9.3	9.9	9,9
Ambassador Vehicle Wrap	3.5		3.5		2.9	3.2	3.2
Ambassador Prize Wheels	3.4	35.5	0.0	29.9	2.3	0.2	3.2
Ambassador USB Chargers		44.3					
1200 Tape Measures & 900 Sportbags Fridge MagClip 5,000 @1.15 + PST + Design	Charge			0.0			2.5 6.5
Hats - 3 colours 1,200 @ 5.25 each			6.8		7.1	7.1	7.6
Water Bottles 4,500 @ 4.50 each			21.9		21,9	21.9 —	7.0
Beanie Babies 10,000 @ 2.95 each			31.9	60.6	31,9	31.9	
Dealife Bables 10,000 @ 2.55 cdon			01.0	00.0	01.3	01.5	
Bluetooth Speaker 700 @11.60 each			8.8		8.9	8.9	
Hamburger Speaker 700 @ 7.90 each			6.0	14.8	6.0	6.0	-86.9
maniburger Speaker 700 @ 7.50 cuch				14.0	0.0	0.0	
Air Freshners changed to Lanyards for 2016 10,000 @ .9	0 each		9.7		9.7	9.7	
Wristbands 4 colours 20,000 @.28 each			5.5		5.6	5.6	
Bookmarks 20,000 @.11 each (plus production	on costs)		5.0	20.2	2.8	2.8)
	1	169.0		216.3	198.1	207.7	
Sponsorship Reimbursement	HPSA	-2.5		-2.5		-2.5 HPS	
		400 5		040.0	400.4		2Recy -2.5
		166.5	~~~	213.8	198.1	202.7	125.4
TOTAL AMBASSADORS		166.5		213.8		202.7	
PLUS COMMUNICATIONS	******	74.9	***************************************	44.8		42.5	
TOTAL MARRC		241.4		258.6		245.2	
				↑	-13.4	↑	
							

AMBASSADOR PROGRAM - Budget / Actual (\$K)

	2013	2013	2014	DEC - 14	2015	Sep-15	Year-End	2016	Net
			BUDGET		BUDGET	ACTUAL		BUDGET	Diff
	BUDGET	ACTUAL	DUDGET	ACTUAL	BODGLI	AUTUAL	LStAct.		
Trade Show Wristbands								5.5	5.5
Trade Show Supplies	8.0	7.5	8.0	10.4	8.0	7.5	7.5	5.0	-2.5
Trade Show Insurance	3.0	0.3	0.3	0.3	0.3	0.3	0.3	0.3	
Trade Show Print & Copy		0.4	0.4	2.6	2.5	3.1	3.8	4.0	0.2
Trade Show Uniforms	3.0	3.1	3.0	4.6	4.0	0.4	0.4	4.0	3.6
Trade Show Fee	8.0	6.5	8.0	5.2	5.2	4.5	4.6	5.0	0.4
Ambassador Wages →	50.0	42.5				53.4	54.4		
Ambassador CPP —		5.1				5.3	5.3		
Ambassador El —		2.1				2.5	2.5		
Ambassador Fed Tax		5.4				3.1	3.1		
Ambassador Mascot Temp F	lelp	2.5				0.7	0.9		
Ambassador Vacation Pay					/4\	0.3	2.3		
			50.0	50.0	(1)	65.3	68.5	69.5	
AMBASSADOR WAGES TOTAL			59.0	58.0	62.9		4.6	5.0	0.4
Ambassador Meals	5.0	3.9	5.0	2.7	2.7	3.5 1	4.6 1.5	1.6	0.4
Ambassador Mileage		2.2	2.0	1.6	1.6	-	3.6	4.0	0.1
Ambassador Hotel	5.0	3.5	5.0	3.9	3.9	2.6			0.4
Ambassador Prize Giveaways	3.0	2.1	2.1	2.4	2.4	0.5	2.5	2.5	
Ambassador Parking & Car Was	h	0.3	0.3	0.2	0.2	0.1	.1	.2	0.1
Ambassador Recruitment	2.0	0.1	0.1	0.1	0.1	0	0.0	.1	0.1
mbassador Fuel for Vehicle	5.0	2.7	3.0	2.5	2.5	2.4	3.0	3.0	0.0
mbassador Phone Charges		2.6	0.0						
Ambassador Bookmarks & Art	5.0	1.5	5.0	3.9	3.0	0	0.0	5.0	5.0 *
Ambassador Car Rental x 2	10.0	11.7	11.5	11.6	12.0	12.8	12.8	13.0	0.2
Ambassador Lunch Bags			39.0 _						
PST on Lunch Bags	40.0		3.1	42.1					
Ambassador Cooler Bags		40.1	0.0						
USB Chargers		40.1	0.0		41.0	41.0	41.0 ⁽²⁾		
2016 items ?			0.0		7.1.0	,,,,,		41.0	
PST on Chargers					3.3	3.3	3.3	3.3	
-	3.0	0.4		3.5	3.5	3.5	3.5	3.5	
Ambassador Vehicle Wrap	3.0	0.4	0.2	0.2	0.2	0	0.0	0.2	0.2
Ambassador Phone Charges		0.3	0.2	0.2	V.Z.	v	0.0	2.5	2.5
Ambassador Plinko Board						3.4	3.4	0.0	-3.4
Ambassador Prize Wheels	4500	440.0	4550	156.5	159.3	155.2	164.4	178.2	13.8
(1)	150.0	146.8	155.0	130.3	109.3	100.2		1,0.2	7
62.9 Equates to Supervisor's increa	se in salarv	from \$19 to	\$21 / hour		<u> </u>	γ		/ /	/
and Ambassadors from \$15 to \$16		•	•			5.1		13.8	
(2)					Wages				

⁽²⁾USB iPhone/iPad Chargers equates to 10,000 units @ \$4.10 each

Wages Extra Events

COMMUNICATIONS - Budget / Actuals (\$K)

		<u> </u>			Vari	
			Oct 31	Dec 31	Key Diff to	
	2015	2046	YTD			
	Actual	2016	TID	Act	В	2017 B
	Actual	buag				
Market Depot Development-Winnipeg Barry L.	9.0	5.0	1.0	4.0		
License Fee	1.8	1.3	1	1.0	1	1
Advertising for New Depots	1			0.3	1 '	1
Strategic Planning Session Handout Items	1.0	4.0			-4.0	1
Winnipeg Network Support			40.0	400		
Quality items for handout 14K + EcoSummer items \$17K + \$44.3K			10.0	10.0	10.0	10.
guanty hems for handout 14K i Ecodumnet hems \$17K + \$44,5K						İ
Bluetooth Speaker 700 @11.60 each						
Hamburger Speaker 700 @ 7.90 each	1				}	
Hats - 3 colours 1,200 @ 5.25 each	1					
Water Bottles 4,500 @ 4.50 each	İ					
Beanie Babies 10,000 @ 2.95 each						
Air Freshners changed to Lanyards for 2016 10,000 @ .90 each	8.6					
Wristbands 4 colours 20,000 @.28 each	8.6		j			
Bookmarks 20,000 @.11 each (plus production costs)						l
Bookmarks 20,000 (@.11 each (plus production costs)						
Website	4.4	7.0	5.1	6.5	-0.5	
First Nations Voice 6 editions @2.8	2.8	3.0	2.4	2.8	-0.5	6.
Grassroots News	0.4	0.2	0.2	0.1	-0.2	2. 0.
Mascot Repair	0.0	0.5	0.2	0.1	-0.1	υ.
110001.10001	0.0	0.5			-0.5	
Media						
TV	ļ	1]		10.
TV Production	Ì	1]	1		3.
Radio – Generic:		1	İ			0.
CJOB & Power 97	6.6	6.6	6.6	6.7	0.1	6.
Golden West Radio 9 stations 600 ads	10.9	10.9	10.9	10.9	0.1	10.
Other	1 .0.0			10.3		10,
Brochures	0.0	1.7	1	1	-1.7	
EcoSummer 2 Gig USB Mr. Oil Drop Sticks	16.2					
EcoCentres assuming responsibility for		1	į			
promo under their \$2,000 operating budgets.	1	1			İ	
Vinnipeg Jets - Mini-pak	3.1	3.1	2.7	2.7	-0.4	2.
Manitoba Moose	1.5	1.5	1.6	1.6	0.1	1.0
ake Pride	0.2		' '			•••
Commercial	5.2	-	1		-	
Run in Grant Park Cinemas in December	2.5	1	1	1	į	
TOTA		44.8	40.9	42.6	-2.2	56.1
1017	- 17.0	1	70.3	42.0	-4.2	50.1

COMMUNICATIONS - Budget / Actuals (\$K)

	2012 Actual	<u>2013</u> Budget	<u>2013</u> <u>Actual</u>	<u>2014</u> Budget	2014 Revised B	2014 Actual	<u>2015</u> <u>BUDGET</u>	Sep 30 Actual	Year End E/A	2016 Budget	<u>Net</u> <u>Diff</u>
Market Depot Development - Winnipeg		50.0	0.0	25.0	5.0	3.0	7.0	3.0	8.0	5.0	-3.0
License Fee						•	0.0	1.7	2.0	1.3	-0.7
Advertising for New Depots							0.0	1.0	3.0	4.0	1.0
Strategic Planning Session Handout Items		6.0									
Quality items for handout						(1)					
Power Bar & Wireless Mouse in 2014		14.0		14.0	14.0	14.3	10.0				
? In 2016										14.0	14.0
Air Fresheners in 2015				14.0				8.6	8.6	8.6	0.0
Website	4.2	10.0	8.3	10.0	10.0	1.1	1,0	0.4	1.0	7.0	6.0
First Nations Voice 4 editions @2.3	7.2	10.0	0.0		10.0	2.3	4.0	2.4	3.0	3.0	0.0
Grassroots News						0.2	0.0	0.2	0.2	0.2	0.0
Mascot Repair						0.7	0.5		0.0	0.5	0.5
Media									······		
Radio – Generic:											
CJOB & Power 97	6.1	10.0	6.4	6.4	6.4	6.4	6.6	6.6	6.6	6.6	0.0
Golden West Radio 9 stations 600 ads	10.6	10.0	10.6	10.6	10.6	10.6	10.6	10.9	10.9	10.9	0.0
Other			2.4								
Brochures						1.7	1.7		1.7	1.7	0.0
EcoSummer 2 Gig USB Mr. Oil Drop Sticks ? In 2016		10.0	8.8	12.5	12.5	12.5	16.2	16.2	16.2	17.0	-16.2 17.0
EcoCentres assuming responsibility for	0.0										
promo under their \$2,000 operating budgets.											
PAA	6.3										
Goldeyes	18.2										
Goldeyes "Race to the EcoCentre" on-field Bookmarks - additional for handout	10.2										
Baseballs											
Goldeyes Wages											
Other:											
Green Manitoba Calendar	5.0	5.0									
Additional (approved by Board motions)											
Fridge magnets (rural in 2012)	2.6	3.0									
Mktg Communications (toques)	0.0					1.2					
Ice Scrapers 5,000 @ \$1.10	5.9										
Winnipeg Jets	16.9										
Winnipeg Jets - Mini-pak	2.3	2.3	1.5	2.5	2.5	2.4	2.5	3.1	3.1	3.1	0.0
Manitoba Moose							0.0	0.2	1.5	1.5	0.0
Jets Bookmarks +Artwork 30,000 @ \$0.115	3.8										
Plus Keytags Bombers 25,000 50,000 @ 70¢	19.1										
Goldeyes 25,000 Plus PST	21.2										
Bomber Game Day	18.5						• •				
Take Pride		20.0	20.0			2.0	2.0	0.2	0.2		-0.2
Commercial]						0		5.0 2.5		-5.0
Run in Grant Park Cinemas in December	140.7	140.3	58.0	95.0	61.0	57.5	62.1	54.5	73.5	84.4	-2.5 10.9
(1)	140.7	140.3	JU,U	33.0	01.0	57.5	\(\frac{1}{2}\).	J-7.J	1 1	۱.۰۰	7
800 Powerbars @ 8.75 = \$7,000								Υ		Υ'/	,
500 Wireless Mice @12.55 = 6,275								11.4		10.9	
\$13,275 Plus PS	Т					M/Dev T/Pride	6.0 7.5				

FUNDING FOR THE STEWARDSHIP PROGRAM

The Program is funded entirely by the members of MARRC through the payment of Environmental Handling Charges (EHCs) assessed on the first use, sale or supply of eligible lubricating products in Manitoba. All EHC funds are dedicated to achieving the Program's objectives.

The EHC rates are as follows:

□ Collectable oils \$0.05 per litre

□ Consumable oils Exempt

Oil containers of 50 litres or less capacity

\$0.10 per litre capacity

(Increased from \$0.05 effective January 1, 2011)

Oil containers over 50 litres capacity

Exempt

□ Oil fuel filters under 8" in length \$0.50 per filter

Diesel fuel filters under 8" in length \$0.50 per filter

Oil and diesel fuel filters equal to or greater than 8" in length \$1.00 per filter

The EHCs are subject to both PST and the GST.

These rates are consistent with those in Saskatchewan (SARRC), Alberta (AUOMA), British Columbia (BCUOMA).

Compliance Reviews are conducted by an independent audit firm to ensure that the EHC is being remitted by each Member company in accordance with the established policies and procedures. All Member companies were audited in 1999. Three year cycles have followed.

Used Oil Management Associations

l'Atlantique/Atlantic Used Oil Management Association QC La Société de gestion des huiles usagées (SOGHU) NB Société de gestion des huiles usagées de (SOGHUOMA NB) MB Association for Resource Recovery Corp (MARRC) SK Association for Resource Recovery Corp (SARRC) BC Used Oil Management Assoc (BCUOMA) AB Used Oil Management Assoc (AUOMA)

PE Société de gestion des huiles usagées de l'Atlantique/Atlantic Used Oil Management Association (SOGHUOMA PE)

Environmental Handling Charges (EHC)

Applicable Products List and Rates Schedule

EHC Applicable Products List

Fluid is EHC applicable since it is not consumed in use and is available for collection and recycling. All Oil Fluid and Oil Container (for container sizes of 50 litres or less)

•	hydraulic fluid	nolvolester fluids	turbine oil
		colonia indica	
compressor oil	marine engine oil for vessels operating domestically	power steering fluid	vegetable oil for lubrication
crankcase oil (petroleum or synthetic)	mineral heat transfer fluid	refrigeration system oil	
electrical insulating oil (Except for QC, NB, PE)	natural gas compressor oil not consumed in use	re-refined oil	
engine oil	paper machine oil	synthetic crankcase oil	
gear oil	petroleum crankcase oil	transmission fluid	

Fluid is not EHC applicable since it is consumed in use and not available for collection and recycling. Oil Container only (for sizes of 50 litres or less)

2-cycle engine oil	dripless lube	metal working oil	saw guide oil
agricultural spray oil	emulsified oil	natural gas compressor oil consumed in use	silicone lubricant
anti-seize lubricant	food grade white mineral oil	pneumatic system oil	textile oil
chain oil	form release oil	process oil	wiring pulling lubricant (petroleum or vegetable based)
conveyor lube	gasoline / 2-cycle engine oil mixes	quenching oil	
dedusting oil	machine tool and slideway lubricant	rock drill oil	
drawing, stamping and shaping oil	marine cylinder oil	rustproof oil	

Oil Filters

v. October 1, 2016

Automotive Antifreeze Fluid and Container (for container sizes of 50 litres or less) for BCUOMA, MARRC, SARRC, SOGHU, SOGHUOMA NB, and SOGHUOMA PE only

ethylene glycol engine coolant propylene glycol engine coolant

Diesel Exhaust Fluid Container (for container sizes of 50 litres or less) for SARRC only

diesel exhaust fluid (DEF)

Aerosol Container for SOGHU, SOGHUOMA NB, SOGHUOMA PE only

aerosol propelled lubricant	yes	aerosol grease	no
aerosol brake cleaner	yes	aerosol paint	no
		aerosol solvent/cleaner	ou

EHC is NOT Applicable on the following Products

Neither Oil Product nor Container

3-in-1 household oil	solos lo todos	All the extension t	in the same and th
ביווים ביווים מוחומפים מוו	export oil sales	on treatment	uremane coating
aerosol propelled lubricant (Except for QC,	glycol-based heat transfer fluid	penetrating oil	water glycol hydraulic fluid
NB, PE)	grease	phosphate ester hydraulic fluid	wax
base oil, including re-refined base oil	gun oil	polyglycol synthetic compressor oil	windshield washer fluid
brake fluid	heating furnace oil	propylene glycol heat transfer fluid	winter start fluid
cleaning/flushing fluids for motors/equipment	hydraulic jack oil	sewing machine oil	
cooking oil	hydraulic oil dye	silicone heat transfer fluid	
diesel fuel treatment	kerosene	solvents	
electrical insulating oil (QC, NB, PE only)	marine engine oil for vessels operating internationally	synthetic aromatic hydrocarbon heat transfer fluid	transfer fluid
ethylene glycol heat transfer fluid	oil additive	undercoating	

nor Filters

air filter	household furnace air filter
crankcase ventilation filter	sock-type filter
gasoline fuel filter	

Neither Antifreeze Product nor Container

antifreeze plumbing fluid	fuel line de-icing fluid
windshield washer fluid	aircraft de-icing fluid
lock de-icing fluid	

EHC Rates Schedule

	AUOMA Alberta	BCUOMA British Columbia	MARRC Manitoba	SARRC Saskatchewan	SOGHU	SOGHUOMA NB New Brunswick	SOGHUOMA PE Prince Edward Island
Lubricating Oil	\$0.05 per litre	\$0.05 per litre	\$0.05 per litre	\$0.05 per litre	\$0.06 per litre Effective October 1, 2016	\$0.05 per litre	\$0.05 per litre
Containers HDPE or Metal	\$0.05 per litre / container size 50 litres or less	\$0.10 per litre / container size 50 litres or less	\$0.10 per litre / container size 50 litres or less	\$0.10 per litre / container size 50 litres or less	\$0.12 per litre / container size 50 litres or less Effective July 1, 2016	\$0.10 per litre / container size 50 litres or less	\$0.10 per litre / container size 50 litres or less
Containers Non-Metal or Non- HDPE	1	\$0.17 per litre / container size 50 litres or less	\$0.17 per litre / container size 50 litres or less	\$0.17 per litre / container size 50 litres or less	\$0.20 per litre / container size 50 litres or less Effective July 1, 2016	\$0.17 per litre / container size 50 litres or less	\$0.17 per litre / container size 50 litres or less
Filters less than 8" or all sump type filters	\$0.50 per filter	\$0.55 per filter	\$0.50 per filter	\$0.50 per filter	\$0.35 per filter	\$0.50 per filter	\$0.50 per filter
Filters equal to or greater than 8"	\$1.00 per filter	\$1.25 per filter	\$1.00 per filter	\$1.00 per filter	\$0.85 per filter	\$1.00 per filter	\$1.00 per filter
Glycol/Antifreeze Concentrate	•	\$0.20 per litre	\$0.08 per litre	\$0.14 per litre	\$0.16 per litre	\$0.16 per litre	\$0.16 per litre
Glycol/Antifreeze Premix	ı	\$0.20 per litre	\$0.08 per litre	\$0.14 per litre	\$0.10 per litre	\$0.10 per litre	\$0.10 per litre
Glycol/Antifreeze Container	ı	\$0.10 per litre / container size 50 litres or less	\$0.10 per litre / container size 50 litres or less	\$0.10 per litre / container size 50 litres or less	\$0.10 per litre / container size 50 litres or less	\$0.10 per litre / container size 50 litres or less	\$0.10 per litre / container size 50 litres or less
Diesel Exhaust Fluid Container	ı	ı	•	\$0.10 per litre / container size 50 litres or less	1	ı	1
Brake Cleaner Aerosol Container	ı	ŧ	•	ı	\$0.25 per unit	\$0.25 per unit	\$0.25 per unit
Lubricant Aerosol Container	1	ı	1	-	\$0.25 per unit	\$0.25 per unit	\$0.25 per unit

MARRC

RETURN INCENTIVE RATES

Return Incentives are payments made by MARRC to registered carriers of used lubricating products and Antifreeze serving industrial, commercial, institutional and domestic generators.

ZONE	<u>OIL</u>	<u>FILTERS</u>	OIL CONTAINERS	<u>ANTIFREEZE</u>	ANTIFREEZE CONTAINERS
	(\$/Litre)	(\$/KG)	(\$/KG)	(\$/Litre)	(\$/KG)
	(As of Mar. 1, 2016)	(As of Mar. 1, 2016)	(As of Jan. 1, 2011)	(As of June 1, 2011)	(As of June 1, 2011)
Zone 1	0.08	0.71	1.69	0.30	1.69
Zone 2	0.11	0.92	1.80	0.38	1.80
Zone 3	0.11	0.92	1.80	0.38	1.80
Zone 4	0.12	1.02	1.85	0.40	1.85
Zone 5	0.13	1.12	1.90	0.42	1.90
Zone 6	0.15	1.21	1.95	0.45	1.95
Zone 7	0.18	1.42	2.10	0.55	2.10

Used Oil Container Processor Return Incentive = \$0.30/Kg

Return Incentive Rates (RI) \$ Six Associations

EXHIBIT A

	-				Six Associations					EXHIBIT A
	MA	RRC	SAF	RRC	AUC	AM A	BCU	OMA	SOGHU	ON MHSW
Effective:	April 1 2014			July 1 2015			Oct. 1 2014		Dec. 11 2014	
A/F * CONTAINERS							PAILS	BAGS		
\$/KG	1.69		1.68	1.68	1.49		1.69	2.09	1.27	1,19
* if applicable	1.80				1.80		2.00	2.47	1.70	1.30
	1.80		1.95	2.10	1.76		2.00	2.47	1.95	1.36
	1.85				1.65		1.90	2.35	1,95	1.38
	1.90		2.36	2.50	1.76		2.24	2.77	2.25	1.43
	1.95						2.05	2.53	2.33	
	240		2.92	3.15	1.95		1.90	2.35	2.33	4.50
	2.10		2.92	3.15	1.95		2.00 2.24	2.47 2.77	2.55 2.55	1.59
							2.24	2.77	5.25	
							6.48	8.00	5.25	
								5.55	1.20	
OIL Effective:	March 1 1998	March 1 2016		July 1 2015	A section of the sect			Jan. 1 2016		
\$/Litre Zone 1	0.08	0.08	0.08	0.08	0.05		0.052	0.082	0.03	-
No Change	十0.10	0.11			0.08		0.094	0.124	0.04	-
	0.10	0.11	0.09	0.12	0.08		0.115	0.145	0.07	-
Zones 2-7	0.11	0.12			0.08		0.083	0.113	0.07	-
+ 0.01	0.12	0.13	0.11	0.18	0.10		0.167	0.197	0.07	-
	0.14	0.15					0.134	0.164	0.09	-
	0.17	0.18	0.16	0.25	0.15		0.084	0.114	0.07	-
							0.115	0.145	0.10	
							0.115 0.167	0.145 0.197	0.28 0.28	
							0.107	0.197	0.20	
				NET Wgt.						
FILTERS Effective:	March 1 1998	March 1 2016		July 1 2015			Crushed & Drained	70% = Uncrushed		
\$/KG Zone 1 \$0.03	0.68	0.71	0.70	0.90	0.72		1.20	0.84	0.65	0.60
	0.80	0.92		0.73	0.87		1.30	1.17	0.65	0.63
	0.80	0.92	0.80	1.05	0.87		1.50	1.05	0.80	0.73
	0.90	1.02		0.89	0.97		1.35	0.95	0.82	0.90
Zones 2-7	1.00	1.12	0.92	1.25 1.01	1.08		1.95	1.37	0.85	0.94
+ 0.12	1.09	1.21					1.70	1.19	0.90	
	1.30	1.42	1.25	<u>1.65</u> 1.34	1.39		1.30	0.91	0.90	1.19
							1.90	1.33	0.95	in the state of th
							2.00 2.00	1.40 1.40	0,95 1.35	***************************************
							3.00	2.10	1.50	
							0.00	2.10	0.55	
ANTIFREEZE *	Effective: A	ug. 1. 2011		July 1 2015						
\$/Litre	0.30	. , . ,	0.40	0.50			0.35		0.16	
,	0.38						0.35		0.18	
	0.38		0.49	0.60			0.40		0.23	
	0.40						0.40		0.23	
	0.42		0.61	0.75			0.50		0.30	
	0.45						0.40		0.34	
	0.55		0.81	1.00			0.45		0.32	
							0.50		0.45	
							0.40		0.45	
			,				0.50		0.50	
							0.70 0.70		0.50 0.50	
L	1		L	l	1		0.70		0.50	

PROGRAM PLAN EVALUATION

- The cost of managing designated waste materials is borne by the stewards and users of the designated material rather than by the taxpayer; All Members, as per the MARRC Membership Agreement, are responsible for remitting to MARRC the effective Environmental Handling Charge (EHC) for the used oil and antifreeze products as designated. Compliance Reviews are conducted by a contracted accounting a udit firm to verify that the remittance has occurred.
- The management of these materials is economically and environmentally sustainable; MARRC, through
 ongoing management of its Revenue and Expenses, continues to work with adhering to the responsibility of
 having an economical and environmental, sustainable Stewardship Program in place.
- 3. Product stewards determined how these materials are managed and how the affected industry and potential program partners will bear these costs; Maximizing recovery of Used Oil and Antifreeze products from Members and customers/generators is the key mandate of MARRC. The RI rate paid to Registered Collectors, along with financial support to the licensed EcoCentres are the drivers important to realizing that the collection infrastructure is effectively and economically working.
- 4. The methodology by which fees, if any, will be set and collected under an approved program plan;
 Cost estimates are determined for: Recovery Collectors, incentives and EcoCentres financial support.

 Administration Wages Professional Fees Rent and other

 Promotions Ambassador and Communication Programs

Environmental Handling Charge (EHC) volumes are projected for Revenue Net Retained Earnings – Targeted at 50% of 12 month expenses

- 5. A comprehensive public awareness and education program will be deployed and implemented in consultation with the department; MARRC focuses on a twofold approach:
 - A. Creating awareness that Used Oil and Antifreeze products are very harmful to the environment.
 - B. Providing convenience for drop-off by customer or a pick-up by a Registered Collector See Table of Contents G for details
- The operator will provide a province-wide collection system that ensures convenient and consistent public access in all regions of Manitoba;

MARRC has established - For Licensed Collectors 7 zones with increasing RI Rates, the further from Winnipeg

- For Licensed EcoCentres, financial support

Resulting network – 15 minutes apart in Winnipeg

- 30 minutes apart Rurally

See Table of Contents D

7. The stewardship program in Manitoba is harmonized, where practical and feasible, with those of other provinces; MARRC is in constant communication with the Associations nationally. Overseeing the Associations is the National Used Oil Material & Antifreeze Advisory Council (NUOMAAC) that assists in policy development and Strategic Planning.

See Appendix 4 for the national EHC Rates and Applicable Products Listing and See Appendix 8 for the national RI Rates.

Funds raised for the management of a material or product relate to the costs of managing that designated material or product; See number 4 above which refers to the methodology by which fees are set.

- 9. The transparency of program operations will be provided through the development of industry proposals, program plans, and annual reports, to be made available to all stakeholders; Program Plans along with current and historic Annual Reports are available on the National website www.usedoilrecycling.com and click on Manitoba. The Consultation Process (Section F) details the communication means taking place with the stakeholders.
- 10. The operator undertook appropriate consultations on program plan proposals prior to submission of those proposals to government; Referring to Section F, MARRC has advised various stakeholders of the Consultation Process.
- 11. The operator will resolve stakeholder disputes; MARRC is in constant communication with all the stakeholders as noted in Section F. We remain open for discussion and will continue to concentrate on reaching agreements that are fair, and with leaving nothing lingering in dispute.
- 12. The operator will conform to regulatory requirements to ensure a level playing field among stewards responsible for a designate waste stream; The importance of having a level playing field amongst all stakeholders is of primary importance to MARRC. For example, marketers are not allowed to sell in Manitoba without being a Member and responsible for remittance of the EHC. No stakeholder should be disadvantaged within its position in the marketplace.
- 13. The operator will measure, monitor and report on program performance, including meeting designated material recovery rate targets; Targets as noted in Section H, will be monitored as in the past with a formal accountability in place covering the results up or down within the recovery rates.
- 14. The operator will adhere to guideline provisions for pollution prevention and best management practices. Licensing and monitoring of the License document along with strict adherence to the respective MARRC Agreements will always be in effect.

DESIGN OF AN EFFECTIVE COLLECTION SYSTEM

Registered Collectors

A key component for the Registered Licensed Collector is the RI rate paid for services. In essence it is to provide a fair return for their time, effort and investment in the business.

Accordingly there is to be no charges applied for the service.

Return Incentives (RIs)

RI rates are discussed with the Registered collectors and below are the increases that have been implemented by product, by zone.

The purpose of the Return Incentives (RIs) is to provide an economic driver to encourage private-sector recyclers to expand their collection activities throughout all markets in the province. The RI is expressed as a unit rate (e.g., per litre of used oil; per drum, now per kilogram of used filters) and payments are based on the volumes of used lubricating products and antifreeze collected from generators and transferred to approved processors/end-use receivers.

For many organizations, the introduction of the RI changed the character of their used lubricating products from being a "waste" to be discarded at the lowest possible cost, to being a "resource" with a market value. This has stimulated an increase in the volume of these products made available for collection.

The RI rates are public knowledge so that generators and recyclers of used lubricating products may negotiate appropriate commercial arrangements. MARRC is not directly involved in these activities. Instead, the competitive marketplace determines the nature of the arrangements.

The strategy has enabled the collector to pass-through a portion of the RI to depot operators and to other generators of the used lubricating products.

Any used oil collector, originally licensed by Manitoba Conservation and registered with MARRC, qualifies to be paid a Return Incentive (RI) rate as follows, which varies based on the area of Manitoba being serviced:

Area	Oil (per litre)		Oil (per litre)	Filters (per drum)	Filters (per kilogram)		Filters (per kilogram)
			Eff. March 1/16		as of May 1, 200	<u>13</u>	Eff March 1, 2016
Zone 1	\$ 0.08		\$0.08	\$80.00	\$0.68	+.03	\$0.71
Zone 2	0.10 \	\	0.11	100.00	0.80		0.92
Zone 3	0.10		0.11	100.00	0.80		0.92
Zone 4	0.11	\ +.01	0.12	110.00	0.90	> +.12	1.02
Zone 5	0.12		0.13	120.00	1.00		1.12
ne 6	0.14		0.15	130.00	1.09		1.21
ne 7	0.17ノ		0.18	170.00	1.30		1.42

As part of the focus on increasing used oil container recovery rates, the RIs have been increased 4 times since the inception of the Stewardship Program.

Area	Containers (per Kg) Effective April 1998	As of Jan. 1, 2000	As of July 1, 2004	As of June 1, 2007	As of Jan 1, 2011	
Zone 1	\$0.75	+.20 = 0.95	+ .14 = 1.09	+.10 = 1.19	+.50 = 1.69 -	+42%
Zone 2	0.85	.20 = 1.05	.15 = 1.20	.10 = 1.30	.50 = 1.80	
Zone 3	0.85	.20 = 1.05	.15 = 1.20	.10 = 1.30	.50 = 1.80	
Zone 4	0.90	.20 = 1.10	.15 = 1.25	.10 = 1.35	.50 = 1.85	
Zone 5	0.95	.20 = 1.15	.15 = 1.30	.10 = 1.40	.50 = 1.90	
Zone 6	1.00	.20 = 1.20	.15 = 1.35	.10 = 1.45	.50 = 1.95	
Zone 7	1.05	.30 = 1.35	.15 = 1.50	.10 = 1.60	.50 = 2.10	

See Appendix 8 for comparison to National RI Rates by Association

Processing Incentive

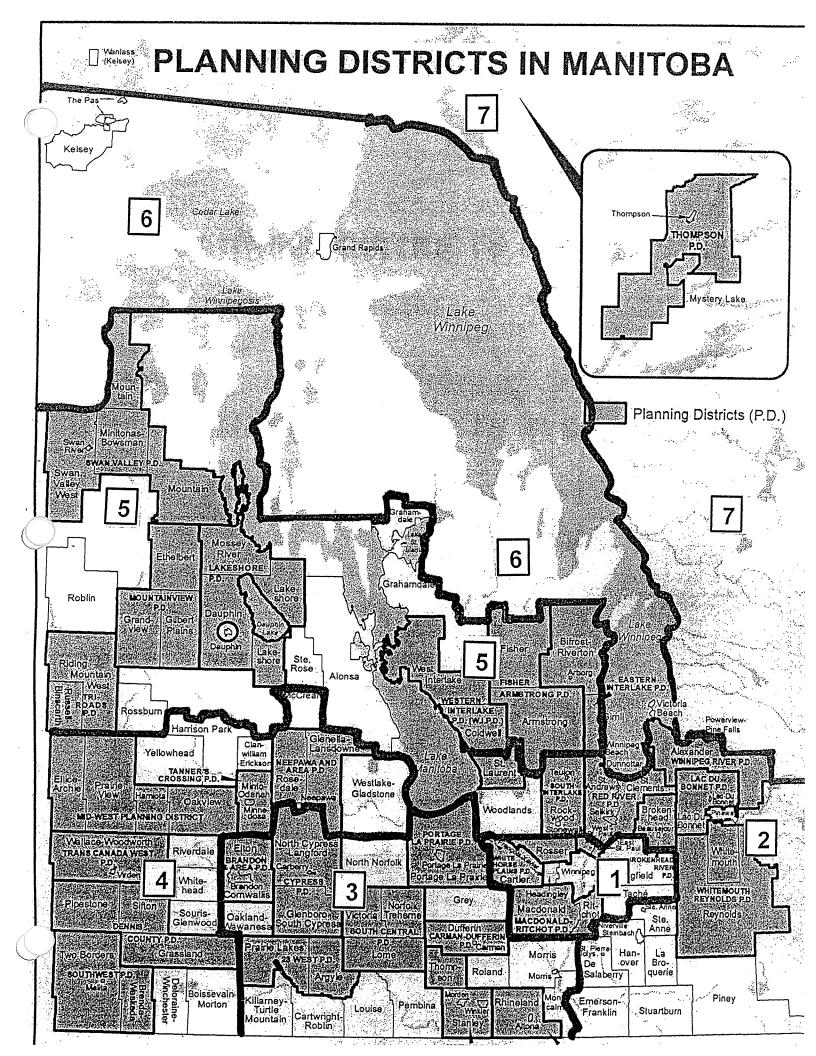
An additional Processing Incentive of \$0.22 Kg was paid originally to the plastic recyclers to support the extra investment required at their processing facility. The rate was increased to \$0.30 Kg in April, 2009.

Below is a chart of collection percentages by zone by product comparing the past years of 2015 and 2016.

See Zone map on the following page

Collection Percentages by Zone

	Zone ►	176	1 115	16	2 '15	'16	} '15	4 416	1 '15	416	5 '15	(16.	3 75	76	7 75
~%	Oil	60	61	8	8	16	15	5	5	5	5	4		5	5
	Filters	48	47	10	11	22	21	8	7	7	8	1	1	4	5
	Containers	38	36	14	14	16	12	9	11	10	12	1	1	12	14
	Antifreeze Fluid	52	61	12	9	19	19	7	4	5	4	1	1	4	2



DESIGN OF AN EFFECTIVE COLLECTION SYSTEM

A strict condition of MARRC's approval is that all sectors within the collection infrastructure system must be in possession of an approved license from the Government. The sector includes Registered Collectors and Processors; EcoCentre Depots (urban and rural) and Burning Unit installations.

EcoCentres

MARRC initially met with Councils of Cities, Towns and Rural Municipalities with the objective of developing a network of licensed EcoCentres to provide for reasonable and free consumer access with the following parameters prevailing:

Rural Density – a radius of approximately 50 km spacing between licensed locations Urban Density – facilities approximately 15 minutes travelling distance from any point

The local community was responsible for submitting an Application for an EcoCentre license.

See Appendix 9 for a sample copy of the Government license and MARRC Agreement

MARRC's Financial Support Package for initial capital and ongoing operating expenses was presented to each Council, and the details are covered in the following pages.

The resulting network, that came to be, is well positioned within the parameters as shown above.

As part of the infrastructure, Registered Collectors of MARRC are provided with the contact names of each EcoCentre to assist in negotiating an acceptable Service Agreement.

Ongoing communication by MARRC takes place with the EcoCentre staff and management of the Rural Municipalities and Towns, in particular when the annual operating expenses are submitted for review.

Annual site inspections are conducted at each of the locations followed by meetings with the Management from the local town and/or Rural Municipality. As part of the financial support, discussions also take place focusing on implementing promotions in the local area.

Certified Training in regards to the Transportation of Dangerous Good Act takes place with all new staff members, along with a recertification every 3 years for existing staff.

See Appendix 10 for a copy of the EcoCentre Operating Training Manual – Table of Contents

Further details with a map and listing of the licensed locations within the network in Manitoba are included in the following pages

Also referenced in the upcoming pages is the following:

Details on the network expansion that has taken place to 16 licensed depots in the City of Winnipeg

The resulting positive movement of expansion that has taken place in the Northern Remote regions of the Province

Collection Depots - Licensed

MARRC, along with the Saskatchewan and Alberta used lubricating products stewardship programs, developed a standardized, self contained, pre-fabricated concrete 10'x24' enclosed collection depot (including a 4500 litre tank and pump) to facilitate the collection of the five waste streams - - used oil, used oil filters, used oil containers, antifreeze and antifreeze containers. Due to supply constraints the concrete model was changed to a steel/metal building approved by Manitoba Conservation in September 2000. All other aspects inside the facility remain the same.

MARRC developed a financial package offering investment and operating support for local municipalities and entrepreneurs. The response has been favourable with the network of EcoCentres established as follows: {See next page for EcoCentre photo, map and network listing}.

Conventional	RURAL Double-walled	Others		W	PG		
Building TOTAL	tank on pad	Licensed	GCOC	Cdn. Tire	Other		'
53	17	10	4	6	6 Brady Pacific GFL A-1 Miller Frank M	96 otors	

Northern Locations within the Total 96

ACCESSIBLE BY ROAD

Swan River

Grand Rapids

road

The Pas

Cranberry Portage

Flin Flon

Thompson

Hollow Water

Bloodvein

REMOTE

St. Theresa Point – Plane or winter road only

Churchill - Train or plane No

The total of 95 licensed depots throughout the province establishes a network well positioned to provide effective convenience. The parameters established by the multi-stakeholder Used Oil Management Community through its Discussion Paper in 1996 were as follows:

At a minimum, depots in urban areas should be within a 15 minutes drive from any point. In rural Manitoba depots should be within a 30 minute drive. The minimum standard would result in about 25 permanent depots in rural southern Manitoba, 3 in northern Manitoba and 5 or 6 in Winnipeg.





EcoCentres - Reflecting Amalgamations in 2015

	Location	Owner/Operator
1	Steinbach	City of Steinbach
2	Carman	Town of Carman
3	Melita	S K L Enterprises Ltd.
4	Altona	Town of Altona / Municipality of Rhineland
5	Neepawa	Town of Neepawa
6	Selkirk	City of Selkirk
7	Russell	Municipality of Russell-Binscarth / Riding Mountain West
8	Glenboro	Muncipality of Glenboro South Cypress
9	Minto	Municipality of Grassland
10	Pilot Mound	Louise Integrated Waste Managament
11	Baldur	RM of Argyle
12	Swan River	Town of Swan River
13	Hamiota	Hamiota Municipality
14	Inwood	RM of Armstrong
15	Chatfield	RM of Armstrong
16	Meleb	RM of Armstrong
17	Virden	RM of Wallace-Woodworth
18	Arborg	BAR Waste Authority Co-op Inc.
19	Gladstone	Municipality of Westlake-Gladstone
20	Rossburn	Rossburn Municipality
21	Portage la Prairie	Portage & District Recycling Inc.
22	Teulon	Town of Teulon & RM of Rockwood
23	Brandon	City of Brandon
24	Earl Grey	RM of St. Andrews
25	Langruth	Municipality of Westlake-Gladstone
26	Elm Creek	RM of Grey

	Location	Owner/Operator
27	The Pas	Town of The Pas
28	Winkler	City of Winkler
29	Morris	Town of Morris
30	St. Georges	RM of Alexander Town of Powerview-Pinefalls
31	Traverse Bay	RM of Alexander & RM of Victoria Beach
32	Clandeboye	RM of St. Andrews
33	Dauphin	EcoOil Recycling Centre
34	Lac du Bonnet	RM of Lac du Bonnet
35	Waskada	Municipality of Brenda-Waskada
36	Carberry	RM of North Cypress-Langford
37	Thompson	Thompson Recycling Centre
38	St. Laurent	RM of St. Laurent
39	Erickson	Muncipality of Clanwilliam-Erickson
40	Eriksdale	C.E.W.D.G. Board
41	Flin Flon	City of Flin Flon
42	Dunrea	RM of Prairie Lakes
43	MacGregor	Municipality of North Norfolk
44	Roblin	Municipality of Hillsburg-Roblin-Shell River
45	Onanole	Municipality of Harrison Park
46	Whitemouth	Whitemouth-Reynolds-North Whiteshell
47	Gimli	RM of Gimli
48	Arnes	RM of Gimli
49	St. Lazare	RM of Ellice-Archie
50	St. Pierre	RM of De Salaberry
51	Lorette	RM of Taché
52	Souris	Municipality of Souris-Glenwood
53	Birtle	Municipality of Prairie View

Other Licensed Collection Facilities

1	Winnipeg	A-1 Environmental Services, 1447 Dugald Rd.
2	Winnipeg	GFL Green For Life 1090 Kenaston Blvd.
3	Winnipeg	Miller Environmental Corporation, 1803 Hekla
4	Winnipeg	Frank Motors 575 Notre Dame Ave.
5	Winnipeg	Canadian Tire Grant Park 1080 Grant Ave.
6	Winnipeg	Canadian Tire East Kildonan 1519 Regent Ave.
7	Winnipeg	Canadian Tire Polo Park 750 St. James St.
8	Winnipeg	Canadian Tire Fort Garry McGillivray & Kenaston
9	Winnipeg	Canadian Tire St. Boniface Fermor & Beaverhill
10	Winnipeg	Canadian Tire Unicity 3615 Portage Ave.
11	Winnipeg	Great Canadian Oil Change 1109 St. Mary's Road
12	Winnipeg	Great Canadian Oil Change 2407 Pembina Hwy.
13	Winnipeg	Great Canadian Oil Change 3226 Portage Ave.
14	Winnipeg	Great Canadian Oil Change 622 Archibald St.
15	Winnipeg	Brady Road Landfill
16	Winnipeg	1120 Pacific Avenue
17	Headingly	Recycle West 6 Sabrina Way
18	Stonewall	RM of Rockwood
19	Notre Dame	Jean Farms Ltd.
20	Morden	Pembina Valley Containers Ltd.

21	Hartney	Southwest Recycling
22	Grand Rapids	ET Development Ltd.
23	Killarney	Town of Killarney
24	St. Jean	Miller Environmental Corporation
25	Dunnottar	Village of Dunnottar
26	Cranberry Portage	LUD of Cranberry Portage
27	Rorketon	RM of Lakeshore
28	Vita	RM of Stuartburn
29	Deloraine	Muncipality of Deloraine-Winchester
30	Fisher Branch	RM of Fisher
31	Moosehorn	RM of Grahamdale
32	Ashern	Muncipality of West Interlake
33	Beausejour	Beausejour Tire
34	Hillside	RM of Springfield
35	Oakwood	RM of Springfield
36	Steinbach	Great Canadian Oil Change 41 Hwy 12 North
37	Winkler	Great Canadian Oil Change 611 Main Street
38	Portage la Prairie	Great Canadian Oil Change 1040 Saskatchewan Ave W
39	Brandon	Great Canadian Oil Change 827 18th St

Northern Remote Communities

1	St. Theresa Point	St. Theresa Point First Nation
2	Churchill	The Town of Churchill

3	Hollow Water	Manitoba Aboriginal and Northern Affairs
4	Bloodvein	Bloodvein First Nation

EcoCentres

MARRC Financial Support

1. Conventional Building 10 ft x 24 ft with 110% containment

Kruger Concrete

Makloc (Metal)

Includes

- 4,500 litre tank
- Drums for filters
- Bag rack for containers
- Signage

Cost estimate \$24,000 (proof of payment required)

10% / year for 10 years

MARRC Support

Capital 50% Maximum			\$12,000
Operating - Annual	Labour	1,500	
	Advertising	2,000	
	Supplies	300	
	Insurance	200	4,000
Return on Capital			

1,200

2. Double-walled tank on pad – plus consideration for coverage (e.g. sea container)

Cost Estimate Total Maximum \$8,000 (proof of payment required)

MARRC support:

Capital 50% Maximum 4,000

Operating Annual 2,000

Return on Capital

10% per year for 10 years 400

3. Burning Unit

Cost Estimate Total Maximum \$15,000 (proof of payment required)

MARRC Support:

Capital 50% Maximum 7,500

Operating annual 2,000

Return on Capital

10% for 10 years 750

Volume throughput @ \$0.08/Litre

EcoCentre Agreements

In conjunction with the Application for Renewal, and subject to approval of the Renewal Application, all EcoCentre Agreements will automatically renew with the Operating Support Budget remaining the same. The focus will be on enhancing local awareness by continuing with the advertising at \$2,000 per year. The ROI will terminate after 10 years. A sampling of the financial assistance is as follows:

SCHEDULE "B"

FINANCIAL ASSISTANCE

A. <u>BUDGETED MARRC FUNDED OPERATING COSTS PER CATEGORY</u>

			Year 1	Year 2 *	
•	Advertising:		\$2,000	\$2,000	
•	Supplies:		300	300	
•	Insurance:		200	200	
•	Labour:		<u>1,500</u>	<u>1,500</u>	
		TOTAL:	\$4,000	\$4,000	(A

Invoices are to be provided to MARRC in evidence of proof of payment for reimbursement purposes. MARRC shall be responsible to a maximum of the above budgeted amounts. Any amounts expended over and above the budgeted amount will be for the account of the Owner/Operator. Budgeted figures are by category and represent the maximum amount MARRC will reimburse the Owner/Operator for in each category. Any budgeted amount not expended in one category cannot be made up or added to another category except with the consent of MARRC in its discretion.

B. MARRC FUNDED RETURN ON CAPITAL

(using capital rate of $10\% = 10\% \times \$$)

EXPIRED (B)

Any MARRC funded return on capital paid or payable to the Owner/Operator shall cease to be paid by MARRC upon the expiration of the period of ten (10) years of operation by such Owner/Operator.

C. TOTAL MARRC FUNDED BUDGETED ANNUAL OPERATING SUPPORT

The EcoCentre Owner/Operator shall provide to MARRC, within 60 days following the EcoCentre's fiscal year-end, an itemized account of its actual Operating Costs for the past year. The itemized account shall be in form and content acceptable to MARRC.

Within 30 days after receipt of the aforementioned itemized account, MARRC shall pay to the EcoCentre Owner/Operator the lesser of (A), above and the actual Operating Costs incurred by the EcoCentre, provided that MARRC shall not compensate the EcoCentre Owner/Operator for costs other than those of the nature and type described under (A), above.

$$(A) + (B)$$
 \$ 4,000.00 (C)

^{*} MARRC in its discretion may revise its financial operating costs set out above so long as it provides written notice to the Owner/Operator on or before May 31st in each year of this Agreement with effect for the next year commencing August 1st.

What is the community responsible for?

- Ensuring the site is license approved
- Utilizing a double-walled ULC licensed storage tank

(ULC – Underwriters' Laboratories of Canada)

- Placing of the storage tank on a pad along with some sort of coverage to protect against the weather elements
- Arranging the storage area to receive filters in a drum and containers in a bag
- Collecting all 4 streams:
 - Used oil
 - Used antifreeze
 - Used oil filters
 - Used oil & antifreeze containers
- Staffing the facility
- Record keeping
- Insurance

What special training is required to operate the depot?

The operating licence from Manitoba Conservation requires the depot staff to be effectively trained in procedures regarding the operation of the collection facility. Staff will also need to be certified under the Transportation of Dangerous Goods Regulation.

MARRC will cover the travel cost of the trainer.

EcoCentres - Collections

The total Network cumulative volumes since start-up of individual locations is as follows:

Oil	4,641,100 Litres
Filters	6,875 Drums
Containers	621,000 Kilograms

Top 20 locations (Litres of Used Oil received to date)

Steinbach	291,300
Swan River	233,859
RM of Wallace	193,870
Brandon	187,765
Minto	168,710
Lorette	165,800
Russell	159,400
Arborg	157,906
Earl Grey	156,474
Melita	145,023
Flin Flon	130,520
Teulon	127,023
Portage la Prairie	116,144
Clandeboye	115,719
Thompson	104,660
Elm Creek	95,315
Carman	94,512
The Pas	94,147
Gladstone	89,700
MacGregor	88,710

The volumes are continuing to increase through...

- Maturing of the EcoCentre network
- Increased local awareness campaigns
- Significant expenditures on promotion

The Do-It-Yourself (DIY) generator in both the urban and rural areas (e.g. farmers) continue to remain a primary focus of attention by MARRC. The Licensed depot network are key in providing the convenience.

Antifreeze was added to the overall training program in 2011

Training and Audits:

Training and audits are in place to promote safety and compliance.

MARRC, as part of its contractual arrangements with owners/operators of collection facilities, covers the costs and provides initial and recurrent on-site training for management and staff. The training, and follow-up audits are designed to promote a safe operation and compliance with each facility's operating license issued by Manitoba Conservation and the MARRC Agreement in effect.

During each year, inspections are conducted at each of the rural licensed EcoCentre and collection depot facilities.

{See Appendix 10 for an overview of the training program for management and staff.}

Highlights 2016

City of Winnipeg Collection Depot Network Expanding



RECYCLE Your Used Oil & Antifreeze products



Hours of operation

4 Great Canadian Oil Change locations now accepting used oil and antifreeze products in Winnipeg and 4 more throughout Manitoba!

RECYCLE Your Used Oil & Antifreeze products only here







Hours of operation

Mon-Sat 7:00 am = 9:00 pm Sun 9:00 am = 6:00 pm

6 Canadian Tire Locations accepting used oil and antifreeze products in Winnipeg!

City of Winnipeg opens 2 new One-Stop-Shop Collection Centres!







1120 Pacific Ave.





Winnipeg's Control



- Unicity 3615 Portage Avenue
- TSt. Boniface Fermor & Beaverhill
- Trant Park 1080 Grant Avenue
- Transcona 1519 Regent Avenue
- Fort Garry McGillivray & Kenaston
- Polo Park 750 St. James Street
- 2407 Pembina Hwy
- 1109 St. Mary's Road
- 622 Archibald St.
- 3226 Portage Avenue
- Brady Road Landfill
- 1120 Pacific Avenue
- GFL Green for Life 1090 Kenaston Blvd.
- A-1 A-1 Environmental 1447 Dugald Road
- ME Miller Environmental 1803 Hekla Ave.
- FM Frank Motors 575 Notre Dame Ave.

NORTHERN REMOTE COMMUNITIES - PENETRATION

Remote communities, in particular those that are only accessible by winter road, experience over time a significant build-up of derelict vehicles that include used oil, tires and batteries.

The transportation costs to Winnipeg for hauling the derelict vehicles and the hazardous materials is very expensive. Also, the winter road access time is very limited.

MARRC hosted meetings with various PROs to discuss the prospects of assisting these northern remote communities.

St. Theresa Point

St. Theresa Point was selected as the pilot project. Further discussion with the local Chief and Council lead to the licensing, purchasing, transporting and installation of a used oil burner unit at the local fire station.



Project Manager Solomon Mason

and

Ron Benson

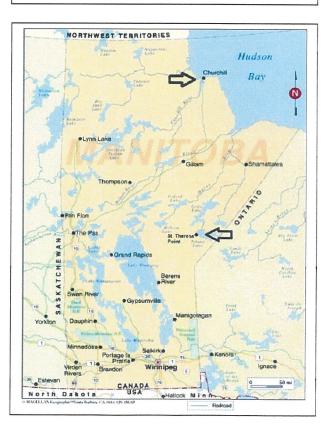


Churchill

In follow-up a burning unit was also installed in Churchill at the Public Works Garage.



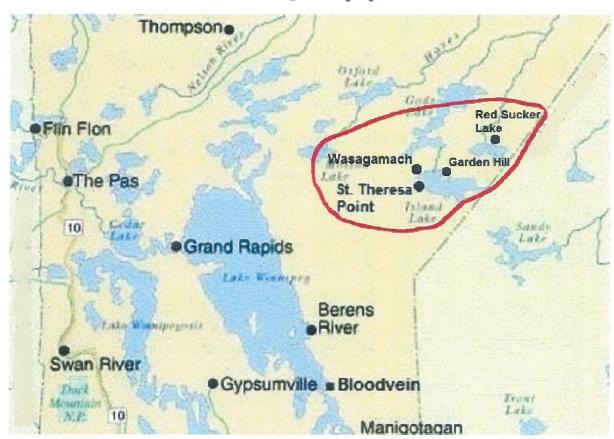
MARRC's financial support for both was \$7,500 for initial capital plus annual operating support of \$2,000 and \$0.08 per litre on the volume throughput.



NORTHERN REMOTE COMMUNITIES - PENETRATION

Meetings on October 6, November 17 and February 8 had taken place with Government personnel, along with representatives from Garden Hill, Wasagamach, Red Sucker Lake and St. Theresa Point to explore economic efficiencies regarding the potential usage of the St. Theresa Point vehicle crushing unit in proximity. Subsequent meetings are continuing to take place, confirming MARRC's burning unit financial support.

(All 4 communities are only accessible by winter road) See map below:



Island Lake Working Group of Communities

On May 11 – <u>Peguis First Nation</u> – MARRC participated with Randy Webber of Product Care in visiting the Peguis First Nation location to assist them in organizing the landfill site for eventual pick-up by Registered Collectors.

On June 6 – MARRC participated in <u>Thompson</u> at a gathering of First Nations communities to assist them with moving forward in the recycling of various products within their communities.

NORTHERN REMOTE COMMUNITIES - PENETRATION

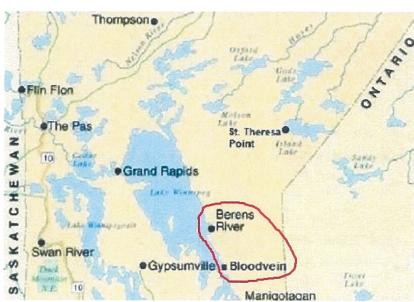
A fly in with PROs and Government personnel took place with stops at Bloodvein and Berens River. The installation at Bloodvein of two 2,500 litre storage tanks was formalized with MARRC providing financial support in the amount of \$4,000.



Bloodvein



Berens River



NORTHERN REMOTE COMMUNITIES PENETRATION

First Nations Communities Sustainable Waste Management & Recycling Workshop

MARRC participated in the organization and presentation at the First Nations Communities Recycling Workshop January 17/18, 2017.



Ron Benson of MARRC with Michael John Harper & Janet Wood of St. Theresa Point interacting with the participants

After MARRC's presentation, the following communities requested more information on the burning unit:

- Mathias Colomb Cree Nation (Pukatawagan) Keith Castel
- Rolling River First Nation Brent Wilson
- Mosakahiken Cree Nation (Moose Lake) Cyril Ballantyne
- Sayisi Dene First Nation Tadoule Lake Leonard Sanbury
- Swan Lake First Nation Greg Soldier

The following communities have been organizing as a cluster for the eventual purchase and delivery of a burning unit for each location, later in the year on the upcoming winter road:

The 3 locations are:

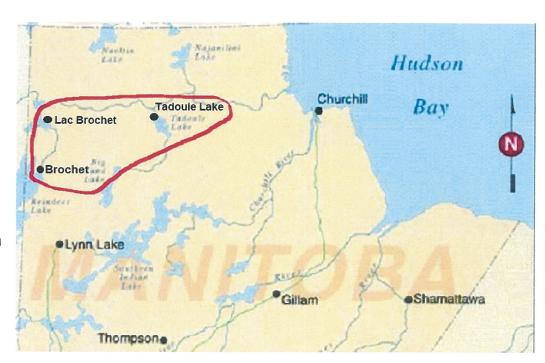
Brochet

Lac Brochet

Tadoule Lake

Certified training would be coordinated with the 3 locations.

Financial support from MARRC for the burning unit would be \$7,500 for each site plus \$2,000 annual operating support



Northern Newspapers

- MARRC advertised in 6 editions of the First Nation's Voice Magazine
 - Circulation of over 100,000
- MARRC advertised in the Grassroots News which has a readership of 85,000 bi-weekly.





NACC Inc.

The Northern Association of Community Councils

MARRC participated for the 8th year in a row in the NACC's 46th Annual Trade Show held in Winnipeg August 16-18

communities under the jurisdiction of aboriginal leaders and northern The NACC represents the interests of 52 northern and remote

Over 200 delegates from the northern communities federal and provincial affiliates, private sector and non-profit organizations attended

MARRC'S CONSULTATION PROCESS AS PER THE HOUSEHOLD HAZARDOUS MATERIAL AND PRESCRIBED MATERIAL REGULATION

MARRC participates in a significant amount of discussion and consultation with key stakeholders related to its overall Used Oil and Antifreeze Products Stewardship Programs

A summary of those stakeholders is listed below, with specific details of each sector following on separate pages:

REGISTERED MEMBERS

Website – In discussion with MARRC, the website is the main sourcing for background information and documents required for all Members, as per the Membership Agreement, including the MARRC and National EHC Rates along with the EHC Applicable Products Listing

Newsletters to Members – 5 Issues distributed to date

National Survey - with resulting action taking place

Compliance Reviews - follow-up action where deemed necessary

Annual General Meetings – notice of invitation including
Agenda and Director election material

REGISTERED LICENSED COLLECTORS

On-site visits taking place

Return Incentive (RI) claims reviewed

Annual market share reports provided

Return Incentive (RI) rates reviewed

Electronic Processing – testing underway

Collector Manual – provided for reference

REGISTERED LICENSED PROCESSORS

Plastic container processing – challenged

XPotential Products Inc. fire October 2011- leading to closure

Reliable Tire Recycling taking over and then ceasing operation in October 2016

RPM in Quebec and Merlin Plastics in BC – successors actively in place following extensive discussions

REGISTERED LICENSED ECOCENTRES - RURAL

Annual On-Site Inspections conducted

Operational Review with management

Formal Inspection Report provided, with action items detailed

Financial Support ongoing

Local Promotional Activity encouraged

Certified Training annually provided

Operational Manual provided as a reference

REGISTERED LICENSED ECOCENTRES - URBAN

City of Winnipeg – extensive discussions

expanded to 16 outlets - including 6 Canadian Tire

THE PUBLIC

Ambassador Events - Survey

MARRC participates annually with its Ambassador Team in events throughout the Province. A Survey is conducted with the individual public visiting the MARRC booth

In 2016 there were 13,048 Survey's conducted

Feedback positive

Research results tabulated

Opportunities being pursued

Newspaper Insertions - throughout the Province



THE GOVERNMENTS

MARRC participated in numerous meetings with Manitoba and Federal Government personnel in regards to...

Northern Remote Communities - advancing forward

Changes to Used Oil Depot Licenses

City of Winnipeg

One-Stop-Shops – Brady Landfill with financial support from MARRC,

- Pacific Avenue - following suit

REGISTERED MEMBERS

See Appendix 3 for a copy of the Membership Agreement

The website is key for providing the documents necessary for registration as a Member.

New Member

Discussions take place with potential new members and they are guided through the website for completion of the documents required to become a member.

In particular the Membership Agreement is reviewed and ultimately submitted to be signed for execution.

Details covering the Environmental Handling Charges (EHC) remittance procedure is discussed through KPMG who handle the management of the funds, the Members are provided with the following:

- EHC Rates Schedule National including MARRC
- EHC Applicable Products List

See Appendix 4

Compliance Reviews

Are completed with each Member on a three year rotation basis (or sooner if deemed necessary). The Chartered Accountant firm IntergriServ, along with MARRC, review the results of the findings and IntegriServ completes a separate section asking the member if they have any questions, issues or concerns regarding MARRC's overall Stewardship Program. Issues of concern are followed up by MARRC with the specific Member company.

Newletters – 5 Issues (See Appendix 5 for Copies of the 5 Issues)

The Newsletter approach is led by the National Used Oil Management and Antifreeze Advisory Council (NUOMAAC) representing the used oil management Associations across Canada (UOMA).

Winter 2016: Volume 1, Issue 1

The Inaugural issue outlining the objective of the Newsletters and detailing plans for the future.

Specific references are made to activities taking place in the northern remote community of St. Theresa Point by MARRC

Summer 2016: Volume 1, Issue 2

Reference is made to the Used Oil Management Association activities taking place throughout Canada including the outstanding initiative by the Steinbach, Manitoba EcoCentre

Fall 2016: Volume 1, Issue 3

In keeping with the objective of harmonizing the programs throughout Canada, a National Survey was circulated to the entire Member complement across Canada dealing with 2 points:

- To determine the Members satisfaction with the current UOMA program and;
- To gather data on the desire of Ontario stewards to establish a UOMAstyle filter, antifreeze, oil and antifreeze container recycling program.

The results of the survey questions are included within each section.

Winter 2017: Volume 2, Issue 1

UOMA Members of Canada's Used Oil Management Recycling Programs have spoken.

Most stewards are satisfied (or very satisfied) with their experiences with the UOMA program. Members' comments also strongly encouraged improved national planning and cooperation amongst the UOMAs including:

- A one-window approach to EHC remittances;
- Further harmonization on communications; and
- As much further national harmonization as possible for programs, product lists and definitions, EHCs and EHC compliance auditing

In response NUOMAAC is:

- beginning work immediately to develop a one-window approach for EHC remittance. Any members that wish to provide input are encouraged to contact David Lawes at <u>DLawes@usedoilrecycling.ca</u> for English inquiries and Jean Duchesneau at <u>jean.duchesneau@soghu.ca</u> for French inquiries
- introducing a possible National Communications Director to improve our national communications approach, including:
 - the national website, www.usedoilrecycling.com;
 - o national branding; and
 - national messaging on the importance of recycling used oil and antifreeze materials.

- considering hosting an annual webinar to seek member input in identifying further opportunities to maximize cost-efficiency and minimize administrative burden; and
- creating an annual national member report on national accomplishments and opportunities.

Summer 2017: Volume 2, Issue 2

It records the 2016 volume collection results nationally.

It includes a reference to the Northern and Remote Community coverage involving MARRC's movement into Churchill and Bloodvein, following the St. Theresa Point initiative.

It references the website and social media coverage highlighting the national website as the main portal through which visitors can click to get to a specific UOMA. Current information for the public and businesses is accessed through both the national and individual provincial sites.

Annual General Meetings

Members are invited each year to attend the MARRC Annual General Meeting (AGM).

An official Notice is sent to all Members (200) including an agenda along with information regarding the election of directors.

Minutes, following the meeting, are circulated to each Member.

Members of MARRC

49 North Forwarding Ltd. 6232389 Manitoba Ltd. 6195785 Manitoba Ltd.

ABB Inc.

ADP Distributors Inc. AGCO Corporation AMSOIL Inc.

ATP-Inc.

AUTO-CAMPING Ltd. Acklands-Grainger Inc. Affinia Canada Corporation Agricity Crop & Nutrition Ltd.

Air BP Canada Ltd.
Airparts Network Ltd.
Altrom Canada Corporation
American Grease Stick Co.

Applied Industrial Technologies Ltd.

Arctic Cat Sales Inc.

Atlas Copco Compressors Canada Autosupply Acquisition Canada Inc.

Aviall Canada Ltd.
BASF Canada Inc.
BMW Canada Inc.
BOSS Lubricants
BP Lubricants USA Inc.
Baldwin Filters, Inc.

Beck/Arnley Worldparts, Inc. BestBuy Distributors Limited

Blue Streak - Hygrade Motor Products Bombardier Recreational Products Inc.

Bosch Rexroth Canada Corp.

Brandt Tractor Ltd. Buhler Versatile Inc.

CG Power Systems Canada Inc.

CNH Canada Ltd.

CORE-MARK International Inc.

CPT Canada Power Technology Limited

CanAgro Exports Inc. Canada Safeway Limited Canadian Kawasaki Motors Inc. Canadian Pacific Railway

Canadian Tire Corporation, Limited Castrol Industrial North America Inc.

Cervus Equipment Corporation

Chalifour Canada

Champion Laboratories, Inc. Chevron Canada Limited Churchill Marine Tank Farm Co. Cleanair Filter Service

Comairco Ltd.

Costco Wholesale Canada Ltd. Cummins Western Canada D.A.S. Distributors Inc. Daimler Trucks Canada Ltd.

Davanac Inc.

Echo Power Equipment (Canada)

Eni USA R&M Co. Inc. Eskimo Point Lumber FCA Canada Inc. FRAM Group Canada Inc. Fastenal Canada Ltd.

Federated Co-operatives Limited Ford Motor Company of Canada Ltd.

Fort Garry Industries Ltd. Fuchs Lubricants Canada Ltd. Full-Bore Marketing Ltd.

G.F. Thompson Company Limited

G.K. Industries Ltd. GEA Westfalia Surge Inc. GFL Environmental Corp. Gamma Sales Inc. Gates Canada Inc.

General Motors of Canada Limited

Greenland Corporation. Harley-Davidson Canada L.P.

Hastings Filters

Henkel Canada Corporation Hino Motors Canada Ltd. Home Depot of Canada Inc. Home Hardware Stores Limited

Honda Canada Inc.
Husky Energy Inc.
Husqvarna Canada Corp.
Hyundai Auto Canada Corp.
ITW Permatex Canada
Imperial Oil Ltd.

Importations Thibault Ltée Industrial Truck Service Ltd. Irving Blending & Packaging

JKL Enterprises Inc.

Jaquar Land Rover Group Canada Inc.

John Deere Canada ULC . KLONDIKE Lubricants Corporation

Kadex Aero Suppply Ltd.

Kaeser Compressors Canada Inc.

Kia Canada Inc. Kimpex Inc.

KTM Canada Inc.

King-O-Matic Industries Limited Kleen-Flo Tumbler Industries Limited

Kubota Canada Ltd. LCT Lubricants Inc.

Larry Penner Enterprises Inc.

Laurentide Automotives Products Inc.

Loblaw Inc.

Lubricon Industries Canada Limited Lucas Oil Products (Canada) Company MANN & HUMMEL Canada Inc.

MFTA Canada Inc.
Macdon Industries Ltd.
Machinerie R. Gagnon Inc.
Mahle Aftermarket Inc.
Manitoba Hydro
Maryn international Ltd.

Maxim Transportation Services Inc.

Mazda Canada Inc.
Mercedes-Benz Canada Inc.
Mid-Canada Filtration Solutions
Midwest Hydraulics Inc.
Miller Supply Ltd.

Mitsubishi Motor Sales of Canada, Inc.

Modern Sales Co-op

Mopac Auto Supply (Alberta) Ltd. Mopac Auto Supply Ltd. Motion Industries (Canada) Inc. Motor Coach Industries Limited

Motovan Corporation NCH Canada Inc.

National Energy Equipment Inc.

Navistar Canada Inc. NemCo Resources Ltd. New Flyer Industries Ltd. Nissan Canada Inc. Noco Lubricants LP Nynas Inc.

Oak Point Oil Distributors Oil Depot Limited Oil Mart Limited

Orgill Canada Hardlines ULC Outboard Rebore/Alline Supply Inc. PACCAR of Canada, Ltd. Parts Division PSC-Power Source Canada Ltd.

Parker Hannifin Canada

Parkland Industries Ltd. (Bluewave Energy)

Partner Technologies Inc.

Parts Canada

Peavey Industries Limited
Petro-Canada Lubricants Inc.
Polaris Industries Inc.
Porsche Cars Canada Inc.
Precambrian Wholesale Limited

Prévost, a Division of Volvo Group Canada Inc.

RONA Inc.

RPM Environment Lteé

Radiator Specialty Company of Canada Ltd.

Recochem Inc.

Revolution ORS LP (DBA Terrapure)

Robco Inc.
Robert Bosch Inc.
SC CLS Holding ULC
SMS Equipment Inc.
Safety-Kleen Canada Inc.
Sears Canada Inc.

7-11 Canada Shell Canada Products Ltd.

Southwestern Petroleum Canada Ltd. Spectrum Brands Canada Inc.

Stihl Limited
Subaru Canada Inc.
Suzuki Canada Inc.
TVH Canada Ltd.

Texas Refinery Corp. of Canada Limited

The North West Company Inc. Toromont Industries Ltd. Total Canada Inc.

Toyota Canada Inc. Tranist Warehouse Distribution

TruServ Canada Inc.

UAP Inc.

United Chemical Services
Univar Canada Ltd.
Valvoline Canada Ltd.
Vermeer Canada Inc.
Viscosity Oil Company
Volkswagen Canada Inc.
Volvo Cars of Canada Corp.
Volvo Group Canada Inc.
Wainbee

Wajax Equipment

Wajax Industrial Components Wajax Power Systems Wakefield Canada Inc. Wal-Mart Canada Corp. Wallace & Carey Ltd.

Westcon Equipment & Rentals Ltd. Western Turbo & Fuel Injection Ltd.

Westpower Equipment Ltd. Worldpac Canada Inc. Yamaha Motor Canada Ltd.

Yetman's Ltd.

Zellers / Hudson's Bay Co.

REGISTERED LICENSED COLLECTORS & PROCESSORS

See Appendix 6 for a sample copy of a signed Collector Application Agreement and License reference.

See Appendix 7 for the updated Collection and Processor Operating Manual

Site Visits

On-Site visits and phone calls are conducted on an on-going basis with the Registered Licensed Collectors of MARRC.

Return Incentive (RI) Claim Submissions

Monthly Return Incentive Claim submissions are reviewed in detail at the MARRC office ensuring that all transactions are covered with appropriate manifests and signatures. If need be follow-up is conducted with the individual collector. Desk audits are conducted with generators verifying the volumes and signatures on the manifest.

Market Share Report for Review

MARRC provides the collectors, on an annual basis, market share reports by zone and by product (for oil, filters, containers and antifreeze).

RI Rates - See Appendix 8

Return Incentive (RI) Rates are reviewed with Collectors. The Appendix details all the increases that have taken effect since 1998, along with the rates currently in place nationally by Association.

Zone Map

The zone map was originally developed in consultations with the Registered Collectors reflecting distances, condition of roads and sizes of the population base throughout the province.

Electronic Reporting

Electronic Processing was originally introduced in Quebec with the primary objective of substantially reducing the amount of paperwork associated with claims and replacing it with on-line data registered through a formal process devised for implementation throughout Canada.

Each Association, in consultation, provided a specific pilot location which in Manitoba is Notre Dame Used Oil.

MARRC Registered Licensed Collectors

A-1 Environmental Services

EcoOil Recycling

GFL Green for Life

Husaro Enterprises

Kendaula Enterprise

Notre Dame Used Oil

Miller Environmental Corp.

Pat's Off Road Transport

Recycle West Inc.

Safety-Kleen Ltd.

SKL Enterprises Ltd.

United Chemical Services Inc.

MARRC Registered Licensed Processors

	<u>Oil</u>	<u>Filters</u>	Containers	A/F
GFL Green for Life	X	X		
Glyeco	·			Χ
HD Petroleum	X		·	
Husaro Enterprises Ltd.		X		
K & K Recycling	,	X		
Kendaula Enterprise		X		
Merlin Plastics Supply Ltd.			X	
Miller Environmental Corp.	X			
Phoenix Services Environment	ntaux		X	
Polyfreeze				X
Re-Glycol 2014 Ltd.				X
RPM Environmental Lteé			X	
Recycle West Inc.	Χ	Χ		
Terrapure Environmental	X	X		
Tri-County Plastics Ltd.			X	
United Chemical Services Inc	; .	X		X

REGISTERED LICENSED ECOCENTRES - RURAL

See Appendix 9 for a sample copy of the Government License and MARRC Agreement in place per site

See Appendix 10 for a copy of the EcoCentre Operator Training and Procedures Manual – Table of Contents

Site Visits

Annual On-Site Inspections are conducted with the certified operators ensuring...

the customer log book is in order the balancing of book to physical inventories is taking place the general appearance inside and outside of the site is acceptable the fire extinguisher is currently certified, & absorbent on hand for spills

Office Management Visit

An Operational Overview is then conducted On-Site with Local Office Management.

Site Inspection Report with action items highlighted

A formal report is then provided detailing action items, as need be.

EcoCentre Agreement Financial Support Review

An Annual Review of the operating expenses, in comparison to the budget, as per the EcoCentre Agreement financial support, is conducted with management personnel.

The importance of local promotional activity

Particular attention is paid to having local promotional activity effectively in place. Samples of activities throughout the province are presented as a guideline for consideration.

Training

As required in the EcoCentre license and MARRC Agreement, operators must be trained and certified under the Transportation of Dangerous Goods Act, upon employment start-up, followed with re-certification every 3 years for existing staff. MARRC covers the cost of the time and travel for the certified trainer. MARRC also participates by attending select sessions taking place.

^{*} See map and listing of locations included on the following pages





EcoCentres - Reflecting Amalgamations in 2015

	Location	Owner/Operator	
1	Steinbach	City of Steinbach	
2	Carman	Town of Carman	
3	Melita	S K L Enterprises Ltd.	
4	Altona	Town of Altona / Municipality of Rhineland	
5	Neepawa	Town of Neepawa	
6	Selkirk	City of Selkirk	
7	Russell	Municipality of Russell-Binscarth / Riding Mountain West	
8	Glenboro	Muncipality of Glenboro South Cypress	
9	Minto	Municipality of Grassland	
10	Pilot Mound	Louise Integrated Waste Managament	
11	Baldur	RM of Argyle	
12	Swan River	Town of Swan River	
13	Hamiota	Hamiota Municipality	
14	Inwood	RM of Armstrong	
15	Chatfield	RM of Armstrong	
16	Meleb	RM of Armstrong	
17	Virden	RM of Wallace-Woodworth	
18	Arborg	BAR Waste Authority Co-op Inc.	
19	Gladstone	Municipality of Westlake-Gladstone	
20	Rossburn	Rossburn Municipality	
21	Portage la Prairie	Portage & District Recycling Inc.	
22	Teulon	Town of Teulon & RM of Rockwood	
23	Brandon	City of Brandon	
24	Earl Grey	RM of St. Andrews	
25	Langruth	Municipality of Westlake-Gladstone	
26	Elm Creek	RM of Grey	

	Location	Owner/Operator
27	The Pas	Town of The Pas
28	Winkler	City of Winkler
29	Morris	Town of Morris
30	St. Georges	RM of Alexander Town of Powerview-Pinefalls
31	Traverse Bay	RM of Alexander & RM of Victoria Beach
32	Clandeboye	RM of St. Andrews
33	Dauphin	EcoOil Recycling Centre
34	Lac du Bonnet	RM of Lac du Bonnet
35	Waskada	Municipality of Brenda-Waskada
36	Carberry	RM of North Cypress-Langford
37	Thompson	Thompson Recycling Centre
38	St. Laurent	RM of St. Laurent
39	Erickson	Muncipality of Clanwilliam-Erickson
40	Eriksdale	C.E.W.D.G. Board
41	Flin Flon	City of Flin Flon
42	Dunrea	RM of Prairie Lakes
43	MacGregor	Municipality of North Norfolk
44	Roblin	Municipality of Hillsburg-Roblin-Shell River
45	Onanole	Municipality of Harrison Park
46	Whitemouth	Whitemouth-Reynolds-North Whiteshell
47	Gimli	RM of Gimli
48	Arnes	RM of Gimli
49	St. Lazare	RM of Ellice-Archie
50	St. Pierre	RM of De Salaberry
51	Lorette	RM of Taché
52	Souris	Municipality of Souris-Glenwood
53	Birtle	Municipality of Prairie View

Other Licensed Collection Facilities

1	Winnipeg	A-1 Environmental Services, 1447 Dugald Rd.	
2	Winnipeg	GFL Green For Life 1090 Kenaston Blvd.	
3	Winnipeg	Miller Environmental Corporation, 1803 Hekla	
4	Winnipeg	Frank Motors 575 Notre Dame Ave.	
5	Winnipeg	Canadian Tire Grant Park 1080 Grant Ave.	
6	Winnipeg	Canadian Tire East Kildonan 1519 Regent Ave.	
7	Winnipeg	Canadian Tire Polo Park 750 St. James St.	
8	Winnipeg	Canadian Tire Fort Garry McGillivray & Kenaston	
9	Winnipeg	Canadian Tire St. Boniface Fermor & Beaverhill	
10	Winnipeg	Canadian Tire Unicity 3615 Portage Ave.	
11	Winnipeg	Great Canadian Oil Change 1109 St. Mary's Road	
12	Winnipeg	Great Canadian Oil Change 2407 Pembina Hwy.	
13	Winnipeg	Great Canadian Oil Change 3226 Portage Ave.	
14	Winnipeg	Great Canadian Oil Change 622 Archibald St.	
15	Winnipeg	Brady Road Landfill	
16	Winnipeg	1120 Pacific Avenue	
17	Headingly	Recycle West 6 Sabrina Way	
18	Stonewall	RM of Rockwood	
19	Notre Dame	Jean Farms Ltd.	
20	Morden	Pembina Valley Containers Ltd.	

21	Hartney	Southwest Recycling
22	Grand Rapids	ET Development Ltd.
23	Killarney	Town of Killarney
24	St. Jean	Miller Environmental Corporation
25	Dunnottar	Village of Dunnottar
26	Cranberry Portage	LUD of Cranberry Portage
27	Rorketon	RM of Lakeshore
28	Vita	RM of Stuartburn
29	Deloraine	Muncipality of Deloraine-Winchester
30	Fisher Branch	RM of Fisher
31	Moosehorn	RM of Grahamdale
32	Ashern	Muncipality of West Interlake
33	Beausejour	Beausejour Tire
34	Hillside	RM of Springfield
35	Oakwood	RM of Springfield
36	Steinbach	Great Canadian Oil Change 41 Hwy 12 North
37	Winkler	Great Canadian Oil Change 611 Main Street
38	Portage la Prairie	Great Canadian Oil Change 1040 Saskatchewan Ave W
39	Brandon	Great Canadian Oil Change 827 18th St

Northern Remote Communities

1	St. Theresa Point	St. Theresa Point First Nation	
2	Churchill	The Town of Churchill	

3	Hollow Water	Manitoba Aboriginal and Northern Affairs
4	Bloodvein	Bloodvein First Nation

THE PUBLIC

MARRC participates annually with its Ambassador Team in events throughout the Province. A sampling from 2016 is below:

23 St. Vital Mall - Manitoba Eco-Awareness D:	yy'	J
APRIL		
12 Team up to Clean up	29-1 Rodorama	
MAY		
9 Teddy Bear's Picnic		
TUNE		
-5 Transcona Hi Neighbour Festival & Parade	7 Take Pride - Sustainability Day at the Zoo	8-12 Brandon Exhibition
Samual Burland School	10-11 Lundar Fair & Parade	10-11 Niverville Fair & Parade
6 RM of St. Andrews Open House	17-26 Wpg. Red River Exhibition	17-19 Steinbach Summer in the City
5 MacGregor Summer Fair	30-1 Osborne Village Canada Day	30-2 Dauphin Street Festival
ULY Rivers Ag Fair	7-9 Carman County Fair	9 Minnedosa Fun Fest & Parade
D Gimli Auto Show	15-17 Selkirk Triple S Fair & Rodeo & Parade	15-17 Winnipeg Beach Boardwalk Days & Parade
9 Strathclair Fair	23 Kids Fringe Festival Downtown Winnipeg	21-24 Morris Stampede & Parade
2-24 Altona Sunflower Festival & Parade	26 Elkhorn Ag Fair	28-31 Austin Thresherman's Reunion & Parade
0-1 Gimli Icelandic Festival & Parade		
LUGUST		
-7 Melita Banana Days	6 Melita Cruisers Show & Shine	6 Portage Potatoe Festival
Metita Mud Bog Derby	12-14 Winkler Harvest Festival & Parade	13 Virden Indoor Rodeo & Wild West Daze
3 Gladstone Parade	15 St. Vital Agricultural Fair	16-18 Northern Association Trade Show
9-21 Stonewall Quarry Days	26-28 Morden Corn & Apple Festival & Parade	27-28 China Town Street Festival
EPTEMBER		
DEFIENTDER.		

An individual Survey is conducted with the General Public visiting the MARRC exhibit.

In 2016, 13,048 Surveys were completed.

On average 80% of those interviewed stated that they are recycling their used oil and antifreeze products. On average 50% were aware of the local EcoCentre facility in their area. This is the main reason that MARRC, with its financial support package, strongly encourages the EcoCentre management to locally promote their EcoCentre.

A sample of the survey, with 4 questions, is on the next page:



You could win a Canadian Tire Gift Card worth \$50!

Please complete the following:

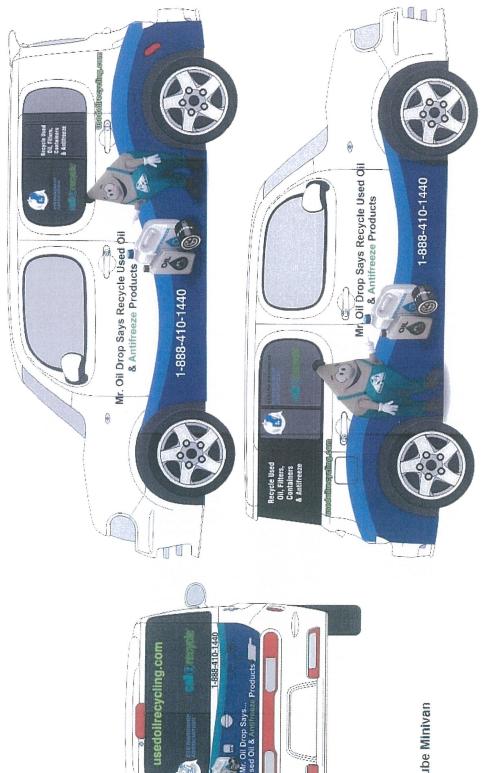
1.	Do you change your own oil and antifreeze or do you take your vehicle in for service?		
	Do it yourself Take In For Service		
2.	If you change your own oil, what oil and antifreeze products do you recycle (ignore if you take your vehicle in)?		
	Oil Filters Containers		
	Antifreeze None of the above		
3.	Where do you recycle your used oil and antifreeze products:		
	EcoCentre Canadian Tire Dealer/FastLube		
	No Vehicle Other		
4.	Did you know that you can recycle your used oil & antifreeze products at the Steinbach EcoCentre in the Hannover Landfill		
	YES NO		
NAI	ME		
Pho	one #		

A breakdown by event is as follows:

Ambassador Survey Results Summer 2016	
Red River Exhibition	2843
Gimli Icelandic	1203
Canada Day Osborne	843
Hi Neighbor	765
Morden Corn and Apple Festival	693
Winkler Harvest Festival	690
Morris Stampede	569
Carman Country Fair	430
Winnipeg Beach Boardwalk Days	428
Selkirk Rodeo	406
Melita Banana Festival	391
Pine Falls 4 P Festival	317
Gimli Auto Show	294
Stonewall Quarry Days	292
Austin Thresherman's Reunion	241
Steinbach Summer in the City	226
Dauphin Street Festival	226
Brandon Exhibition	221
Rodarama	217
St. Vital Agricultural Fair	210
Niverville Fair	200
MacGregor	200
Altona Sunflower Festival	180
Portage La Prairie Potato Fest	137
Virden Rodeo	132
Lundar Fair	123
NACC	88
St. Vital Mall	83
St. Andrews Open house	80
Chinatown Festival	64
Rivers Agricultural Fair	58
Minnedosa FunFest	54
Strathclair Agricultural Fair	49
Elkhorn Agricultural Fair	48
St. Clements Open House	47
2016	13,048
2015	12,787
2014	9,814

This provides for MARRC a significant basis of research for follow-up in developing strategic action plans for the local area

providing vehicle Public presence throughout the year Advertising Agreement with Ambassador Supervisor



Nissan Cube Minivan

THE PUBLIC



University of Manitoba 4th year Engineering Students:

MARRC was invited to present a follow-up lecture on the Used Oil & Antifreeze Stewardship Program to 4th year Engineering Students at the U of M on April 2. The previous lecture took place on November 6, 2014.

MARRC Produces a Movie Commercial

MARRC produced a 30 second commercial video which depicts the recycling of used oil & antifreeze products and displays the consequences of unsafe disposal practices. The commercial aired in Grant Park's 8 Landmark Cinemas during the month that the movie Star Wars opened ensuring that most theatres would be at their viewing capacity.

For a link to view the commercial click here.

MARRC Produces a Television Commercial

MARRC produced a 30 second animated commercial with the Global Television Network. It depicts the importance of recycling and highlights the EcoCentre locations throughout the province along with the 16 sites in Winnipeg.

Newspaper insertions – throughout the Province

"Tell Us What You Think"

"Share Your Views"

See sample copies as follows:

Manitoba s Used Oil Recycling Program

TELL US WHAT YOU THINK

The Manitoba Association for Resource Recovery Corp. (MARRC) is a non-profit corporation established by manufacturers and marketers of lubricating products in Manitoba, MARRC manages a government approved stewardship program for used oil used oil filters and used oil containers.

MARRC has applied to Manitoba Conservation for an increase in the Environmental Handling Charge on plastic containers. The proposed fee increase will allow MARRC to recover the increased cost of maintaining the recycling program.

MARRC seeks your comments on the proposed amendment. Get a copy today

Printed copies of MARRC's proposal are available at our offices as well as at Manitoba Conservation's public registries located at libraries throughout the province. Copies are also available online at: www.usedoilrecycling.com, or

www.manitoba.mb.ca/conservation/pollutionprevention

Your comments on MARRC's proposed amendment to the Used Oil Recycling Program Plan will be accepted until March 31, 2010. Please send your comments to:

Manitoba Association for Resource Recovery Corp. 35-1313 Border Street Winnipeg MB R3H 0X4 Phone: 204-632-5255 or 1-888-410-1440 Fax: 204-633-9380

E-mail: marrc@mts.net

EHC Container Increase Approved

MARRC applied for and received approval from the Minister of Conservation to increase the fee on oil containers from 5 to 10 cents per litre capacity. Given the <u>90 days notice</u> to the Members as required by the Membership Agreement, this increase will take effect on <u>January 1, 2011</u> and will allow MARRC to improve its recycling program.

In December, MARRC advertised in 13 newspapers across the province. In addition MARRC hired a representative to deliver shelf-talkers and other informational material to all retail locations in Winnipeg, Brandon, Selkirk, Steinbach and Portage la Prairie informing them of the upcoming change. MARRC mailed out shelf talkers to the balance of retail sites in rural Manitoba.

Sample of Shelf Talker at





Zellers



Canadian Tire





Recycle Your used oil, filters and containers.

Manitoba's Used

Oil Recycling Program

For a recycle centre near you:

- call 1-888-410-1440
- · visit www.usedoilrecycling.com

As of January 1, 2011, the fee on oil containers will increase from 5 to 10 cents per litre capacity. Oil will remain at 5 cents per litre.

This increase will allow the Manitoba Association for Resource Recovery Corp. (MARRC) to improve the recycling program.

Manitoba's Used Oil Recycling Program

SHARE YOUR VIEWS

The Manitoba Association for Resource Recovery Corp. (MARRC) is a non-profit corporation established in 1997 by manufacturers and marketers of lubricating products in Manitoba. Its mandate is to develop, implement and administer a cost-effective, sustainable, user-financed, province-wide stewardship program for used oil, used oil filters and used oil containers.

MARRC has applied for an Amendment to their Government Approved Stewardship Plan and accordingly seeks public input on their Proposed Amendment.

The Amendment to the Plan represents an increase in the Environmental Handling Charge on plastic containers allowing for an increase in the incentive paid to collectors for recycling the plastic containers.

Get a copy today

Printed copies of the Proposed Amendment are available at Manitoba Conservation's public registries located at libraries throughout the province or online at:

www.manitoba.mb.ca/conservation/pollutionprevention

Your comments on MARRC's Proposed Amendment to the Used Oil Recycling Program Plan will be accepted until March 5, 2010. Please send your comments to:

Manitoba Conservation
Pollution Prevention Branch
160-123 Main Street
Winnipeg MB R3C 1A5

Phone: 204-945-7344 or 1-800-282-8069 ext. 7344

Fax: 204-945-1211

E-mail: polluprev@gov.mb.ca

Manitoba Conservation
Attention: Laurie Streich
Director Pollution Prevention Branch
160-123 Main Street
Winnipeg, MB R3C 1A5

Dear Laurie:

Further to our original proposal to increase the used oil container Environmental Handling Charge (EHC) from 5 to 10 cents per litre of capacity, we inserted, as requested, the Public Notice for input in 13 newspapers throughout Manitoba. We have attached a copy of the insertion that was included in the March 3 Winnipeg Free Press.

Other newspapers covered in the distribution were the following:

Winnipeg Sun
Brandon Sun
Portage Daily Graphic
The Flin Flon Daily Reminder
The Thompson Nickel Belt
The Grassroots News
The 6 Winnipeg Weeklies

In response we received 4 phone calls and 1 e-mail that we logged and have attached for your reference. In summary there were no negative comments made in the phone calls. The discussions were of more general topics in nature. The e-mail that was received reads positive in support of the recycling program.

To keep the Member Companies posted we sent them an e-mail communication on March 3 and we have attached a copy for your reference. In essence we are telling them that our proposal was out for a 28 day public review and that if we receive approval from there that we would be providing them 90 days notice as required within their Membership Agreement with MARRC.

As we await the decision by Manitoba Conservation please advise if there is any further information you may require.

Regards,

Ron Benson Executive Director

HOUSEHOLD HAZARDOUS WASTE AND E-WASTE

Share Your Views

About Plans to Improve Household Hazardous Waste and Electronic Waste Collection and Recycling in Manitoba

The Manitoba government has received plans from industry associations, aimed at improving Manitobans' ability to safely and responsibly recycle or dispose of household hazardous waste and electronic waste. The plans propose permanent collection systems throughout the province.

Household hazardous waste includes products such as batteries, medications, paint, antifreeze, fluorescent lighting and products containing mercury. Electronic waste includes products such as computers, televisions, video players and home theatre systems.

To help protect our natural resources and environment, these products should not be thrown out with household garbage.

E-mail, phone, write or fax...

You're invited to visit: www.manitoba.ca/conservation/ pollutionprevention for further details about the plans. Printed copies are also available at Manitoba Conservation's public registries located at libraries throughout the province.

Your comments will be accepted until Monday, September 27, 2010. Please send them to:

Manitoba Conservation Pollution Prevention Branch 160-123 Main Street Winnipeg, MB R3C 1A5

Phone: 204-945-8443, or toll free 1-800-282-8069, ext. 8443

Fax: 204-945-1211

E-mail: pollupreve@gov.mb.ca



MARRC officially launches the inclusion of Antifreeze into its program

On June1 at a ceremony at the Canadian Tire on Regent Avenue, MARRC announced that along with the collection and recycling of used oil products and containers, it is now adding antifreeze and containers to its recovery and recycling efforts. In Manitoba, it is estimated that approximately 2,900,000 litres and 600,000 containers of automobile antifreeze are sold per year to consumers. Now Manitobans will have a reliable, economical and easy way to ensure antifreeze and antifreeze containers are kept out of provincial landfills and disposed of properly.

Global TV as well as CTV were on hand to televise the event which featured the Minister of Conservation, Bill Blakie, as well as the MLA for Wolseley, Rob Altemyer. The segment was featured on both the 6:00 pm and 10:00 pm TV news. CJOB radio 680 was also on hand covering the story as well as Mr. Oil Drop.

The MARRC Members, following the AGM of May 3, 2011, were provided with the required 90 days notice thereby establishing August 1 as the commencement date for the EHCs.



Ron Benson TV Interview



Government officials along with Reperentatives from Producer Responsible Organizations on hand for the launch at the Canadian Tire location on Regent Avenue



Conservation Minister Bill Blakie with Mr. Oil Drop

MARRC hired representatives to deliver shelf-talkers and other informational material to all retail locations in Winnipeg, Brandon, Selkirk, Steinbach and Portage la Prairie informing them of the inclusion of antifreeze into the MARRC program. (See sample below). In addition, antifreeze was included in all of MARRC's summertime promotional activities.



Shelf Talkers were distributed by representatives to comply with the condition of approval from the Minister of Conservation. (See page 4 and 5 of the Annual Report) **RECYCLING IN MANITOBA**

Share Your Views Concerning Recycling Programs

The Manitoba government would like your opinion about recycling program plans prepared by three industry-led stewardship organizations. These organizations are requesting approval from the Minister of Conservation and Water Stewardship to manage designated products. The three separate plans are as follows:

Canadian Beverage Container Recycling Association (CBCRA) manages the "Recycle Everywhere" program for beverage containers. CBCRA has a mandate to meet the recycling target of 75% of all beverage containers sold in Manitoba.

Canadian Wireless Telecommunications Association operates "Recycle My Cell", a national cellular phone recycling program.

Manitoba Association for Resource Recovery Corp. administers a province-wide stewardship program for used oil, oil filters, oil containers, automotive antifreeze and antifreeze containers.

Email, phone, write or fax...

You're invited to review the plans and provide comments. Copies are available at the department's public registries located at libraries throughout the province, or by visiting: www.manitoba.ca/conservation/pollutionprevention.

Comments will be accepted until Monday, February 25, 2013. Please send them to:



Manitoba Conservation and Water Stewardship Pollution Prevention Branch 160 – 123 Main Street Winnipeg MB R3C 1A5

Phone: 204-945-8443 or

1-800-282-8069 ext. 8443

Fax: 204-945-1211

Email: pollupreve@gov.mb.ca



THE GOVERNMENTS

Provincial / Federal

Northern Remote Communities - advancing action

MARRC participated in numerous meetings with Government personnel including a fly in to St. Theresa Point officially launching the burning unit at the fire station.

A second fly in with Government personnel took place with visits to Bloodvein and Beren's River with an installation at Bloodvein taking place.

Meetings on October 6, November 17 and February 8 had taken place with Government personnel, along with representatives from Garden Hill, Wasagamach, Red Sucker Lake and St. Theresa Point to explore economic efficiencies regarding the potential usage of the St. Theresa Point vehicle crushing unit in proximity and confirming MARRC's burning unit financial support.

(All 4 communities are only accessible by winter road) See map below:

Thompson Onfard Red Sucker Flin Flon Lake Wasagamach Garden Hill The Pas St. Theresa Point 10 Grand Rapids Berens Laka Winnipoposis River Swan River Gypsumville Bloodvein Duck Tront Mountain Manigotagan

Island Lake Working Group of Communities

THE GOVERNMENTS

Provincial / Federal

Used oil depot license review

Meetings were also held with Manitoba Government personnel at the Director level regarding possible refinement to the used oil collection depot license requirements.

The meeting culminated in changes taking place in late 2016 following which the 4 Great Canadian Oil Change sites in Winnipeg agreed to join the network.

(See Appendix 11 for sample of the 2 letters signed by the Director and sent to all the licensed depots confirming the amendments requested by MARRC.)

One-Stop-Shop – Site visit to Brady & Stonewall

Site visits to Brady and Stonewall One-Stop-Shop locations took place on June 21 with Government personnel, along with Randy Webber of Product Care Association and Dennis Neufeld of EPRA.

City of Winnipeg (One Stop Shops)

The Brady Agreement was finalized with the City of Winnipeg authorities resulting in the site coming on stream in January 2016.

The Agreement Highlights the following financial support from MARRC

Initial Capital \$25,000

Annual Operating \$12,000

ROI Annual - 10% of Capital \$25,000 = \$2,500

Pacific Avenue following suit

Creating Awareness 50

Promotional Activities

Website Intro.



Home

About UOMA Why Recycle?

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NUOMAAC Members

Français

To recycle used oil & antifreeze materials, select your province.

















Prince Edward Island



Summer 2017 newsletter now available.



Make Every Drop Count



Consultation to Update the "Initial Fill (OEM) Category Summary" - Details and Document







Antifreeze



Aerosol Cans

Filters

Ö

Plastic Oil / Antifreeze / DEF Containers



Home

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For EHC applicable products designated by each province for recycling, click here.



potentially hazardous material if not managed Used oil is Canada's single largest source of properly.

Used antifreeze is toxic to people and animals.

Used oil filters may contain residual used oil and take up valuable landfill space if dumped

(DEF) containers and pails take up valuable landfill space if dumped and take forever to decompose. Used plastic oil/antifreeze/Diesel Exhaust Fluid Burning gives off dangerous toxins.



For small generators of used oil materials (farmers, small businesses, Do it Yourself mechanics), there collection points across the seven provinces. are hundreds of year-round EcoCentres and

For larger generators of used oil materials, there are farm, place of business and take the material to a registered collectors that will come to your site, registered processor



What Happens to the

Used oil is reprocessed into re-refined lubricating oil, industrial burner fuel and other products. Used antifreeze is reprocessed back into reusable antifreeze

Used oil filters are processed into structural metal shapes for the manufacturing of industrial and agricultural products Used plastic oil/antifreeze/DEF containers and pails are recycled into industrial posts, railroad crossings plastic pipe and new containers. Plastic 20-litre pail: may also be refilled with bulk lubricants, or cleaned and re-used for a wide number of applications. No used oil or antifreeze materials recovered under Canada's provincial UOMA programs go to landfills. In most provinces, used oil is not spread on roads. About Us

EcoCentre Locations

Members

Collectors

Processors

FAQ

Eco School

Communications

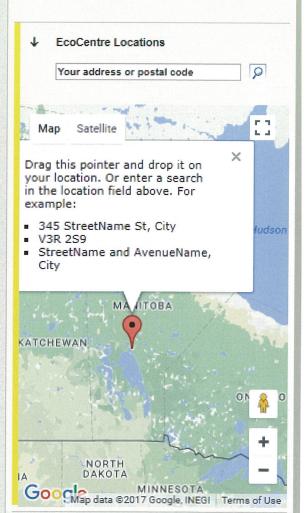
Useful Links

Contact Us

MARRC - Manitoba Association for Resource Recovery Corp.

One Drop of Used Oil Makes a Difference. Everyone in Manitoba has done an exceptional job of recycling used motor oil (75% recovery), oil filters (66%) and oil containers (58%). However, when you consider that a single litre of used oil can contaminate a million litres of ground water, it is clear that more needs to be done. That is why we must encourage people to ensure every drop of used oil, every filter, and every container is returned to a collection facility during regular hours so it can be disposed of properly.

∠ SEARCH FOR



Education

Colouring Promotion

Initiatives drive awareness and support.

Colouring Promotion Grades K-6

MARRC developed locally its fourth Colouring Promotion for school grades K-6 throughout Manitoba. The Department of Education assisted by distributing the "Attention Teachers" poster to those schools in Manitoba. A sample of the colouring poster is shown below. MARRC is very proud of the results. 5,736 students from 80 rural and 73 city schools participated. Students were also encouraged to participate in the EcoSchool animation on the website. They were rewarded with a Bookmark, a Mr. Oil Drop Pencil Case and a Used Oil Recycling Notebook.

Bookmarks







One of 5,736 Submissions (Colouring by Students)



Teacher's Poster

Colouring Promotion

Initiatives drive awareness and support.

Colouring Promotion Grades K-6

MARRC developed locally its fifth colouring promotion for school grades K-6 throughout Manitoba. The Department of Education assisted by distributing the "Attention Teachers" Poster to those schools in Manitoba. A sample of the colouring poster is shown below. MARRC is very proud of the results. 4,630 students from 61 rural and 47 Winnipeg schools participated. Students were also encouraged to participate in the EcoSchool animation on the website. They were rewarded with a Bookmark, a Mr. Oil Drop Toque and a Used Oil Recycling Notebook.

Bookmarks

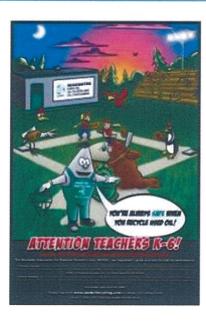


Fron



Back





Teacher's Poster

The Manitoba Association for Resource Recovery Corp. (MARRC)...

5,736 students entered the Used Oil Recycling Coloring Contest from a total of 153 schools (80 Rural, 73 Winnipeg). All students who participated received free bookmarks, pencil cases and notebooks. The 10 grand prize winners won mountain bikes courtesy of Canadian Tire. They were presented May 29, 2008, by the **Assistant Deputy Minister of** Conservation, Serge Scrafield, Joe Casciano of Canadian Tire and Ron Benson of the Manitoba Association for Resource Recovery Corp. (MARRC).

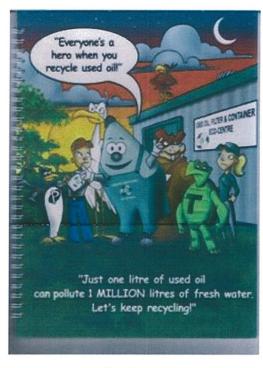


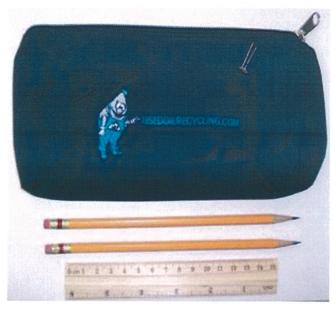


The 10 winners in attendance were (from left to right):

1. This Pink, Whyte Ridge School Z. Morgan Brandon, Waywayseecappo School. 3. Kamele Fletcher, John de Graff School. 4. Justyce Cox, Joseph Teres School. 5. Mack Campbell, Forrest School. 6. Austin Ziomanchuk, Westview School. 7. Paige De Baets, Marie Anne Gaboury School. 8. Nathan Walf, MacGregor School. 9. Shayanne Klassen, West Park School in Altona. 10. Jana McFall, Alonsa School.

Ten mountain bikes courtesy of Canadian Tire were awarded from a draw and presented by Manitoba Conservation Assistant Deputy Minister, Serge Scraffeld, at the Regent Avenue Canadian Tire store, May 29.





Notebooks Pencil Cases

Promotional items awarded to all participants

Coverage in Winnipeg Free Press and posted on MARRC website



4630 students entered the Used Oil Recycling Contest from a total of 108 schools (61 rural and 47 Winnipeg). All students who participated received free bookmarks, toques and notebooks. The 10 grand prize winners won mountain bikes courtesy of Canadian Tire.



The viviners in afficedance nore (from left to right) I. Datos Liftlinghas, Sentensian School 2, Samartha Purbines, Separkora Stefanos in Gard S. Michael Sedon, Garde Grove School 4, Emmand Can, Cliffon School 5, Mack Middley School 5, Senter Jacobs, Seddered School, Walker V. Middley Mochael, Shecthenio School, Middley Kindell Mochael, Shecthenio School, Middley G. Katt-Lynn, Walker Mydr School 9, Smarrer Walker, Faster Magaz School.

The biles were presented thay 27, 200%, by Joe Costation of Excellent Tile, the Assistant Sepation Resides of Executarities, Series Scraffeld, Mr. 56 Sings and Res Besser of Markelda's Used Sel Recycling Program (MARKEL). Summetter Performs on those here receiving for bile.



IB. Askiny Cart from East Nactical in Bagitin was presented with for this below the critis school for facel Carnest representing Used St Recycling and Zerois Pewsy of the Bagitin Caracitas Ten.

Ten mountain bikes courtesy of Canadian Tire were awarded from a draw and presented by Manitoba Conservation Assistant Deputy Minister, Serge Scrafield, at the Regent Avenue Canadian Tire store, May 27.



Ashley Clark from Ecole MacNeil in Dauphin was presented with her bike before the entire school by Todd Tarrant of Eco Oil Recycling and Darrin Penny of the Dauphin Canadian Tire.



Promotional items awarded to all participants



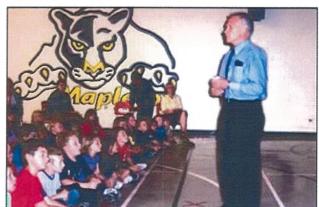
Toques

School Assembly Presentations

Faraday School June 15, 9:30 am | Mapleton School June 15, 1:00 pm











The following was distributed to all Students Bookmarks

Fridge Magnets



Keychains



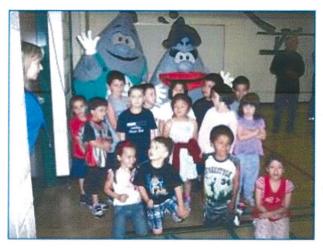


School Assembly Presentations

MARRC made presentations at school assemblies teaching the children about the merits of recycling used oil products. Mr. & Mrs. Oil Drop were also on hand distributing bookmarks and beanie babies to all the students. Below is the list of schools in which MARRC participated:

Brooklands School	June 7
Boissevain School	June 14 9am
Douglas School	June 14 1pm
Westview School	June 15
Victor Major School	June 17
Champlain School	June 21
RF Morrison School	June 22





Ecole Seven Oaks Middle School

MARRC partnered with Take Pride to present information on recycling used oil and antifreeze products at Ecole Seven Oaks Middle School the evening of Wednesday, June 5.





Premature Children's Hospital Picnic & Reunion Sept. 30



Crestview School Assembly December 19, 2012

Polo Park Recycling Event - October 26

MARRC again teamed up with other PROs such as EPRA, Product Care, CBCRA, MMSM, Tire Stewardship Manitoba, Medications Return Program, Call2Recycle, Canadian Battery Association (CBA), Recycle my Cell, Switch the Stat, Interstate Batteries, as well as Take Pride Winnipeg.





Assiniboine Park Zoo Sustainability Day October 2

MARRC partnered with Take Pride Winnipeg and participated with 16 other environmental and sustainability organizations at the Assiniboine Park Zoo where information on recycling used oil products was distributed and discussed at the booth. Bookmarks & various handouts were presented to the visitors along with a chance to win a \$50.00 gift certificate from Canadian Tire.



Team up to Clean up - April 24



MARRC participated with other Producer Responsible Organizations (PROs) namely EPRA (Electronic Recycling), Product Care (Hazardous Waste Products), the Canadian Beverage Container Recycling Association (CBCRA), Multi Material Stewardship Manitoba who handles packaging and printed paper (MMSM) and Take Pride Winnipeg for the Team up to Clean Up event held at the MTS Centre in front of over 1,000 students from schools across Winnipeg.





Team up to Clean up - April 23



MARRC participated with other Producer Responsible Organizations (PROs) such as EPRA (Electronics recycling), Product Care (Hazardous Waste Products), the Canadian Beverage Container Recycling Association (CBCRA), Multi Material Stewardship Manitoba who handles packaging and printed paper (MMSM) and Take Pride Winnipeg for the Team up to Clean up event held at the MTS centre in front of over 800 students from schools across Winnipeg.





Teddy Bear's Picnic at Assiniboine Park May 31





Teddy Bear's Picnic at Assiniboine Park



Teddy Bear's Picnic at Assiniboine Park May 29





Teddy Bear's Picnic May 29th Assiniboine Park in Winnipeg - Mr. & Mrs Oil Drop

Bursaries awarded for a Thirteenth year

Bursaries were awarded to students (2 x \$500 each) qualifying in Environmental Studies at the University of Manitoba, University of Brandon, the University of Winnipeg and Red River Community College.

Charity Raffle

MARRC held a charity raffle at the Strategic Planning Session in Winnipeg for the Children's Rehabilitation Centre and raised \$1,390! – See Photo for presentation at the Centre.





UNIVERSITY OF MANITOBA

University of Manitoba 4th Year Engineering Students:

MARRC was invited to present a follow-up lecture on the Used Oil & Antifreeze Stewardship Program to 4th Year Engineering Students at the U of M on April 2. The previous lecture took place on November 6, 2014.

Events Recycling

Grant Park Recyclathon

MARRC partnered as a key sponsor along with EPRA (Electronics); Product Care (Hazardous Wastes / Paints); Tire Stewardship; Interstate Batteries and Take Pride Winnipeg on October 4 from 10:00 am to 2:00 pm. The event was a huge success with over 1,000 people bringing in used products keeping the recyclers busy. The Recyclathon was advertised in the Winnipeg Free Press and on 680 – CJOB radio the week leading up to the event. Mr. Oil Drop toques and bookmarks were handed out by the Ambassadors.







Oil & Antifreeze Products





Garden City Recyclathon

MARRC partnered as a key sponsor along with EPRA (Electronics), Product Care (Hazardous Waste), CBCRA (Beverage Containers) and Take Pride Winnipeg on May 25 in the parking lot of the Garden City Shopping Centre for the Recyclathon that took place from 10 am until 2 pm. The event was a huge success with hundreds of people bringing in used products keeping the recyclers busy. The event was advertised in the Winnipeg Free Press and on CJOB radio the week leading up to the event.





Oil & Antifreeze Products



Oil & Antifreeze Products





Parthering

Ambassador Program - Partners in Progress!

MARRC participted in over 50 exhibitions, tradeshows and parades this year with almost 13,000 people visiting the MARRC booth to fill out our survey. They received information on recycling used oil and antifreeze products as well as valuable prize giveaways. MARRC also partnered with two other Producer Responsible Organizations (PROs) and distributed their brochures and informational material as well:

Switch the Stat - Responsible for the recycling of used thermostats and mercury switches. Each thermostat has one to four switches, each switch contains 2.5 grams of mercury. Just 1 gram of mercury is enough to contaminate an 8 hectare lake to the point where the fish are inedible for a whole year!

Health Product Stewardship Association (HPSA) – Responsible for recovering medications that are expired or no longer needed and handling of them in a safe and responsible manner before they are disposed of in the grabage or poured down sewers and drains.





ASSOCIATION

Call2Recycle – This program is a free and easy way for people to dispose of old batteries and cell phones, safely and reliably diverting them away from landfills.





MARRC Participates with the Winnipeg Blue Bombers

MARRC participated as the game day sponsor with the Winnipeg Blue Bombers for the October 13th game against the Calgary Stampeders. The partnership included advertising on the jumbotron with a 30 second TV commercial advertisement in each of the 4 quarters of the game. It also included advertising in the Bombers' game day program as well as the positioning of MARRC's 4x8 foot sign directly behind the north end zone goal posts. Usedoilrecycling.com was also prominently displayed on the Blue Bombers' St. James Street billboard a week prior leading up to the game and was also featured on the Bombers' website for a week leading up to the game.

MARRC also participated at each of the 7 entrances distributing branded Keytags and information cards to everyone attending. Fans could either register their Keytags online when they arrive home or activate them instantly by using their cell phone to scan the OR code located on the flyer card. Fans who activated their Keytags would also be eligible to win a team autographed Blue Bombers Helmet! Mr. & Mrs. Oil Drop toured the stadium during the game interacting with Bomber mascots Buzz and Boomer as well as the fans.





Recycle

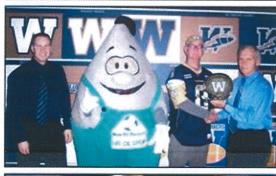
Used Oil

& Antifreeze

usedoilrecycling.com



Mr. & Mrs. Oil Drop by the field at kickoff



the team autographed Winnipeg Blue Bomber helmet Mr. Murray Bellen

4' x 8' sign

positioned behind the

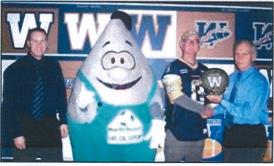
north end zone

goal posts

Winner of



Mr. & Mrs. Oil Drop helping receive the Bomber Game Sponsorship Award



Mr. & Mrs. Oil Drop inside the stadium



MARRC Participates with the Winnipeg Goldeyes

MARRC participated as a key partner with the Winnipeg Goldeyes professional baseball team. The partnership included advertising during 104 games on the radio with 60 second commercials featuring the used oil recycling jingle and a specific message regarding the keytag promotion. MARRC also participated in 12 games at the entrance promenade by distributing branded keytags and flyers to all fans entering the ball park. The average attendance was 5,500 per game.

The keytags provided real value to fans as 80% of people have lost their keys at least once in their life and now a solution is provided in which they can attain them back. The keytags also serve as long term branding for both the Goldeyes and used oil recycling as the average person will see their keys 4 to 5 times every day. Tags will be kept on keys for years. Fans could either register their keytags online when they arrive home or activate them instantly by using their cell phone to scan the QR code located on the flyer card. Fans who activated their keytags would also be eligible to win a team autographed Winnipeg Goldeyes jersey! Radio advertising with Power 97 and 680 CJOB was used with over 250 ads to help spread awareness of the keytag promotion over the summer.

MARRC also featured an onfield "Race to the EcoCentre" promotion wherein two children raced while carrying empty oil containers to replica EcoCentre buildings setup on the field near first and third base with Mr. and Mrs. Oil Drop cheering them on. Public address onfield announcements were made during the event promoting the recycling of used oil & antifreeze. The entire activity along with MARRC identification was also projected on the jumbotron.





Keytag and flyer card distributed to fans at the entrance to the stadium



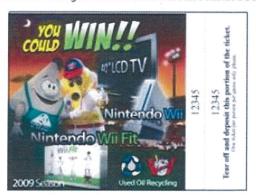
Presentation of the team autographed Winnipeg Goldeyes jersey to Ms. Anna Wiens



Mr. Oil Drop cheering on participant during the Race to the EcoCentre event held on field



MARRC participated as a key partner with the Winnipeg Goldeyes professional baseball team. The partnership included advertising in 104 games on the radio with 60 second commercials featuring the used oil recycling jingle and a specific message regarding the EcoSummer promotion. MARRC also participated in 12 games at the entrance prome nade with the fans, including an on-field introduction of Mr. Oil Drop for "Race the Mascot" each game. Bookmarks were also handed out to the fans. (Attendance averaged 6,000 per game).





MARRC at the same time produced an exciting promotion whereby each fan was presented with a Lucky Lotto Sweepstakes Ticket for a chance to win a Nintendo Wii and Wii Fit at each of the 12 selected home games. A 42" LCD TV was the grand prize. 30,000 fans in total entered the promotion. Fan interest was overwhelming. Public address on-field announcements were made during the Race the Mascot, promoting the recycling of used oil. Also the winners were projected on the Jumbotron.



Mr. Oil Drop with Goldie and child who "Raced the Mascot"



Mr. Oil Drop with the children at the Stadium



Sign held at promenade entrance created excitement for the promotion

MARRC Participates with the Winnipeg Jets

MARRC participated as a key sponsor with the Winnipeg Jets professional National Hockey League team at the January 14, 2012 home game against the New Jersey Devils. The game was a complete sell-out hosting 15,000 people in the MTS Centre. The partnership included the distribution of fridge magnets, and keychains on both the 1st and 3rd floors' promenade. Bookmarks that included both the Winnipeg Jets and Usedoilrecycling logos were distributed to every fan upon entering the building. Mr. & Mrs. Oil Drop were also on hand before the game and during the intermissions interacting with the fans. Mr. Oil Drop ice scrapers were distributed to fans at the end of the game at all of the exits as well.

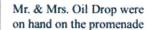
During a first period time out MARRC received a presentation by True North promoting the sponsorship which was displayed on the jumbotron. MARRC also received public address announcements throughout the game; one score clock advertisement per period; one pre-game logo placement on the Power Ring and one during each period of the game. MARRC was also featured on the outdoor marquee during the game as well as game day program recognition.



Bookmarks distributed to all fans entering MTS Centre













Keychains, Fridge Magnets & Ice Scrapers distributed to all fans at the game



MARRC Participates with Winnipeg Free Press in the

Search for Mr. Oil Drop

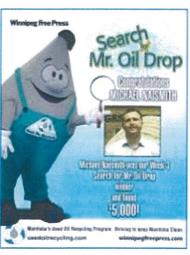
Based on the success in the past of previous promotional activities carried out by the Winnipeg Sun, MARRC initiated its own similar promotional campaign called "Search for Mr. Oil Drop" with the Winnipeg Free Press. During three separate weeks, June 28-July 2, July 12-16 & July 26-30, a certificate depicting Mr. Oil Drop was hidden somewhere on public property inside the city of Winnipeg and was worth \$5,000 to the individual who found it. Clues to find the certificate could be found in each day's newspaper during the week of each promotion. A code located in the paper could be entered onto the Free Press website giving the individual a clue to find the prize. The Winnipeg Free Press advertised in its paper daily promoting the Search for Mr. Oil Drop campaign. MARRC also advertised on both HOT 103 and CJOB 680 radio and distributed promotional flyers to 20,000 households in the City of Winnipeg.



On each Wednesday during the promotion, a **Bonus Clue** was provided at any one of four Winnipeg Collector locations for those people bringing in used oil products.

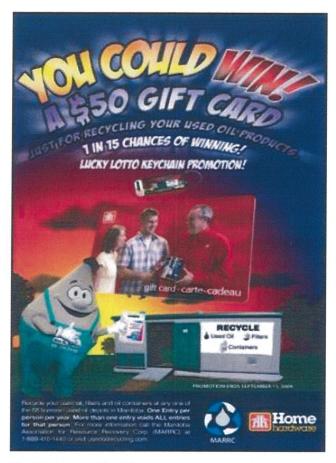
This Bonus Clue was advertised as substantially aiding in finding the \$5,000 prize certificate!





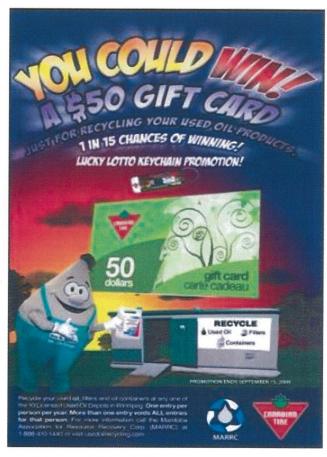


MARRC Participates with Home Hardware



EcoSummer-Rural

MARRC developed its 6th Lucky Lotto Keychain promotion, This promotion was participated with Home Hardware. There was a specific "call to action"... Recycle and you could win! WIN a \$50 gift certificate just for dropping off your used oil products! There was a l in 15 chance to win (see flyer above). MARRC distributed posters to all Home Hardware locations and the 65 EcoCentres and licensed rural collection facilities. A record 3,460 keychains were distributed (one per person) upon delivery of the used oil products.



EcoSummer-City of Winnipeg

The Winnipeg network of 10 licensed collection depots including the 6 Canadian Tire sites participated in a separate Lucky Lotto Keychain promotion for the City of Winnipeg. Keychains were distributed in response to the receipt of used oil, filters and container products. MARRC secured numerous \$50 gift certificates from its Partner for a Clean Environment, Canadian Tire.







MARRC Participates with Home Hardware

EcoSummer Promotion - Rural

MARRC developed its 5th Lucky Lotto Keychain promotion by partnering with Home Hardware. There was a specific "Call to Action"... Recycle and you could WIN! Win great prizes like these just for dropping off your used oil products! There was a 1 in 15 chance to Win (see flyer below). MARRC distributed posters to all Home Hardware locations and the 65 EcoCentres and licensed Rural collection facilities. A record 3,300 keychains were distributed (one per person) upon delivery of the used oil products.

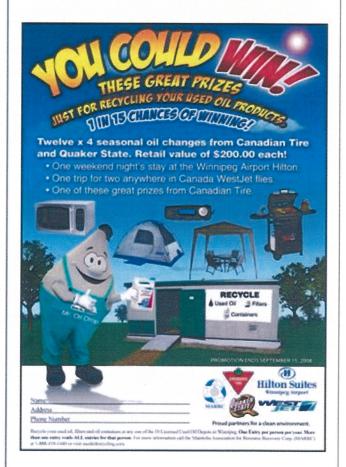






EcoSummer - City of Winnipeg

The Winnipeg network of 10 licensed collection depots including 6 Canadian Tire sites participated. Ballots were distributed in response to the receipt of used oil, filters and container products. MARRC secured thousands of dollars in prizes from its Partners for a Clean Environment.



Rural

Winnipeg

MARRC Participates with Numerous Partners

EcoSummer Ballot Promotion

Flyer & Poster for Winnipeg & Rural Communities

June to Sept. 15 MARRC develops locally an EcoSummer Ballot Promotion with a "specific call to action".

Recycle and you could WIN! Win great prizes like these just for dropping off your used oil containers!

MARRC secures thousands of dollars in prizes from its partners for a clean environment. (See flyer/poster below).

MARRC distributes the EcoSummer flyer/poster to depot network.

100% of MARRC's network of 75 licensed Collection Depots participate in the promotion.

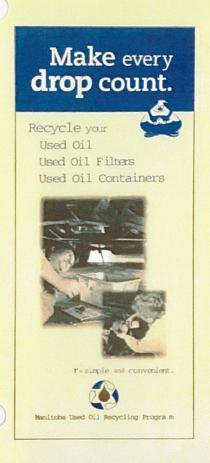
Over 2,700 Ballots are deposited in response to the receipt of used oil, filters and containers (1 per customer only).



Point of Sale

Communications - Point of Sale Material

Material provided to Members to help them inform consumers about MARRC's program













Shelf Talker

Bottle Neck Label



Poster

Initiatives ays 00 ocal

Local Initiatives





Birtle's EcoDay!

Mr. & Mrs Oil Drop were on hand for Birtle's EcoDay which took place on September 14 at the Birtle landfill in front of the used oil and antifreeze EcoCentre. Those bringing in their used oil products were eligible to enter a draw for some great prizes. A colouring contest was also run for the elementary students in Birtle and Backpacks were also distributed to all children in the local daycare.

Local Initiatives

Several communities in Manitoba had their own localized EcoDay events including:

Steinbach's Oil Recycling Day on June 8

150 Customers brought in 10,100 litres of used oil!



- Rossburn's Reconnect to Rossburn event held on October 19 used a mini tradeshow format where used oil promotional materials were distributed. All school age children from town were also taken to the landfill where Mr. Oil Drop beanie babies and wristbands were distributed and a tour of the EcoCentre also took place.
- Erickson, (similar to other rural EcoCentre promotional programs) utilized an exchange of used oil for new oil program which generated much excitement in the community. Those dropping off used oil products could also enter to win a gift card for cash prizes. A draw was held for the main prizes on Sept. 7.
- Pilot Mound on April 30; over 200 Pilot Mound & Crystal City students viewed a video covering the Louise Integrated Waste Facility's recycling procedures and also received MARRC's wristbands, brochures and bookmarks;



Steinbach



Communications EcoDay - June 8



Sustainable Development Awards



MARRC Nominates Canadian Tire

CANADIAN TIRE RECYCLING PROGRAM FOR USED OIL, FILTERS AND PLASTIC CONTAINERS

ince the inception to the stational reservafor Resource Recovery Corp. (MARRC) Stewardship Program in March 1998, Canadian Tire lass been two active with uninstaves to support cost effective, user-financed, provincewide stewardship program for used oil, used oil others and used oil containers. For the past three years Canadian Tire, in association with MARRC has held its Canadian Tire days to encourage the dost-courselier to recycle their used lubricating, products and to enhance consumer awareness or insportable environmental stewardship.

mention and we even suppose them the public has been very positive with hundreds of customers participating and thousands of litries of all recycled, and filters and containers saved from contaminating the environment. Canadian Tire will also accept the return of propane tanks, pool chemicals and paint and is a major sponsor in the annual Clean-Up Winnipeg program. Corporately, they have been actively involved in environmental health and safety management. This is reflected in company policies and program and has lead to neceptation through environmenta awards across the country.



Premier Presents Award



Mailer
Distributed to 125,000
Farm Acreages





Trip Winner-Portage la Prairie



Radio Remote-Brandon



Refreshments



Prizes

MARRC Hosts Combined Directors' Meeting September 9th & 10th



Tour of Mountain Equipment Co-op Store (Constructed of 98% Recycled Material)

7 Canadian Tire Sites Visited with Radio Remote





Mountain Bike, Portable BBQ, & Cast Aluminum Love Seat



\$300, \$200, \$100



Licenced collectors on hand at each of the 7 locations



Free Oil Giveaway May 16

On May 16th MARRC with the assistance of 4 used oil collectors (listed on the left), provided 1 litre of Pennzoil Oil to every customer who delivered used oil products on that day. MARRC contracted with Brian Barkley of CJOB for 60 second commercial radio remote broadcasts several times an hour throughout the day at each of the 4 Licensed Collection sites.





Customers drop off used oil products and receive a 1 litre bottle of Pennzoil Oil

CAA Magazine "Going Places" Headline On Earth Day, April 22, 2012, drop off your used oil & antifreeze for free at any CAA Manitoba Service Centre.

CAA Manitoba and MARRC partnered to assist generators in the recycling of used motor oil and antifreeze products. CAA Manitoba also accepted used batteries and tires.





ECO E RECYCLING CENTRE ECO FATHERIS DAY

Dauphin EcoFather's Day held June 18

WELGOME TO ROSSBURN

You and your family are invited to a WINE AND CHEESE EVENING

Snacks and drinks provided for all ages On Friday October 14, 2011 At 730 pm At the Rossburn Community Hall 10 Main Street North

Learn about our community groups and services, meet our business owners and municipal councillors.

Flosted by:

TOWN OF ROSSBURN
 R.M. OF ROSSBURN

· CHAMBER OF COMMERCE

Please call 859-2762 or 859-2779 by October 10, 2011 confirming your attendance.

"In conjunction with this day-long event, the Town and R.M. of Rossburn took the opportunity to spread the word to approximately 100 attendees about the province's oil recovery program. It was an ideal setting to advise and educate newcomers and long-time residents about the scope of the program."

Kerry Lawless, C.A.O. Town of Rossburn

Rossburn EcoDay held October 14



Village of Dunnottar - Recycle, Compost & Trash Waste Day!

Launch Antifreeze

MARRC officially launches the inclusion of Antifreeze into its program

On June1 at a ceremony at the Canadian Tire on Regent Avenue, MARRC announced that along with the collection and recycling of used oil products and containers, it is now adding antifreeze and containers to its recovery and recycling efforts. In Manitoba, it is estimated that approximately 2,900,000 litres and 600,000 containers of automobile antifreeze are sold per year to consumers. Now Manitobans will have a reliable, economical and easy way to ensure antifreeze and antifreeze containers are kept out of provincial landfills and disposed of properly.

Global TV as well as CTV were on hand to televise the event which featured the Minister of Conservation, Bill Blakie, as well as the MLA for Wolseley, Rob Altemyer. The segment was featured on both the 6:00 pm and 10:00 pm TV news. CJOB radio 680 was also on hand covering the story as well as Mr. Oil Drop.

The MARRC Members, following the AGM of May 3, 2011, were provided with the required 90 days notice thereby establishing August 1 as the commencement date for the EHCs.



Ron Benson TV Interview



Government officials along with Reperentatives from Producer Responsible Organizations on hand for the launch at the Canadian Tire location on Regent Avenue



Conservation Minister Bill Blakie with Mr. Oil Drop

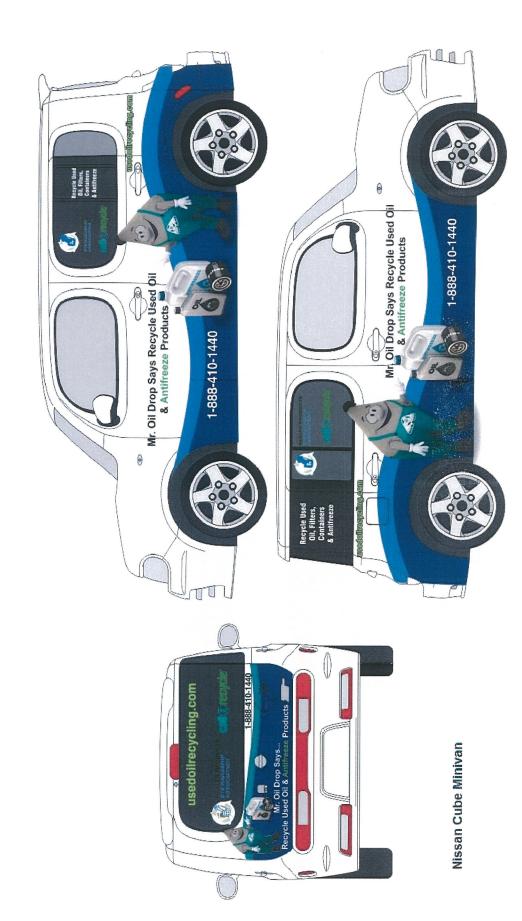
MARRC hired representatives to deliver shelf-talkers and other informational material to all retail locations in Winnipeg, Brandon, Selkirk, Steinbach and Portage la Prairie informing them of the inclusion of antifreeze into the MARRC program. (See sample below). In addition, antifreeze was included in all of MARRC's summertime promotional activities.



Shelf Talkers were distributed by representatives to comply with the condition of approval from the Minister of Conservation. (See page 4 and 5 of the Annual Report)

Public Awareness

providing vehicle Public presence throughout the year Advertising Agreement with Ambassador Supervisor



EHC Container Increase Approved

MARRC applied for and received approval from the Minister of Conservation to increase the fee on oil containers from 5 to 10 cents per litre capacity. Given the 90 days notice to the Members as required by the Membership Agreement, this increase will take effect on January 1, 2011 and will allow MARRC to improve its recycling program.

In December, MARRC advertised in 13 newspapers across the province. In addition MARRC hired a representative to deliver shelf-talkers and other informational material to all retail locations in Winnipeg, Brandon, Selkirk, Steinbach and Portage la Prairie informing them of the upcoming change. MARRC mailed out shelf talkers to the balance of retail sites in rural Manitoba.

Sample of Shelf Talker at





Zellers



Canadian Tire





Recycle Your used oil, filters and containers.

Manitoba's Used



For a recycle centre near you:

- · call 1-888-410-1440
- · visit www.usedoilrecycling.com

As of January 1, 2011, the fee on oil containers will increase from 5 to 10 cents per litre capacity. Oil will remain at 5 cents per litre.

This increase will allow the Manitoba Association for Resource Recovery Corp. (MARRC) to improve the recycling program.

Manitoba s Used Oil Recycling Program

TELL US WHAT YOU THINK

The Manitoba Association for Resource Recovery Corp. (MARRC) is a non-profit corporation established by manufacturers and marketers of lubricating products in Manitoba. MARRC manages a government-approved stewardship program for used oil, used oil filters and used oil containers.

MARRC has applied to Manitoba Conservation for an increase in the Environmental Handling Charge on plastic containers. The proposed fee increase will allow MARRC to recover the increased cost of maintaining the recycling program.

MARRC seeks your comments on the proposed amendment.

Get a copy today

Printed copies of MARRC s proposal are available at our offices as well as at Manitoba Conservation s public registries located at libraries throughout the province. Copies are also available online at: www.usedoilrecycling.com, or

www.manitoba.mb.ca/conservation/pollutionprevention

Your comments on MARRC's proposed amendment to the Used Oil Recycling Program Plan will be accepted until March 31, 2010. Please send your comments to:

Manitoba Association for Resource Recovery Corp.

35-1313 Border Street Winnipeg MB R3H 0X4

Phone: 204-632-5255 or 1-888-410-1440

Fax: 204-633-9380 E-mail: marrc@mts.net

RECYCLING IN MANITOBA

Share Your Views **Concerning Recycling Programs**

The Manitoba government would like your opinion about recycling program plans prepared by three industry-led stewardship organizations. These organizations are requesting approval from the Minister of Conservation and Water Stewardship to manage designated products. The three separate plans are as follows:

Canadian Beverage Container Recycling Association (CBCRA) manages the "Recycle Everywhere" program for beverage containers. CBCRA has a mandate to meet the recycling target of 75% of all beverage containers sold in Manitoba.

Canadian Wireless Telecommunications Association operates "Recycle My Cell", a national cellular phone recycling program.

Manitoba Association for Resource Recovery Corp. administers province-wide stewardship program for used oil, oil filters, oil containers, automotive antifreeze and antifreeze containers.

Email, phone, write or fax...

You're invited to review the plans and provide comments. Copies are available at the department's public registries located at libraries throughout the province, or by visiting: www.manitoba.ca/conservation/pollutionprevention.

Comments will be accepted until Monday, February 25, 2013. Please send them to:



Manitoba Conservation and Water Stewardship

Pollution Prevention Branch 160 - 123 Main Street Winnipeg MB R3C 1A5

Phone: 204-945-8443 or

1-800-282-8069 ext. 8443

204-945-1211

Email: pollupreve@gov.mb.ca



HOUSEHOLD HAZARDOUS WASTE AND E-WASTE

Share Your Views

About Plans to Improve Household Hazardous Waste and Electronic Waste Collection and Recycling in Manitoba

The Manitoba government has received plans from industry associations, aimed at improving Manitobans' ability to safely and responsibly recycle or dispose of household hazardous waste and electronic waste. The plans propose permanent collection systems throughout the province.

Household hazardous waste includes products such as batteries, medications, paint, antifreeze, fluorescent lighting and products containing mercury. Electronic waste includes products such as computers, televisions, video players and home theatre systems.

To help protect our natural resources and environment, these products should not be thrown out with household garbage.

E-mail, phone, write or fax...

You're invited to visit: www.manitoba.ca/conservation/ pollutionprevention for further details about the plans. Printed copies are also available at Manitoba Conservation's public registries located at libraries throughout the province.

Your comments will be accepted until Monday, September 27, 2010. Please send them to:

Manitoba Conservation Pollution Prevention Branch 160-123 Main Street Winnipeg, MB R3C 1A5

Phone: 204-945-8443, or toll free 1-800-282-8069, ext. 8443

Fax: 204-945-1211

E-mail: pollupreve@gov.mb.ca



Ambassador Program Calendar of Events

MARRC employed 3 full time and some part-time Ambassadors to travel around to various tradeshows and exhibitions in Manitoba for the purpose of enhancing awareness towards improving the recovery of used oil and antifreeze products. Below is a Calendar of over 40 Exhibitions, Tradeshows and Parades that MARRC participated in with the Ambassador Program.

JANUARY

23 St. Vital Mall - Manitoba Eco-Awareness Day
--

APRIL

12 Team up to Clean up	29-1 Rodorama
------------------------	---------------

MAY

29 Teddy Bear's Picnic

JUNE

3-5 Transcona Hi Neighbour Festival & Parade	7 Take Pride - Sustainability Day at the Zoo	8-12 Brandon Exhibition
9 Samual Burland School	10-11 Lundar Fair & Parade	10-11 Niverville Fair & Parade
16 RM of St. Andrews Open House	17-26 Wpg. Red River Exhibition	17-19 Steinbach Summer in the City
25 MacGregor Summer Fair	30-1 Osborne Village Canada Day	30-2 Dauphin Street Festival

JULY

6 Rivers Ag Fair	7-9 Carman County Fair	9 Minnedosa Fun Fest & Parade
10 Gimli Auto Show	15-17 Selkirk Triple S Fair & Rodeo & Parade	15-17 Winnipeg Beach Boardwalk Days & Parade
19 Strathclair Fair	23 Kids Fringe Festival Downtown Winnipeg	21-24 Morris Stampede & Parade
22-24 Altona Sunflower Festival & Parade	26 Elkhorn Ag Fair	28-31 Austin Thresherman's Reunion & Parade
20.1 Gimli Icalandic Eastival & Parada		

AUGUST

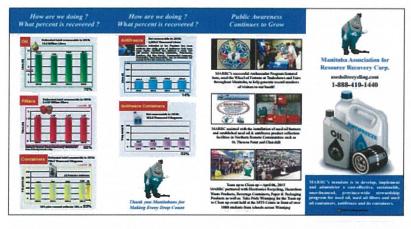
5-7 Melita Banana Days	6 Melita Cruisers Show & Shine	6 Portage Potatoe Festival
7 Melita Mud Bog Derby	12-14 Winkler Harvest Festival & Parade	13 Virden Indoor Rodeo & Wild West Daze
13 Gladstone Parade	15 St. Vital Agricultural Fair	16-18 Northern Association Trade Show
19-21 Stonewall Quarry Days	26-28 Morden Corn & Apple Festival & Parade	27-28 China Town Street Festival

SEPTEMBER

1-4 Pine Falls 4P Festival	16 St. Clements Open House
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Ambassador Program - Brochures Distributed

The Ambassadors distributed brochures which detail important information about the MARRC Stewardship Program such as what happens to the products once they are collected; where people can take the products throughout Manitoba; our collection progress to date as well some of our communication initiatives.



Wrapped Vans



MARRC rented 2 vans for the Ambassador Program which were wrapped with colourful advertising for used oil & antifreeze recycling. The vans were at each of the trade shows, exhibitions and parades and were very well received.





Gimli Car Show

Over 13,000 visitors completed the survey!

The Ambassadors participated with the visitors by having them respond to the sample survey.



The participants then spun our Wheel of Fortune for a chance to win some great prizes

The participants also entered for a chance to win a \$50 Canadian Tire Gift Card.

	Make every drop count.
4	drop count.
	Manifolde a Used Oil Recycling Program Recycle von used oil, filters, containers & Antifreeze
	You could win a
-	Canadian Tire Gift Card worth \$50!
1.	Please complete the following: Do you change your own oil and antifreeze or do you take your vehicle in?
	Do it yourself Take vehicle in for service
2.	If you change your own oil, what oil and antifreeze products do you recycle (ignore if you take your vehicle in for service)?
	Oil Filters Containers
	Antifreeze None of the above
3.	Where do you recycle your used oil and antifreeze products:
	EcoCentre Canadian Tire Dealer#FastLube
	No Vehicle Other
4.	Did you know that you can recycle your used oil & antifreeze products at an Canadian Tre store in Winnipeg and also at A1 Environmental, GFL, Miller Environmental & Frank Motors?
	YES NO

Location	Total Entrie
Red River Exhibition	2843
Gimli Icelandic	1203
Canada Day Osbome	843
Hi Neighbor	765
Morden Com and Apple Festival	693
Winkler Harvest Festival	890
Morris Stampede	569
Carman Country Fair	430
Winnipeg Beach Boardwalk Days	428
Selkirk Rodeo	406
Melita Banana Festival	391
Pine Falls 4 P Festival	317
Girnli Auto Show	294
Stonewall Quarry Days	292
Austin Threshermans Reunion	241
Steinbach Summer in the City	226
Dauphin Street Festival	226
Brandon Exhibition	221
Rodarama	217
St. Vital Agricultural Fair	210
Niverville Fair	200
MacGregor	200
Altona Sunflower Festival	180
Portage La Prairie Potato Fest	137
Virden Rodeo	132
Lundar Fair	123
NACC	88
St. Vital Mali	83
St. Andrews Open house	80
Chinatown Festival	64
Rivers Agricultural Fair	58
Minnedosa FunFest	54
Stratholair Agricultural Fair	49
Elkhorn Agricitural Fair	48
St. Clements Open House	47
2016	13,048
2015	12,787

Sign Board displayed at events



600 Radio ads on 9 rural radio stations were aired promoting each specific local event. Both City of Winnipeg and Rural Fridge Magnet Maps were distributed. They displayed the locations of Licensed collection points throughout Manitoba.







MARRC utilized an LED flashing Wheel of Fortune to generate excitement at the Ambassador booth. After visitors completed the used oil recycling survey, they could spin the wheel to determine what prize had been won. Participation at the MARRC booth has never been higher with line-ups at the booth all day long in many cases. All prizes featured used oil recycling branding and were very well received. Bookmarks, wristbands and brochures were distributed at tradeshows, exhibitions and parades as well.





Bookmarks





Wristbands



Hats



Wheel of Fortune



Mr. Oil Drop Beanie Babies



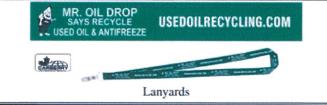
Filtered Water Bottles



Hamburger Speakers



Blue Tooth Speakers



Following completion of survey customers have a chance to win prizes



Bookmarks



Wristbands

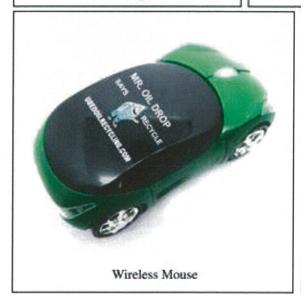


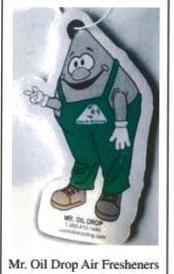


Wheel of Fortune



Mr. Oil Drop 2 Gig USB Sticks











Carman Fair Altona Fair





Winkler Harvest Festival August 12-14, 2011





Morden Corn & Apple Festival August 26-28, 2011



Transcona Hi Neighbour Festival



Line-ups at Winkler Harvest Festival & Parade



Line-ups at the Red River Ex



Selkirk Fair & Rodeo Parade



Gimli Icelandic Festival Parade

MARRC rented 2 vans for the Ambassador Program which were wrapped with colourful advertising for Used Oil & Antifreeze Recycling. The vans were at each of the tradeshows, exhibitions & parades and were very well received.





MARRC Wrapped Van

Complete Armor All Car Care Kit

Killarney Parade

MARRC Ambassadors distributed prizes and giveaways at each of the Ambassador tradeshows, exhibitions and parades.

Prizes and Giveaways



Glow in the dark Wristbands

Mr. Oil Drop Air Fresheners

Communications Northern

Northern Newspapers

- MARRC advertised in 6 editions of the First Nation's
 Voice Magazine
- Circulation of over 100,000
- MARRC advertised in the Grassroots News which has a readership of 85,000 bi-weekly.







MARRC Participated with the Northern Association of Community Councils (NACC)

Their 46th Annual tradeshow was held at the CanadInns Polo Park Hotel in Winnipeg on August 16th through the 18th. The NACC represents the interests of 52 northern and remote communities under the jurisdiction of aboriginal leaders and northern affairs. Over 200 delegates from the northern communities federal and provincial affiliates, private sector and non-profit organizations attended.

Creating Awareness Communications

Radio Ads

- CJOB & Power 97 Key Program
- Pay for 60 ads per month
- Receive an extra 60 100 ads for free per month



- Golden West 9 radio stations across Southern Manitoba
- 900 ads \$10,000

CJOB Radio Talk Show

with Ron and our lead Ambassador CJOB Radio interview took place





St. Theresa Point Recycling CTV News Coverage of

http://winnipeg.ctvnews.ca/st-theresa-point-cleaning-up-community-with-car-crusher-1.3310661

Animated EcoSchool

http://usedoilrecycling.com/en/mb/ecoschool

Movie Commercial

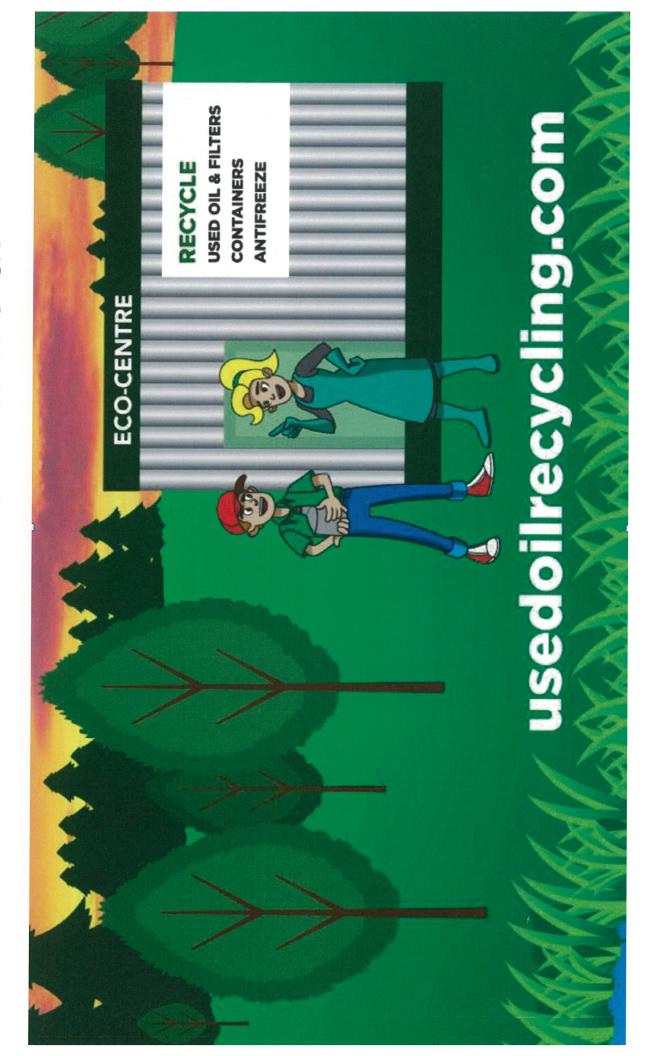
Grant Park - 8 Theatres

December 12 – January 8

STAR WARS



Global TV Commercial



Global TV Commercials

April to August

270 Ads

21 per week

Budget Target Forecasting

Target forecasting is primarily based upon year to date calculations, plus or minus changes anticipated as coming up in the marketplace.

The calculation formula remains as follows:

Sales volumes from KPMG	
Less lost in service percent (oil only)	
Net volume available for recovery	
Recovery volumes from collector claims	 ***************************************
Recovery rate percent	

RESULTS / PROJECTIONS

OIL PRODUCTS

Collection Rate Activity with Projections to 2022

															Projections	ons		
Category	1995	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020 2	2021 2	2022
Oil Sales (Million Litres)	32.4	29.8 FHC	30.0	29.3	27.5	27.2	27.8	28.0	28.3	30.0	29.5	29.2	30.0	30.0	30.0	30.0	30.0	30.0
Lost in Service (2)	14.6	13.4	13.5	11.7	9.6	9.5	9.7	9.8	9.9	10.5	10.3	10.2	10.5	10.5	10.5	10.5	10.5	10.5
Available for Recovery	17.8	16.4	16.5	17.6	17.9	17.7	18.1	18.2	18.4	19.5	19.2	19.0	19.5	19.5	19.5	19.5	19.5	19.5
Oil Recovery	6.3	12.3	12.9	12.7	12.5	13.2	13.7	13.8	13.6	14.4	15.1	14.3	14.3	14.3	14.3	14.3	14.3	14.3
Recovery Rate	35%	75%	78%	72%	%02	75%	%92	%9 2	74%	74%	.%62	75%	75%	75%	75%	75%	75%	75%
Filter (Sales Million Units)	1.50	1.93	2.02	1.97	2.09	2.13	2.19	2.20	2,145	2,255	2,418 2,340		2,340	2,340	2,340 2,340 2,340 2,340 2,340	2,340 2	,340 2	8 0
Filter Recovery (Million Units)	0.20	1.61	1.63	1.68	1.61	1.47	1.61	1.65	1,570	1,570	1,570 1,540	1,540	1,640	1,640 1,640		1,640 1	1,640 1	1,640
Recovery Rate	13%	83%	81%	85%	%22	%69	74%	%5/	73%	%02	%59	%99	%02	%02	%02	%02	%02	%02
													·····					
Container Sales K kgs 1,000	1,000	874	857	875	792	855	796	742.9	708.4	694.0	762.2 679.9	,	680.0	680.0 680.0		680.0 680.0		680.0
Container Recovery K kgs	09	189	221	235	232	248	259	244	260	250	253	259	260	292	340	340	340	340
Recovery Rate	%9	22%	76%	27%	78%	78%	33%	33%	37%	36%	33%	38%	38%	43%	20%	20%	20%	20%
Plus Reused			(3) 20%	20%	70%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
Total			46%	47%	49%	49%	53%	53%	21%	26%	53%	58%	28%	63%	%02	10%]	%02	%02

(1) Oil sales - Source: Lubricant Profiles compared with the EHC remittances from Member companies (net of consumables)

(2) Lost in Service: As per the Manitoba Used Oil Initiative Discussion Paper prepared by Manitoba Environment (Conservation) in December 1996, the "Lost in Service" number is factored as 45%. MARRC, with SARRC, AUOMA, BCUOMA & SOGHU has sponsored an additional study on Lost in Service with various trade classes (eg. farming). The factor of 45% was used up until and including year 2007. In 2008 it was reduced to 40% and in 2009 and for the years ahead it was reduced to 35%.

to a 2004 province-wide study conducted in Saskatchewan by Pulse Research Ltd.. The results with the farming sector reveal that 68% of the total sales of 20 litres pails are made to farmers of which 83% are being re-used by them for storing and carrying various products. Applying similar percentages to the farm sector in Manitoba reveals that 170K Kgs (20%) of the total plastics sold in the province are being held back by the farmer for re-use. (3) Re-use: Recognizing that the 5 gallon (22 litre) pail with handle and lid make for an excellent re-use product, MARRC was involved with the following: MARRC applied the Manitoba sales numbers

Antifreeze Fluid (K Litres)

RESULTS / PROJECTIONS

Collection Rate Activity

							Pro	Projections			
Category	2012	2013	2014	2014 2015 2016	2016	2017	2018	2019	2020	2021	2022
Sales – Concentrate	1458.7 1484.	1484.7	1290.8	1274.6	1173.6	1173.6	1173.6	1173.6	<u>7 1290.8 1274.6 1173.6 1173.6 1173.6 1173.6 1173.6</u>	1173.6	1173.6
Doubling by water (ie x 2)	2917.4	2969.4	2581.6	2549.2	2347.2	2347.2	2347.2	2347.2	2917.4 2969.4 2581.6 2549.2 2347.2 2347.2 2347.2 2347.2 2347.2 2347.2	2347.2	2347.2
Sales – Pre-Mix	999.5	1820.1	2126.4	1983.0	2006.9	2006.9	2006.9	2006.9	999.5 1820.1 2126.4 1983.0 2006.9 2006.9 2006.9 2006.9 2006.9	2006.9	2006.9
TOTAL SALES	3916.9	4789.5	4708.0	4532.2	4354.1	4354.1	4354.1	4354.1	3916.9 4789.5 4708.0 4532.2 4354.1 4354.1 4354.1 4354.1 4354.1	4354.1	4354.1
Less Lost in Service 55% (1) 2154.3 2634.2	2154.3	2634.2	2589.4	2492.7	2394.8	2 2589.4 2492.7 2394.8 80/85% 80/85% 80/85% 80/85%	80/85%	80/85%	80/85%	%88	%88
Available for Recovery	1762.6	2155.3	2118.6	2039.5	1959.3	1762.6 2155.3 2118.6 2039.5 1959.3 871/654 871/654 871/654 871/654	871/654	871/654	871/654	522	522
Recovered	267.2	(,)	279.7	282.8	384.8	279.7 282.8 384.8 385	385	385	385	385	385
Recovery Rate % (2)	15%	15%	13%	14%	20%	44/60%	44/60%	44/60%	14% 20% 44/60% 44/60% 44/60% 74%	74%	74%

- balance of the trade classes (e.g. transport haulers, etc.) are likely to have more than just a top-up at time of service. The net result overall is predicted to be an estimated 80 to 85% as being Lost in Service rather than the originally estimated 55%, leading to recovery rates in the range of approximately 60% or higher. (1) The Antifreeze Fluid collection rates in the Province and indeed throughout Canada has been low while sales of Antifreeze Fluid have been stable as confirmed in the EHC numbers. This brings up the question, where is the used product going? MARRC initiated a Project Review Study that involves the interviewing of Distinct early signs in the ongoing study is that a significant number of the purchases are for top-up and are non-recoverable ie 100% being Lost in Service. The Collectors, Processors, Retailers, Big Box Stores, Commercial Accounts, Generators, Do-It-Yourselfers, etc. to determine the reason for the low recovery rates.
- The survey will be reconvened as the colder weather approaches with interviews continuing on with customers from the various trade classes. Predictions are that the Lost in Service range will be reconfirmed as being in the 80 to 85% range or higher with the included increase in sample size. $\overline{\mathfrak{S}}$

See the following page that records the Lost in Service number in 4 ranges as follows: 75%, 80%, 85%, 88%. Based on the prediction from the survey of at least 80-85% for the Lost in Service, the resulting recovery rates would range from 44 to 60% or even as high as 74% as shown above.

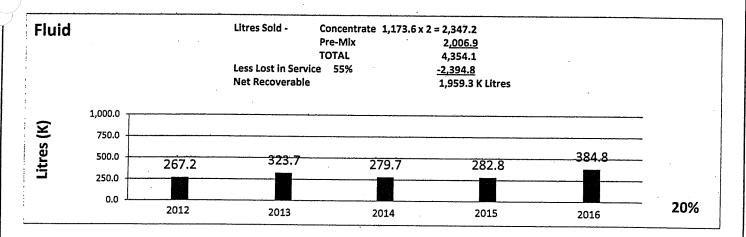
Antifreeze Containers (K Kgs)

Category	20	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Container Sales K kgs	72	74.0	83.0	86.1	103.6	81.5	85.0	85.0	85.0	85.0	85.0	85.0
Container Recovery K kgs	28	28.7	30.6	35.3	34.4	31.0	32.3	36.5	42.5	42.5	42.5	42.5
Recovery Rate	38	39%	37%	41%	33%	38%	38%	43%	20%	20%	20%	20%

There are no 20 litre pails in the Antifreeze Container Product Range, as in oil.

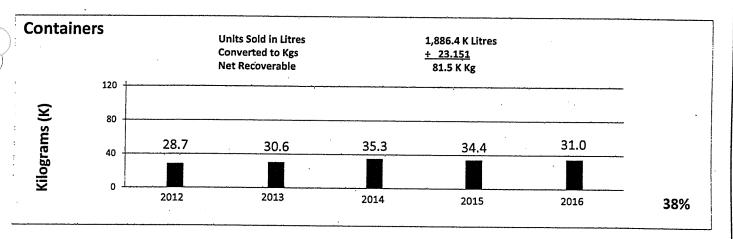
Collection Activity by Product 2016

Antifreeze



Antifreeze Fluid Recovery Review

Antifreeze collection in the Province and indeed throughout Canada has been relatively low while sales of Antifreeze fluid have been stable as confirmed in the EHC numbers. This brings up the question, where is the used product going? MARRC has initiated a study that will involve interviewing Collectors, Processors, Retailers, Big Box Stores, Commerical Accounts, Generators, Do-It-Yourselfers, etc. to determine the reason for the low recovery rates. Distinct early signs in the ongoing study are that a significant number of the purchases are for top-up ie. non-recoverable, which will result in a Lost in Service range of approximately 80% rather than 55% leading to a recovery of approximately 60%.

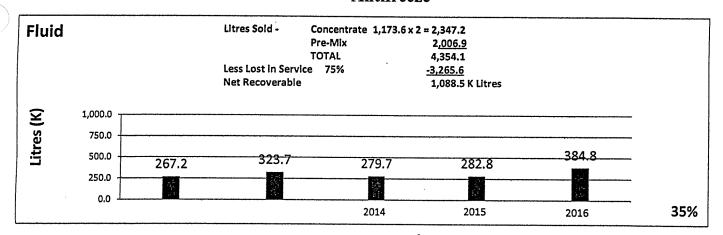


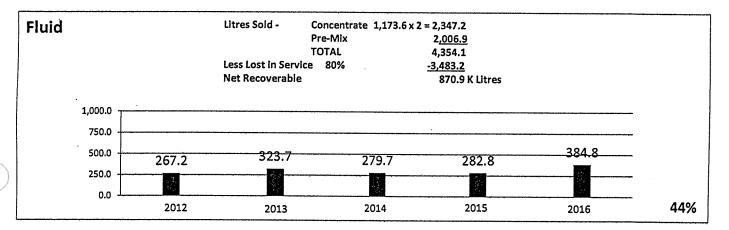
Oil & Antifreeze Summary of Percent Collected

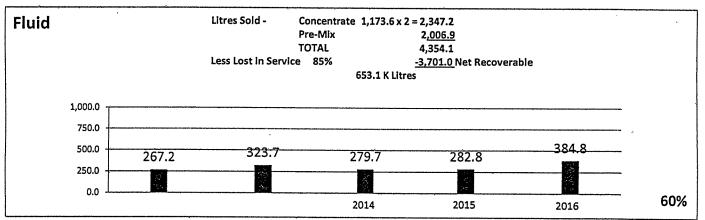
		Amount		1
	Available	Collected	% Collected	
Oil	19.0 M Litres	14.3 M Litres	75%	- Based on 35% Lost in Service
Filters	2.34 M Filters	1.54 M Filters	66%	- Based on 135 filters per drum
Containers (Tota Excluding Antifreeze	l) 679.9 K Kgs	259 K Kgs	38%/58%	38% of Total Recoverable + 20% re-used* = 58% (* Source: Pulse Research Ltd. Container Study)
Antifreeze Fluid	1,959.3 K Litres	384.8 K Litres	20%	- Básed on 55% Lost in Service
A/F Containers	81.5 K Kgs	31.0 K Kgs	38%	2432 37. 357. 254. 117 33. 1163

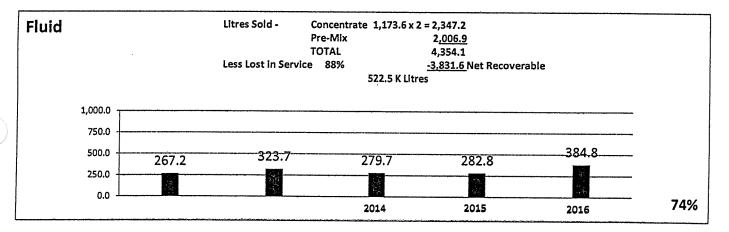
Collection Activity by Product 2016

Antifreeze









Performance Measures

Questions to answer within the measurement process

Has the sales volume changed up or down and is it reflective proportionately in the recovery volume rates

If not why not?

If not, where has the product ended up?

Why are the sales up or down?

Dispute Resolution

All disputes are rationally discussed in person, one on one

Both sides are to be effective listeners when the other side is stating its position

Some means of resolve should be the goal

If a stalemate arises it should result in having an independent third party becoming involved

Pollution Prevention Practices

The primary objective remains, and that is to maximize the recovery of the designated hazardous products

At the same time there should be little if anything making their way into the clean environment and / or the landfills

The objective should be to have approved "in use" options available at all times to alleviate excessive inventories on hand

MARRC's primary focus is twofold

- 1. Create awareness that the used oil and antifreeze products are very hazardous
- 2. Provide convenience through an effective network of licensed EcoCentres and Collectors

See following pages for samples of effective end use recycled products

Oil:

Energy source

Filters:

Rebar used in construction

Containers:

Parking lot curbs and fence posts

Antifreeze:

New Antifreeze

Heat Energy

Used Oil

Used Oil Filters

Rebar in road



Used Containers -

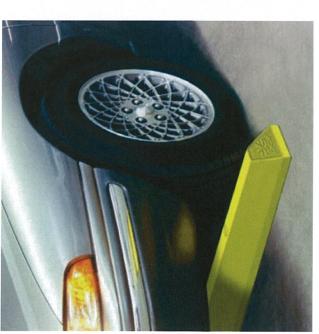




Fenceposts





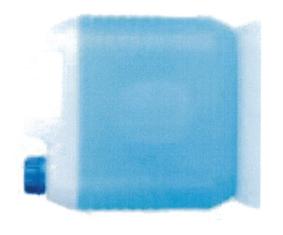




Used Antifreeze

New Antifreeze





GLOSSARY OF TERMS

- (a) "Act" means The Waste Reduction and Prevention Act (Manitoba), as the same may be amended from time to time, and including any act of the legislature enacted in replacement thereof;
- (b) "Applicable Laws" means, with respect to any person, property, transaction or event, all laws, by-laws, rules, regulations, orders, judgments, decrees, decisions or other requirements having the force of law relating to or applicable to such person, property, transaction or event;
- (c) "Applicable Material" means Automotive Antifreeze, Automotive Antifreeze Containers, Used Oil, Used Oil Filters and Used Oil Containers;
- (d) "Applicable Year for EcoCentres" means the 12 month period commencing August 1 and ending July 31;
- (e) "Automotive Antifreeze" means ethylene or propylene glycol used as an engine coolant but does not include antifreeze used for plumbing, windshield washers, lock de-icing, fuel line or aircraft de-icing;
- (f) "Automotive Antifreeze Stewardship Program" shall mean the household hazardous material or prescribed material stewardship program in respect of automotive antifreeze and automotive antifreeze containers operated by the Corporation pursuant to the Regulations;
- (g) "Automotive Antifreeze Container" means a container that is manufactured for the purposes of holding household hazardous material or prescribed material or in which household hazardous material or prescribed material is supplied in respect of Automotive Antifreeze;
- (h) "Agreement" means the subject agreement and all preambles, recitals and schedules hereto, along with any amendments hereto or thereto;
- (i) "Board" means the Board of Directors of the Corporation;
- (j) "CPPI Director" shall mean a director of the Corporation who is a member of or an employee of a member of the Canadian Petroleum Products Institute (now called the Canadian Fuels Association or CFA) or a successor industry association;
- (k) "Chair" means the Chair of the Board;
- (I) "Chartered Accountants" means a firm of chartered accountants as selected by the Board from time to time;

- (m) "Collector" means an organization which is licensed to collect used lubricating and antifreeze products from generators, return depots and EcoCentres and transport them to approved recycling processors;
- (n) "Consignor" means a Generator, Return Depot, EcoCentre or Intermediary from which a collector obtains used lubricating products;
- (o) "Container" means a container with a capacity of less than 30 litres that is manufactured for the purpose of holding oil or antifreeze, in which oil or antifreeze is supplied;
- (p) "Corporation" means the Manitoba Association for Resource Recovery Corp. and, for certainty, whenever herein a decision, determination or election is to be made by the Corporation, such decision, determination or election shall be made by and through the Board;
- (q) "Designated Material" means those lubricating and antifreeze products subject to our Environmental Handling Charge and to a Return Incentive and includes automotive antifreeze and automotive antifreeze containers as well as oil, oil filters and containers:
- (r) "EcoCentre" means a depot which is affiliated with MARRC and which accepts used lubricating and antifreeze products from small volume generators free of charge;
- (s) "EcoCentre Location" means the location for the EcoCentre as described in Schedule "A" attached to the Agreement;
- (t) "Environmental Handling Charge (EHC)" shall mean the Environmental Handling Charge(s) assessed by the Corporation for the Designated Materials sold or supplied in Manitoba by a Member, as from time to time amended, save that no increase in EHC shall become effective unless and until it is approved by the Members, by ordinary resolution, at a duly convened meeting of the Membership;
- (u) "EHC Payment Schedule" shall mean the schedule periodically issued by the Corporation detailing the EHC payable on Designated Materials and the method of calculating EHC remittances to the Corporation;
- (v) "EHC Compliance Review" shall mean a review of the records of the Member, through the use of the firm of Chartered Accountants, with respect to the sale or supply of Designated Materials and remittance to the Corporation of EHC, as more particularly described in Article 7.01 of the Membership Agreement; and
- (w) "EHC Compliance Review Letter" shall mean the written summary of the EHC Compliance Review sent to the Member by the Corporation that specifies the date(s) of the review, the findings of the review, the actions required of the Member to comply with the review and the date by which the actions must be completed by.

- (x) "End-User" means an organization which is licensed to receive used lubricating and antifreeze products for its own, internal use;
- (y) "Environmental Laws" means all Applicable Laws concerning pollution or protection of the natural environment or otherwise relating to the environment and the health and safety of people, animals and vegetation, including Applicable Laws pertaining to (i) reporting, licensing, permitting, investigating and remediating the presence of Applicable Material or other Hazardous Substances, and/or (ii) the storage, generation, use, handling, manufacture, processing, transportation, treatment, release and disposal of Applicable Material and/or other Hazardous Substances;
- (z) "Environmental Liability" means any claim, legal proceeding, fine, cost, assessment of damages or liability whatsoever arising out of, relating to, or resulting from: (i) any breach of Environmental Laws by the Owner/Operator or any of its employees, agents or representatives; (ii) the presence or release of any Hazardous Substances in, on, at, under, to or from the EcoCentre Location or the lands or waters adjacent to, or in the vicinity of the EcoCentre Location; or (iii) any other circumstance, condition, matter, occurrence, issue, event or requirement relating to the environment, environmental assessment, health, occupational health and safety, transportation of dangerous goods or the existence or presence of Hazardous Substances that arises from, is caused (directly or indirectly) by, or relates to, the ownership, use, misuse or operation of the EcoCentre or the collection, storing or otherwise dealing with of Applicable Material or other Hazardous Substances by the Owner/Operator or by any other person on its behalf;
- (aa) "Generator" means an individual or organization which generates used lubricating and antifreeze products;
- (bb) "Governmental Authority" means, the government of Canada, the government of Manitoba and each ministry, department, commission, board, bureau or other agency of, or municipality, regional district or other local governing body established by, any such government, or other political subdivision thereof, and includes any person exercising executive, legislative, judicial, regulatory or administrative functions of, or pertaining to, any such government;
- (cc) "Hazardous Substances" means any substance or material that is prohibited, controlled or regulated by any Governmental Authority pursuant to Environmental Laws, including contaminants, pollutants, dangerous substances, dangerous goods, liquid wastes, industrial wastes, hauled liquid wastes, radioactive wastes, toxic substances, hazardous wastes, hazardous materials or hazardous substances as defined in any Environmental Laws and including specifically Applicable Material;
- (dd) "Member" shall mean a member of the Corporation:
- (ee) "Membership" shall mean the members of the Corporation;
- (ff) "Membership Agreement" shall mean the form of agreement providing for membership of the Corporation as adopted by the Board from time to time;

- (gg) "Oil" means any petroleum or synthetic crank case oil, engine oil, hydraulic fluid, transmission fluid, gear oil, heat transfer fluid, or other fluid capable of use for lubricating purposes in machinery and equipment;
- (hh) "Oil Container" means a container with a capacity of 30 litres or less that is manufactured for the purposes of holding Oil or in which Oil is supplied;
- (ii) "Oil Container Processor" Means a processor that converts used oil container source material (loose containers, baled containers or shredded containers) into: (a) oil free plastic flake or pellets, using cleaning procedures which remove residual oil bearing plastic clean enough to be sold into value-added recycled plastic applications; or (b) value-added consumer products, made directly from the used oil container source material;
- (jj) "Oil Filter" means any spin-on or element style oil filter that is used in hydraulic transmission or internal combustion engine applications and includes a diesel fuel filter, but does not include a gasoline fuel filter;
- (kk) "Processor" means a government-approved receiver of used oil and antifreeze products that recycles and changes them into value-added products;
- (II) "Registered Collector" means a collector which is licensed by the Government and registered with MARRC so as to be eligible to receive Return Incentive payments;
- (mm) "Regulations" means the *Regulations* passed pursuant to the Act, as same may be amended from time to time, and including any successor or supplemental regulations enacted under the Act in replacement thereof;
- (nn) "Return Depot" means a service station, quick lube, mass merchandiser, etc... which accepts used lubricating and antifreeze products from consumers;
- (oo) "Return Incentive (RI)" means a payment by MARRC to registered collectors (serving mainly medium to large volume industrial, commercial and institutional (ICI) generators, return depots and EcoCentres) based on the volumes of used lubricating and antifreeze products delivered to government-approved processors of used lubricating products;
- (pp) "Steward of Oil, Oil Filters, Containers, Antifreeze and Antifreeze Containers" is: (i) the first person who, in the course of business in Manitoba, supplies oil, oil filters, containers, automotive antifreeze or its containers, as defined in the Act and the Regulations, to another person; or (ii) a person who, in the course of business in Manitoba, uses these products obtained in a supply transaction outside of Manitoba.
- (qq) "Term (for an EcoCentre Agreement)" means the period commencing Aug. 1, and ending on July 31, subject to early termination pursuant to Section 12 hereof and renewal pursuant to Section 5, of the EcoCentre Agreement.

- (rr) "Used Oil" means Oil that through use, storage, handling, defect, damage, expiry of shelf life or other similar circumstances can no longer be used for its original purpose;
- (ss) "Used Oil Container" means an Oil Container that through use can no longer be used for its original purpose; and
- (tt) "Used Oil Filter" means an Oil Filter that through use, storage, handling, defect, damage or other similar circumstances can no longer be used for its original purpose.
- (uu) "Used Oil & Antifreeze Products & Material Stewardship Program" means a waste reduction and prevention program for used oil, used oil filters, antifreeze and containers;

Appendix

- 1. By-Law Number One Amended and Re-stated, May 3, 2011
- 2. Governance MARRC Director Manual
- 3. MARRC Membership Agreement, Updated May 2011
- 4. Nationally Harmonized EHC Rate Schedule
 EHC Applicable Products List
- 5. Newsletters 5 Issues
- 6. Collector Application Agreement and license reference Sample
- 7. MARRC's Collector and Processor Operating Manual Updated June 2017
- 8. Return Incentive (RI) Rates
 - MARRC Rates and Increases
 - National Rates by Association
- 9. EcoCentre Government License and MARRC Agreement Location sample
- 10. EcoCentre Operator Training and Procedures Manual Table of Contents
- 11. Approved EcoCentre Depot License Amendments Sample, Canadian Tire